STATE OF NEW MEXICO
ENERGY, MINERALS AND NATURAL RESOURCES DIVISION
OIL CONSERVATION COMMISSION

MB 157 30 P 1:20

APPLICATION OF MATADOR PRODUCTION COMPANY FOR A NON-STANDARD SPACING AND PRORATION UNIT AND COMPULSORY POOLING, LEA COUNTY, NEW MEXICO.

Case No. 15363 Order No. R-14053-E

APPLICATION FOR REHEARING

Jalapeno Corporation ("Jalapeno"), by and through counsel, and pursuant to NMSA 1978 § 70-2-25(A) and Rule 19.15.4.25 NMAC, requests that the New Mexico Oil Conservation Commission ("Commission") rehear this matter as to all issues raised by Jalapeno during the course of these proceedings and decided by Commission Order R-14053-E, signed on November 10, 2016.¹ As grounds for this Application, Jalapeno states as follows:

Introduction

1. Matador Production Company ("Matador") filed this force pooling application on July 21, 2015. Matador seeks approval of a non-standard oil spacing unit in the Wolfcamp formation comprised of four separate 40 acre oil spacing units comprising the W/2 W/2 of Section 31, T-18-S, R-35-E, Lea County, New Mexico. Matador seeks to pool all mineral interest owners in order to drill the Airstrip 31 18 35 RN State Com. Well No. 201H to "a depth sufficient to test the Wolfcamp formation."

¹ Jalapeno did not have an opportunity to comment on the Matador proposed order. Jalapeno believes the Order was actually entered after November 10. As of November 14, 2016, the Order was not posted online. Jalapeno counsel did not receive a copy until November 15, 2016. The Order was posted online shortly thereafter.

- 2. Jalapeno owns working interests affected by the compulsory pooling application and opposes this application.
- 3. This case was before the Commission on the parties' applications for de novo hearing from orders R-14053 and R-14053-B entered by the Oil Conservation Division.
- 4. Jalapeno moved to dismiss Matador's application on the grounds that the Commission has no authority under statute or rule to enter a compulsory pooling order on Matador's application because the Commission's pooling authority under NMSA 1978 § 70-2-17 is limited to circumstances involving a single spacing unit. Jalapeno also raised challenges regarding Commission Rule 19.15.13.8(A) NMAC. The rule is contrary to Section 70-2-17 in creating a presumption of a 200% risk penalty, relieving the applicant of the burden of supporting its request, and imposing on a person responding to the application the burden to justify a different risk charge based on relevant geologic or technical evidence. Finally, Jalapeno challenged the Commission's definition of well costs in Rule 19.15.13.8(B) upon which a risk penalty can be assessed as contrary to and in excess of the Commission's authority as set forth in Section 70-2-17.
- 5. Matador's application was heard by the Commission on September 6, 2016 and October 17, 2016. The Commission entered its Order R-14053-E on November 10, 2016. The Commission denied Jalapeno's Motion to Dismiss and Declare the Rights and Obligations of Parties in a Pooling Application Under NMSA 1978 § 70-2-17. The Commission approved Matador's compulsory pooling application for the entire Wolfcamp formation even though Matador only presented evidence concerning the productive nature of the upper Wolfcamp (Wolfcamp A) well. The

Commission upheld Rule 19.15.13.8(A). The Commission approved a risk penalty of 150% of the "well costs," but stated that "in this case, well costs will not include equipping the well for production." The Commission's decision nevertheless affirms its definition of well costs in Rule 19.15.13.8(B).

ARGUMENT

- A. The Commission's Risk Penalty Assessment Is Arbitrary And Capricious And Not In Accordance With The Law.
- 6. The Commission assessed a 150% risk penalty in this case, but failed to provide the parties with a cogent explanation for how it arrived at that figure. The Commission merely noted that there are risks involved in drilling and completing the well, that the risk should be reduced for operational and geologic reasons, and that the well was properly classified as a wildcat well. The Order does not reflect how the Commission arrived at the 150% penalty.
- 7. The Commission did not identify the evidence of risk or the methodology upon which it based that determination. No witness offered testimony supporting a 150% risk penalty. To the extent Matador witnesses supported a 200% risk penalty, the testimony was conclusory and untethered to any methodology. There was no geologic or technical evidence supporting a 150% risk penalty.
- 8. The Commission has statutory authority in its discretion to include a risk penalty "for the risk involved in drilling of such well." Section 70-2-17. The Commission has never adopted specific rules concerning the factors for determining risk except to provide that justification for a risk charge should be based on "relevant geologic or technical evidence." Rule 19.15.13.8(D). Consequently, the parties to a force pooling

proceeding where the risk penalty is challenged do not know what standard the Commission will employ.

