November 8, 2011

U.S. Certified Mail Return Receipt Requested

Address Address Address

RE: New Well Proposal

Falabella "31" Fee #1H SL: 150' FSL & 380' FWL (Unit M) of Section 31, T18S, R26E BHL: 330' FNL & 380' FWL (Unit D) of Section 31, T18S, R26E Eddy County, New Mexico

Dear Sirs:

COG Operating LLC ("COG") proposes to drill the Falabella "31" Fee #1H at the captioned location, or at an approved surface location within Unit Location M, with a landing point of the lateral at approximately 2750' TVD, 7400' MD, to test the Yeso Formation ("Operation"). The total cost of the Operation is estimated to be \$3,296,000 and a detailed description of such cost is set out in the enclosed Authority for Expenditure ("AFE"). These costs include the drilling of a pilot hole which may be determined at a later date to be unnecessary.

Also enclosed is COG's proposed form of Operating Agreement ("OA"). A completed version of the Exhibit "A" to be incorporated into the OA will follow under separate cover, accompanied by a fully executed set of signature pages.

If you elect to participate in the subject well, please sign and return a copy of the AFE to the below letterhead address.

If you desire to receive well information regarding the subject operations please return a Well Information Requirements list to COG. Technical questions should be directed to Carl Bird at 432-683-7443 and land questions to the undersigned at 432-685-4354.

Yours truly,

COG Operating LLC

Stuart A. Dirks, CPL Senior Landman

Enclosure (s)

BEFORE THE OIL CONSERVATION DIVISION Santa Fe, New Mexico Exhibit No. 3A Submitted by: <u>COG OPERATING LLC</u> Hearing Date: <u>March 15, 2012</u>

## COG OPERATING LLC AUTHORITY FOR EXPENDITURE DRILLING

urf. 150 FSL, 380' FWL, Section 31			ATE: Eddy Co. NM	
HL: 330' FNL, 380' FWL, Section 31		<b>OBJECTIVE: 7</b>	',400' MD, (2750' TVD)	Paddock Test
18S, R26E (Pilot Hole TD 4500')	-			,
	•	BCP	ACP	TOTAL
tle/Curative/Permit	201	10,000		10,00
surance	202		302	22,00
amages/Right of Way	203.		303	15,00
urvey/Stake Location	204		304	
bcation/Pits/Road Expense	- 204 — 205 —		305 15,000	
filling / Completion Overhead	- 205		306 1,000	6,00
urnkey Contract	- 207 -		307	
ootage Contract	208		308	· · · · · · · · · · · · · · · · · · ·
aywork Contract 17:1 @ \$13500/day	209 —	,229,500	309 13,500	243,00
irectional Drilling Services	210	The second s	310	300,00
uel & Power	211		311 23,000	88,0
/ater	212	20,000	312 60,000	80,0
its	213	35,000	313 1,000	36,0
lud & Chemicals	214	30,000	314	30,0
rill Stem Test	215		315	
oring & Analysis	216			
ement Surface	217	25,000		25,0
ement Intermediate	218			
ement Production 5-1/2"	218	· · · · · · · · · · · · · · · · · · ·	319 65,000	65,0
ement Squeeze & Other (Kickoff Plug)	220	80,000	320	80,0
loat Equipment & Centralizers	_ 221	7,000	321 18,000	25,0
asing Crews & Equipment	- 222 -	5,000	322 12,000	17,0
ishing Tools & Service	223 224	10,000	323 324 1.000	
ontract Labor	- 225 -	10,000	324 <u>1,000</u> 325 21,000	
ompany Supervision	- 226 -	2,000	326 2,000	4,0
ontract Supervision	- 227 -	25,000	327 2,000	27.0
esting Casing/Tubing	228	4,000	328 12,000	16,0
lud Logging Unit	229	15,000	329	15,0
ogging.	230	45,000	330	45,0
erforating/Wireline Services	231	3,500	331 40,000	43,5
timulation/Treating			332 900,000	900,0
ompletion Unit		· · · · · · · · · · · · · · · · · · ·	333 24,000	24,0
wabbing Unit			334	
lentals-Surface	235	30,000	335 75,000	105,0
tentals-Subsurface	236		336 10,000	60,0
rucking/Forklift/Rig Mobilization	_ 237 _		337 20,000	65,0
Velding Services	238	5,000	338	7,5
Vater Disposal	_ 239 _	· · · · · · · · · · · · · · · · · · ·	339 15,000	
eismic Analysis	240		340	
losed Loop & Environmental	241	75,000	344	75,
liscellâneous	242		.342 1,000	6,
Contingency	243	,	343 134,000	256
TOTAL INTANGIBLES		1,338,000	1,468,000	2,806,
		······································	,	
ANGIBLE COSTS urface Casing 1000' 8 5/8" 32#	401	26,500		26,
termediate Casing	402		503	10,
roduction Casing/Liner 5100'-5 1/2" & 2300' 7"			503 151.100	151,
ubing: 2600' 2 7/8"			504 19,000	19,
/ellhead Equipment	405	8,000	505 12,000	.20
umping Unit		· · · · · · · · · · · · · · · · · · ·	506 40,000	40,
rime Mover			507 20,000	20,
ods		<u> </u>	508	
umps			509 10,000	10,
anks			510 27,825	27
			511 5,000	5,
eater Treater/Separator lectrical System	<b>-</b>		512 <u>48,500</u> 513 2,500	48,
ackers/Anchors/Hangers	414		5132,500	Z,
ouplings/Fittings/Valves	415 -	2,500	515 45,250	47
as Compressors/Meters		2,000	516 4,000	4
Dehydrator	_ ~	······	517	
njection Plant/CO2 Equipment			518	
Aiscellaneous	419	1,000	519 21,000	22,
Contingency	420	4,000		.45
TOTAL TANGIBLES	·	42,000	448,000	490
TOTAL WELL COSTS		1,380,000	1,916,000	3,296