- 9. Because the Commission has never clearly articulated what is "risk" nor a risk penalty standard, the parties provided various risk assessments. Jalapeno provided evidence based on a strict reading of Section 70-2-17 addressed to the risk in drilling the proposed well. That evidence showed that in a four township area surrounding the Airstrip 31 well, 102 horizontal wells were successfully drilled, with one dry hole and one well lost in drilling. That evidence supported a risk penalty of around 2%.
- 10. Jalapeno also presented evidence on the Stogner factors which the agency has used in past risk penalty assessments. That method divides risk into operational, geologic and reservoir categories. Jalapeno's expert assigned the risk at 20% to 30% using these factors.
- 11. Jalapeno finally presented evidence on payout as a determining risk factor. Payout is a factor used by the Texas Railroad Commission in risk assessment and has been cited as a factor the Commission considered in earlier years.² A force pooler has no remaining risk once payout is achieved.
- 12. Jalapeno presented evidence that the maximum risk penalty based on the risk of not achieving payout was approximately 33%, when considering the 104 horizontal wells drilled in the four surrounding townships. It presented further evidence that the risk of not achieving payout is between 12 ½ to 25% based on studies showing

² 6 Williams & Meyers Oil and Gas Law, §905.2 p. 25 observes in an address to the Mineral Law Section of the Texas Bar Association in 1962, Daniel S. Nutter, then Chief Engineer of the New Mexico Oil Conservation Commission, which recognized that the statute originally authorized a 50% maximum risk penalty and affirmed that the Commission considered payout risk "judged by the Commission in terms of known reserves in the area, productivity of offsetting wells, current and expected demand as related to anticipated income from the well, and the time necessary to obtain a pay-out."

the successful completions by Matador and others in the Wolfcamp formation, often in wells distant from existing production, and the completion history of other horizontal Wolfcamp wells.³

- 13. Matador represented that its probability of success for the Airstrip well was only 9.375%. M. Ex 24. Success was defined as producing 400,000 barrels of oil. However, nothing in Section 70-2-17 or the Commission's rules provides that a risk penalty should be assessed based on a force pooling applicant's arbitrary determination of success based on an internal production standard. There was no evidence that it would actually take 400,000 barrels to achieve payout, and evidence actually demonstrated that payout would occur for an average Wolfcamp horizontal well at between 250,000 and 275,000 barrels.
- 14. The Commission has failed to provide guidance to the industry by way of workable standards. The presentations in this case highlight the problem caused by the Commission's failure to specify the risk for which it seeks to compensate a force pooler and the methodology it applies to assess that risk. The resulting assessment of a risk penalty untethered to geologic or technical data becomes subjective guess work, which amounts to arbitrary and capricious decision making.
 - B. The Commission's Order Violates Jalapeno's Correlative Rights So Is Contrary To The Commission's Statutory Mandate.
- 15. Jalapeno owns a 5.0005% working interest in the proposed spacing unit for development of the Airstrip well in the Wolfcamp formation. M Ex 4. The evidence introduced by Matador is that the cost to drill, complete and equip the well is estimated to be \$6,486,427. M Ex 16A. Matador expects the ultimate recovery from the well to be

³ Mr. Yates testified when asked that the 33% risk charge was appropriate, and that give proximity issues, he would not object to a 66% risk charge.

350,000 to 400,000 barrels of oil. Frost Tr. 138. Matador's criteria for a successful well is an EUR of 400,000 barrels of oil. M Ex 23.

- 16. The undisputed proof demonstrated that if Jalapeno's interest is subjected to a 150% risk penalty, Jalapeno will receive no share of revenue for its mineral interest. Its correlative rights will be permanently expropriated. Reference is made to J Ex 6⁴ for cases assuming a net well cost of \$6 million and an estimated recovery of 441,384 BOEQ. The 150% risk penalty announced by the Commission more than guarantees Jalapeno will likely never receive any of its working interest share of the oil and gas produced by the subject well.
- 17. The entire purpose, function and duty of the Division and of the Commission is "to prevent waste . . . and to protect correlative rights . . .". NMSA §70-2-11(A). Correlative rights are defined by statute in Section 70-2-33:
 - H. "correlative rights" means the opportunity afforded, so far as to it is practicable to do so, to the owner of each property in a pool to produce without waste his just and equitable share of the oil or gas or both in the pool, being an amount, so far as can be practicably determined and so far as can be practicably obtained without waste, substantially in the proportion that the quantity of recoverable oil or gas or both under the property bears to the total recoverable oil or gas or both in the pool and, for such purpose, to use his just and equitable share of the reservoir energy;
- 18. The very authority of the Commission to act on the subject application depends on the exercise of its duty to protect the correlative rights of each interest owner. *Continental Oil Co. v Oil Conservation Commission*, 1962-NMSC-062, ¶¶ 11, 27, 70 NM 310, 373 P.2d 809 (1962).

The commission has jurisdiction over matters related to the conservation of oil and gas in New Mexico, but the basis of

⁴ A copy of Jalapeno Ex. 6 is attached hereto.

its powers is founded on the duty to prevent waste and to protect correlative rights.

•

Our legislature has explicitly defined both "waste" and "correlative rights" and placed upon the commission the duty of preventing one and protecting the other. . . . However, as we have said, certain basic findings must be made before correlative rights can be effectively protected.

- 19. In *Continental Oil*, the Court struck down the Commission's change of the Jalmat Gas Pool proration formula due to the lack of findings necessary to insure that correlative rights were protected. *Id.* at ¶ 11.
- 20. Legally and logically the Division's and Commission's authority under the force pooling statute to set a risk penalty is constrained by its duty to prevent waste and to protect correlative rights. The duty to protect correlative rights is mandatory. The award of a risk penalty is discretionary. The agency "... may include a charge for the risk involved in the drilling of such well ..." 70-2-17(c). Viking Petroleum v. Commission, 1983-NMSC-091, ¶21, 100 NM 451, 455, 672 P.2d 280 (1983) ("[T]he percentage risk charge to be assessed, if any, are determinations to be made by the Commission on a case-to-case basis and upon the particular facts in each case.")
- 21. The policy behind the risk penalty assumes that a non-consenting party's realization of his correlative rights is not permanently lost, but postponed temporarily. As the Court noted in *Nearburg, Yates Petroleum Corp.*, 1997-NMCA-069 ¶¶ 16, 17, 123 N.M. 526, 533, 943 P.2d 560, reviewing operating agreement non-consent provisions:

The parties have agreed to reward risk-taking which benefits mutual interests by **temporarily reallocating interests in production** until the party electing to assume the risk has received an agreed-upon return on its investment.

* * *

The covenant is the agreement by the non-consenting party to temporarily relinquish the specified amount of its interest in production in exchange for the consenting party bearing the risk of the operation.

Emphasis added.

- 22. The Commission Order does not even acknowledge the correlative rights issue in this case. The Commission offers only the conclusory statement that approval of the application "will not impair correlative rights." Substantive evidence is the contrary. The Order does not explain how Jalapeno's correlative rights are protected where Jalapeno permanently loses its right to produce its just and equitable share of hydrocarbons if it chooses to go non-consent. In fact those rights are violated by the Commission's Order.
- 23. This case highlights an ongoing issue with Division and Commission orders which rubberstamps a 200% risk penalty which permanently divests non-consenting working interest owners of their right to produce their just and equitable share of hydrocarbons. The Commission does not even deem it necessary to enter specific findings and conclusions on the issue. Even if the 150% risk penalty were justified by geologic or technical evidence, which is denied under these facts, the Commission's assessment of a 150% risk penalty which permanently divests Jalapeno of its working interest is contrary to its mandate to protect correlative rights, and is invalid.

C. The Wildcat Designation Does Not Support The 150% Risk Penalty.

24. Matador's witnesses repeatedly referred to the well as a "wildcat", and the Commission adopted that characterization and appears to have based its risk penalty on that characterization. Yet, the quantum of risk could have been substantially, if not

entirely eliminated had Matador drilled a pilot hole. Matador geologist Edmund Frost testified:

- Q. Okay. And how do you normally, typically obtain the data so that you can deal with that screening criteria?
- A. Yeah. So in -- in -- I'll present you two cases for that. One would be -- in the ideal case, you would drill a pilot hole. You would take rotary sidewalls. You would run advanced suite logs.

TR. 118:23 - 119:4.