November 11, 2011

Address Address Address

RE: New Well Proposal

Falabella "31" Fee #4H SL: 150' FSL & 1040' FEL (Unit P) of Section 31, T18S, R26E BHL: 330' FNL & 1040' FEL (Unit A) of Section 31, T18S, R26E Eddy County, New Mexico

Dear Sirs:

COG Operating LLC ("COG") proposes to drill the Falabella "31" Fee #4H at the captioned location, or at an approved surface location within Unit Location P, with a landing point of the lateral at approximately 2750' TVD, 7400' MD, to test the Yeso Formation ("Operation"). The total cost of the Operation is estimated to be \$3,296,000 and a detailed description of such cost is set out in the enclosed Authority for Expenditure ("AFE"). These costs include the drilling of a pilot hole which may be determined at a later date to be unnecessary.

Also enclosed is COG's proposed form of Operating Agreement ("OA"). A completed version of the Exhibit "A" to be incorporated into the OA will follow under separate cover, accompanied by a fully executed set of signature pages.

If you elect to participate in the subject well, please sign and return a copy of the AFE to the below letterhead address.

If you desire to receive well information regarding the subject operations please return a Well Information Requirements list to COG. Technical questions should be directed to Carl Bird at 432-683-7443 and land questions to the undersigned at 432-685-4354.

Yours truly,

COG Operating LLC

Stuart A. Dirks, CPL Senior Landman

Enclosure (s)

BEFORE THE OIL CONSERVATION DIVISION Santa Fe, New Mexico Exhibit No. 3B Submitted by: <u>COG OPERATING LLC</u> Hearing Date: <u>March 15, 2012</u>

## COG OPERATING LLC AUTHORITY FOR EXPENDITURE DRILLING

WELL NAME: Falabella 31 Fee #4H	PROSPECT NAME: Lakewood
Surf: 150' FSL, 1040' FEL, Section 31	COUNTY & STATE: Eddy Co. NM
BHL, 330' FNL, 1040' FEL, Section 31	OBJECTIVE: 7,400' MD, (2750' TVD) Paddock Test
T18S, R26E (Pilot Hole TD 4500')	