- Q. Okay. You know that the areas that lack information, do not have answers, all of that could be addressed by a pilot hole and running a suite of modern logs; isn't that true?
- A. It is. We feel like we have enough confidence in this that that is an additional capital expenditure that in this time of low cost, it's hard to justify.

TR 137:8 - 14.

-- I'd love to have a pilot hole, but, honestly, that's not always the case. Out of all the wells that Matador drills, I can think of probably four or five pilot holes that we have drilled. Matador does a very good job of derisking prospects without pilot holes.

TR 138:3-8

A. ... So we do drill them. A lot of times we feel we can de-risk and make pretty good wells without it. So, again, it's a give-and-take. I mean, I go into the president's office, and he knows I want a pilot hole at all times. So --

TR 152:18 - 22

25. Matador reservoir engineer Bradley Robinson when asked about drilling a pilot hole testified:

I did not have opposition to that idea ... We made the decision, as a management team, to go ahead and drill the well instead of drilling the pilot hole and spending the money for the data, and I was part of that decision and agreed with it. Although I would have liked to have seen a pilot hole, I didn't think it was absolutely necessary.

TR 47:16 - 48:9

- 26. Matador's testimony on this issue refutes the need for a risk penalty for two reasons. First, Matador has thereby conceded that its ability to identify good prospects and to "derisk" prospects is sufficiently developed that it has chosen to drill the Airstrip well without drilling a pilot hole despite its characterization of the well as a wildcat well. If Matador feels sufficiently secure in drilling the Airstrip well without taking an industry-recognized precaution, it should not be rewarded with a high risk penalty.
- 27. Second, Matador seeks a risk penalty even though it has the ability to eliminate that risk by drilling a pilot hole. By choosing not to take steps to eliminate the risk, Matador has failed its duty to mitigate its risk. Nevertheless, it asks the Commission to insure it through the risk penalty at Jalapeno's expense. An applicant should not be heard to seek a risk penalty where it fails to take industry-recognized steps which could reduce that risk.
- 28. Matador's strategy is to label the proposed well as high risk and seek the maximum 200% risk penalty. The alternative was to proceed prudently concerning a step-out well and prove the lack of risk. Matador is in fact confident the well will be successful but at the same time wants to functionally acquire Jalapeno's interest through the risk penalty device.

D. Rule 19.15.13.8 NMCA Improperly Establishes A Presumptive 200% Penalty.

29. The Commission erred in affirming Rule 19.15.13.8(A). The rule is invalid to the extent it creates a presumption of a 200% risk penalty without the need for an applicant to provide supporting evidence, and by reversing the burden of proof which should be on Matador as the force pooling applicant. This issue was raised by

Jalapeno's Motion to Dismiss and Declare the Rights and Obligations of Parties in a Pooling Application Under NMSA 1978 § 70-2-17 and its Reply in Support thereof.

- 30. The Commission by Rule 35 (19.15.13.8 NMCA) has transformed the statutory "may include a charge for the risk" to a mandatory shall do so and at the maximum 200%. The result is the party seeking to force pool is awarded the maximum 200% penalty without evidentiary justification. The rule also improperly puts the burden on a party opposing a force pooling application to support a risk penalty less than 200%.
- 31. The Division and the Commission have adopted a practice which provides a financial windfall to horizontal shale operators through imposition of the automatic 200% risk penalty while violating the correlative rights of nonconsenting owners like Jalapeno. The Commission's authority to process any force pooling application is two pronged: (1) Avoidance of waste. (2) Protection of correlative rights. The Airstrip well will be completed so there is no question of waste. But the Commission's other foundation of jurisdiction, protection of correlative rights, is absent. In *Continental Oil* the Supreme Court foresaw such a disregard for correlative rights as a threat that "the Commission would be performing a judicial function, i.e., determining property rights, and grave constitutional problems would arise." 1962-NMSC-062, ¶ 28, 70 N.M. at 324.
- 32. The order assessing a 150% risk penalty does not cure the invalidity of the rule. The issue of the invalidity of Rule 19.15.13.8 remains viable and justiciable even though Jalapeno submitted evidence on the proposed risk penalty, and the Commission decided under the facts of this case to award a risk charge of less than 200%.

- E. Rule 19.15.13.8 Is Invalid in Approving A Risk Penalty On Costs Of Equipping A Well For Production.
- 33. The Commission erred in approving the continued validity of Rule 19.15.13.8 in authorizing a risk penalty to be charged on "well costs," which includes "the reasonable costs of . . . equipping the well for production." By authorizing a risk penalty on the costs of equipping the well for production, the Commission exceeded the authority granted by the Legislature in § 70-2-17. The grounds for this challenge are set forth in Jalapeno's Motion to Dismiss and Reply Brief in Support of Motion to Dismiss filed in this case.
- 34. The issue of the invalidity of Rule 19.15.13.8 remains viable and justiciable even though the Commission determined "for this well" not to assess the risk penalty on the cost of equipping the well for production. Jalapeno, as a party affected by the rule, has standing to challenge the validity of the rule notwithstanding the result in this proceeding.
- 35. Rule 19.15.13.8 refers to cost of equipping a well for production. When the Commission announced its decision at the conclusion of the hearing, it held that "And in this case, well costs will not include equipping the well for production for this well." October 17, 2016 hearing transcript, p. 219.
- 36. However, the Order submitted by Matador, and signed by the Commission, provides that the risk penalty shall not apply "as to surface equipment." To the extent the reference to surface equipment may be interpreted to allow Matador to assess the risk penalty on some costs of equipping the well for production, it is contrary to the Commission's announced decision in addition to being contrary to § 70-2-17.

- F. The Commission's Decision To Force Pool The Entire Wolfcamp Formation Is Arbitrary And Capricious, Unsupported By Substantial Evidence, And Not In Accordance With The Law.
- 37. The Commission's decision to force pool the entire Wolfcamp formation under Matador's application is not supported by substantial evidence. Matador only presented evidence as to the geology and probability of success and risk for an upper Wolfcamp (Wolfcamp A) formation well. The Wolfcamp is an extensive formation with several potentially productive horizons. Matador presented no evidence as to any other target in the Wolfcamp formation in this area, and no justification for pooling any other Wolfcamp horizon. Absent any evidence in the record, the Commission had no basis for its decision to force pool the entire Wolfcamp formation.

G. Matador's Project Area Cannot Be Pooled Under Section 70-2-27

- 38. The Commission should rehear this case and determine that § 70-2-17 does not authorize compulsory pooling of project areas linking and crossing multiple, standard spacing units. Matador's application should be denied. The factual and legal basis for this challenge is set forth in Jalapeno's Motion to Dismiss and Reply Brief in Support of Motion to Dismiss filed in this case.
 - H. The Commission Abused Its Discretion In Excluding Jalapeno's Evidence And Exhibits Bearing On The Issues In This Proceeding.
- 39. Matador presented its testimony and exhibits at the September 6, 2016 hearing. On October 13, 2016, Jalapeno provided the Commission and Matador with additional rebuttal exhibits it intended to introduce through its expert witness Mr. Gaddis. On motion by Matador, the Commission excluded the evidence. Copies of the exhibits are attached hereto as Exhibit A.

40. The exhibits reflect evidence that rebuts Matador's risk penalty analysis and highlights the fact that the risk penalty sought by Matador would result in a taking of Jalapeno's interest. The exhibits did not seek to introduce any new issue into the proceeding. They merely support the opinion evidence provided by Mr. Gaddis at the hearing without objection by Matador.

41. The Commission rules provide that proceedings are to be conducted without rigid formality. Rule 19.15.4.14(A). The Commission's discretionary determination to admit or exclude exhibits that were not filed with the pre-hearing statement should be made in furtherance of the goal of allowing each party to fully present its case, admitting all evidence that bears on the issues presented. The Commission abused its discretion in excluding the exhibits.

WHEREFORE, Jalapeno requests that the Commission rehear this case, and enter an Order consistent with the points and authorities set out in this pleading.

Respectfully submitted,

GALLEGOS LAW FIRM, P.C.

Ø.E. GALLEGOS

MICHAEL J. CONDON

460 St. Michael's Drive, Bldg. 300

Santa Fe, New Mexico 87505

(505) 983-6686

jeg@gallegoslawfirm.net

mjc@gallegoslawfirm.net

Attorneys for Jalapeno Corporation

CERTIFICATE OF SERVICE

I hereby certify that a true and correct copy of the foregoing was served on the following counsel of record by electronic mail this 30th day of November, 2016.