INTANGIBLE COSTS	• •	BCP		<u>ACP</u>	TOTAL
Title/Curative/Permit	201	10,000	· · · ·	· · · · · · · · · · · · · · · · · · ·	10,000
Insurance	202	22,000	302		22,000
Damages/Right of Way	203	15,000	303		15,000
Survey/Stake Location	204	3,000	304		3,000
ocation/Pits/Road Expense	205	40,000	305	15,000	55,000
Drilling / Completion Overhead	206		306	1,000	6,000
Turnkey Contract	207		307		0
Footage Contract	208		308		0
Daywork Contract 17:1 @ \$13500/day	209	229,500	309	13,500	243,000
Directional Drilling Services	210	300,000	310		300,000
Fuel & Power	211	65,000	311	23,000	88,000
Water	212	20,000	312	60,000	80.000
Bits	213	35,000	313	1,000	36,000
Nud & Chemicals	214	30,000	314		30,000
Drill Stem Test	215		315	<u></u>	0
Coring & Analysis	216		· · · · ·		0
Cement Surface	217	25,000		· · ·	25,000
Cement Intermediate	218				0
Cement Production 5-1/2"	218	<u> </u>	319	65,000	65,000
Cement Squeeze & Other (Kickoff Plug)	220	80,000	320		80,000
Float Equipment & Centralizers	221	7,000	321	18,000	25,000
Casing Crews & Equipment	222	5,000	322	12,000	17,000
Fishing Tools & Service	223		323	· · · · · · · · · · · · · · · · · · ·	0
Geologic/Engineering	224	10,000	324	1,000	11,000
Contract Labor	225	10,000	325	21,000	31,000
Company Supervision	226	2,000	326	2,000	4,000
Contract Supervision	227	25,000	327	2,000	27,000
Testing Casing/Tubing	228	4,000	328	12,000	16,000
Mud Logging Unit	229	15,000	329		15,000
Logging	230	45,000	330		45,000
Perforating/Wireline Services	231	3,500	331	40,000	43,500
Stimulation/Treating			332	900,000	900,000
Completion Unit		······	333	24,000	24,000
Swabbing Unit			334		0
Rentals-Surface	235	30,000	335	75,000	105,000
Rentals-Subsurface	236	50,000	336 —	10,000	60,000
Trucking/Forklift/Rig Mobilization	237	45,000	337 —	20,000	65,000
Welding Services	238	5,000	338	2,500	7,500
Water Disposal	239		339 🗍	15,000	15,000
Plug to Abandon	240		340		0
Seismic Analysis	241		341		· · · · · · · · · · · · · · · · · · ·
Closed Loop & Environmental	244	75,000	344		75,000
Miscellaneous	. 242	5,000	342	1,000	6,000
Contingency	243	122,000	343	134,000	256,000
TOTAL INTANGIBLES	<u> </u>	1,338,000	· _	1,468,000	2,806,000
TANGIBLE COSTS			•		
Surface Casing 1000' 8 5/8" 32#	401	26,500			26,500
Intermediate Casing	402		503		C
Production Casing/Liner 5100'-5 1/2" & 2300' 7"			503	151,100	151,100
Tubing. 2600' 2 7/8"			504	19,000	19,000
Wellhead Equipment	405	8,000		12,000	20,000
Pumping Unit		<u></u>	506	40,000	40,000
Prime Mover	••••• •••	<u></u>	507	20,000	20,000
Prime Mover	<u> </u>	<u> </u>	507 508	20,000	<u> </u>

Intermediate casing	
Production Casing/Liner 5100'-5 1/2" & 2300' 7"	
Tubing 2600' 2 7/8"	•
Wellhead Equipment	40
Pumping Unit:	
Prime Mover	
Rods	
Pumps	
Tanks	
Flowlines	
Heater Treater/Separator	
Electrical System	
Packers/Anchors/Hangers	41
Couplings/Fittings/Valves	41
Gas Compressors/Meters	
Dehydrator	
Injection Plant/CO2 Equipment	
Mišcellaneous	41
Contingency	. 42
TOTAL TANGIBLES	
TOTAL WELL COSTS	

		503		-	
•			101 100	•	
	<u> </u>	503	151,100		
		504	19,000		
<b>;</b> `	8,000	505	12,000		
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		510	27,825		
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)	4,000	520	41,825		
	42,000		448,000		
	1 380/000		1.916.000	•	· · · · ·

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	47,750
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	0
	22,000
	45,825
	490.000

3,296,000

## COG Operating LLC

By: J. Coffman / C. Bird / C. Elliott

11/06/2011 Date Prepared:

We approve: \_\_\_\_% Working Interest

Company: By:

Printed Name: Title: Date:

This AFE is only an estimate. By signing you agree to pay your share of the actual costs incurred.