James Bruce P.O. Box 1056 Santa Fe, NM 87504 jamesbruc@aol.com

Dana Arnold
Matador Production Co.
One Lincoln Centre
5400 LBJ Freeway, Suite 1500
Dallas, TX 75240
darnold@matadorresources.com

Bill Brancard
General Counsel
New Mexico Energy, Minerals and
Natural Resources Dept.
1120 South St. Francis Dr.
Santa Fe, NM 87505
bill.brancard@state.nm.us

David K. Brooks
New Mexico Energy, Minerals and
Natural Resources Dept.
1120 South St. Francis Dr.
Santa Fe, NM 87505
david.brooks@state.nm.us

J. E. GALLEGOS

- · "Cash flow" after payout
- · 1-15 wells revenue for financial realization by forced pooled owners subject to 200% penalty

Horizontal Bone Spring - 4 Township Study Area 35 wells will not payout (34%)

1 PERLA NEGRA FEDERAL COM 1H 2 SUPER COBRA STATE COM 1H 3 PICKARD STATE 1H 4 KING COBRA 2 STATE 1H 5 AIRCOBRA 12 STATE 2H 6 QUAIL 11 STATE 1H 7 CHAPARRAL 33 FEDERAL COM 3H 8 CIMARRON 16 19 34 RN STATE 134H 9 SCHARB 10 PA STATE 1H 10 SCHARB 10 B30B STATE 1H	34,808.419 26,368.195 24,711.852 16,960.040 15,765.013 15,465.825 15,460.211 14,077.328 13,460.938 13,064.872 12,520.633 11,444.915 11,096.913 11,044.401
2 SUPER COBRA STATE COM 1H 3 PICKARD STATE 1H 4 KING COBRA 2 STATE 1H 5 AIRCOBRA 12 STATE 2H 6 QUAIL 11 STATE 1H 7 CHAPARRAL 33 FEDERAL COM 3H 8 CIMARRON 16 19 34 RN STATE 134H 9 SCHARB 10 PA STATE 1H 10 SCHARB 10 B30B STATE 1H	26,368.195 24,711.852 16,960.040 15,765.013 15,465.825 15,460.211 14,077.328 13,460.938 13,064.872 12,520.633 11,444.915 11,096.913
3 PICKARD STATE 1H 4 KING COBRA 2 STATE 1H 5 AIRCOBRA 12 STATE 2H 6 QUAIL 11 STATE 1H 7 CHAPARRAL 33 FEDERAL COM 3H 8 CIMARRON 16 19 34 RN STATE 134H 9 SCHARB 10 PA STATE 1H 10 SCHARB 10 B30B STATE 1H	24,711.852 16,960.040 15,765.013 15,465.825 15,460.211 14,077.328 13,460.938 13,064.872 12,520.633 11,444.915 11,096.913
4 KING COBRA 2 STATE 1H 5 AIRCOBRA 12 STATE 2H 6 QUAIL 11 STATE 1H 7 CHAPARRAL 33 FEDERAL COM 3H 8 CIMARRON 16 19 34 RN STATE 134H 9 SCHARB 10 PA STATE 1H 10 SCHARB 10 B30B STATE 1H	16,960.040 15,765.013 15,465.825 15,460.211 14,077.328 13,460.938 13,064.872 12,520.633 11,444.915 11,096.913
5 AIRCOBRA 12 STATE 2H 6 QUAIL 11 STATE 1H 7 CHAPARRAL 33 FEDERAL COM 3H 8 CIMARRON 16 19 34 RN STATE 134H 9 SCHARB 10 PA STATE 1H 10 SCHARB 10 B30B STATE 1H	15,765.013 15,465.825 15,460.211 14,077.328 13,460.938 13,064.872 12,520.633 11,444.915 11,096.913
6 QUAIL 11 STATE 1H 7 CHAPARRAL 33 FEDERAL COM 3H 8 CIMARRON 16 19 34 RN STATE 134H 9 SCHARB 10 PA STATE 1H 10 SCHARB 10 B30B STATE 1H	15,465.825 15,460.211 14,077.328 13,460.938 13,064.872 12,520.633 11,444.915 11,096.913
7 CHAPARRAL 33 FEDERAL COM 3H 8 CIMARRON 16 19 34 RN STATE 134H 9 SCHARB 10 PA STATE 1H 10 SCHARB 10 B30B STATE 1H	15,460.211 14,077.328 13,460.938 13,064.872 12,520.633 11,444.915 11,096.913
8 CIMARRON 16 19 34 RN STATE 134H 9 SCHARB 10 PA STATE 1H 10 SCHARB 10 B30B STATE 1H	15,460.211 14,077.328 13,460.938 13,064.872 12,520.633 11,444.915 11,096.913
9 SCHARB 10 PA STATE 1H 10 SCHARB 10 B30B STATE 1H	14,077.328 13,460.938 13,064.872 12,520.633 11,444.915 11,096.913
10 SCHARB 10 B30B STATE 1H	13,460.938 13,064.872 12,520.633 11,444.915 11,096.913
	13,064.872 12,520.633 11,444.915 11,096.913
	12,520.633 11,444.915 11,096.913
11 AIRSTRIP 6 STATE COM 2H	11,444.915 11,096.913
12 SCHARB 10 B3NC STATE 1H	11,096.913
13 PERLA NEGRA FEDERAL COM 3H	
14 RAPTOR WEST 3 STATE 4H	11.044.401
15 TEAL 12 STATE COM 2H	10,640.854
16 SCHARB 10 B3MD STATE 1H	9,950.172
17 TUSK FEDERAL 2H	9,589.881
18 DOS ABUELOS FEE 1H	9,324.639
19 PERLA VERDE 31 STATE 4H	9,170.896
20 QUAIL 11 STATE 3H	8,628.306
21 QUAIL 11 STATE 2H	8,399.314
22 KING COBRA 2 STATE 2H	7,944.012
23 CORDONIZ 28 FEDERAL COM 4H	7,761.836
24 WEST PEARL 36 STATE COM 6H	7,701.836
25 MALLON 34 FEDERAL COM 18H	7,157.399
26 PERLA NEGRA FEDERAL COM 2H	7,068.554
27 QUAIL 11 STATE 4H	6,502.285
28 IRONHOUSE 24 STATE COM 1H	6,413.255
29 AIRCOBRA 12 STATE 1H	5,745.598
30 MALLON 34 FEDERAL 20H	5,379.101
31 IGGLES STATE COM 1H	4,956.507
32 CHAPARRAL 33 FEDERAL COM 5H	4,780.071
33 RAPTOR WEST 3 STATE 2H	4,603.435
34 IRONHOUSE 19 STATE COM 2H	4,227.904
35 PERLA NEGRA FEDERAL COM 4H	3,887.387
36 TRES PRIMOS 3 STATE 2H	3,644.796
37 CONDOR STATE 2H 2	3,625.456
38 PICKARD 20 18 34 RN STATE 124H	3,506.622
39 PICKARD STATE 2H	3,357.436
40 TEAPOT 2H	3,278.939
41 IRONHOUSE 24 STATE COM 3H	
42 CONDOR STATE 1H	3,039.889
43 IRONHOUSE 19 STATE COM 3H	3,032.496
44 MALLON 34 FEDERAL 19H	3,027.448
	2,951.263
45 PLAYA 2 STATE 2H	2,738.895
46 TUSK FEDERAL 4H NMOCC Case No. 15363	2,418.307
47 IRONHOUSE 20 STATE 2H Hearing: SEP 6, 2016	2,280.360
48 ALBATROSS STATE COM 2H Continued: OCT 17, 2016	2,189.962
49 WILD COBRA 1 STATE 2H	1,864.556
50 IRONHOUSE 19 STATE COM 1H 51 MONGOOSE FEE 1H Jalapeno EX A EXHIBIT	1,741.252
51 MONGOOSE FEE 1H	1,684.081

52 Dos Abuelos Fee 2H 53 WEST PEARL 36 STATE COM 4H 54 HIBISCUS 08 19 35 RN STATE COM 124H 55 BUTTER CUP 36 STATE COM 1H 56 PERLA VERDE 31 STATE 3H 57 TUSK FEDERAL 5H 58 TOMCAT FEE 1H 59 AIRSTRIP FEE COM 1H 60 CUATRO HIJOS FEE 3H 61 WILD COBRA 1 STATE 1h 62 BUTTER CUP 36 STATE COM 2H 63 PERLA VERDE 31 STATE 1H 64 PLAYA 2 STATE 1H 65 NIGHTHAWK STATE COM 1H 66 CUATRO HIJOS FEE 8H 67 IRONHOUSE 20 STATE COM 1H	1,282.256 1,133.581 1,112.656 958.470 744.018 708.685 672.605 665.087 618.049 564;307 516.574
54 HIBISCUS 08 19 35 RN STATE COM 124H 55 BUTTER CUP 36 STATE COM 1H 56 PERLA VERDE 31 STATE 3H 57 TUSK FEDERAL 5H 58 TOMCAT FEE 1H 59 AIRSTRIP FEE COM 1H 60 CUATRO HIJOS FEE 3H 61 WILD COBRA 1 STATE 1h 62 BUTTER CUP 36 STATE COM 2H 63 PERLA VERDE 31 STATE 1H 64 PLAYA 2 STATE 1H 65 NIGHTHAWK STATE COM 1H 66 CUATRO HIJOS FEE 8H	1,112.656 958.470 744.018 .708.685 672.605 665.087 618.049 564;307 516.574
55 BUTTER CUP 36 STATE COM 1H 56 PERLA VERDE 31 STATE 3H 57 TUSK FEDERAL 5H 58 TOMCAT FEE 1H 59 AIRSTRIP FEE COM 1H 60 CUATRO HIJOS FEE 3H 61 WILD COBRA 1 STATE 1h 62 BUTTER CUP 36 STATE COM 2H 63 PERLA VERDE 31 STATE 1H 64 PLAYA 2 STATE 1H 65 NIGHTHAWK STATE COM 1H 66 CUATRO HIJOS FEE 8H	958.470 744.018 708.685 672.605 665.087 618.049 564.307 516.574
56 PERLA VERDE 31 STATE 3H 57 TUSK FEDERAL 5H 58 TOMCAT FEE 1H 59 AIRSTRIP FEE COM 1H 60 CUATRO HIJOS FEE 3H 61 WILD COBRA 1 STATE 1h 62 BUTTER CUP 36 STATE COM 2H 63 PERLA VERDE 31 STATE 1H 64 PLAYA 2 STATE 1H 65 NIGHTHAWK STATE COM 1H 66 CUATRO HIJOS FEE 8H	744.018 708.685 672.605 665.087 618.049 564.307 516.574
57 TUSK FEDERAL 5H 58 TOMCAT FEE 1H 59 AIRSTRIP FEE COM 1H 60 CUATRO HIJOS FEE 3H 61 WILD COBRA 1 STATE 1h 62 BUTTER CUP 36 STATE COM 2H 63 PERLA VERDE 31 STATE 1H 64 PLAYA 2 STATE 1H 65 NIGHTHAWK STATE COM 1H 66 CUATRO HIJOS FEE 8H	708.685 672.605 665.087 618.049 564.307 516.574
58 TOMCAT FEE 1H 59 AIRSTRIP FEE COM 1H 60 CUATRO HIJOS FEE 3H 61 WILD COBRA 1 STATE 1h 62 BUTTER CUP 36 STATE COM 2H 63 PERLA VERDE 31 STATE 1H 64 PLAYA 2 STATE 1H 65 NIGHTHAWK STATE COM 1H 66 CUATRO HIJOS FEE 8H	672.605 665.087 618.049 564;307 516.574
59 AIRSTRIP FEE COM 1H 60 CUATRO HIJOS FEE 3H 61 WILD COBRA 1 STATE 1h 62 BUTTER CUP 36 STATE COM 2H 63 PERLA VERDE 31 STATE 1H 64 PLAYA 2 STATE 1H 65 NIGHTHAWK STATE COM 1H 66 CUATRO HIJOS FEE 8H	665.087 618.049 564;307 516.574
60 CUATRO HIJOS FEE 3H 61 WILD COBRA 1 STATE 1h 62 BUTTER CUP 36 STATE COM 2H 63 PERIA VERDE 31 STATE 1H 64 PLAYA 2 STATE 1H 65 NIGHTHAWK STATE COM 1H 66 CUATRO HIJOS FEE 8H	618.049 564;307 516.574
61 WILD COBRA 1 STATE 1h 62 BUTTER CUP 36 STATE COM 2H 63 PERLA VERDE 31 STATE 1H 64 PLAYA 2 STATE 1H 65 NIGHTHAWK STATE COM 1H 66 CUATRO HIJOS FEE 8H	564,307 516.574
62 BUTTER CUP 36 STATE COM 2H 63 PERLA VERDE 31 STATE 1H 64 PLAYA 2 STATE 1H 65 NIGHTHAWK STATE COM 1H 66 CUATRO HUOS FEE 8H	516.574
63 PERLA VERDE 31 STATE 1H 64 PLAYA 2 STATE 1H 65 NIGHTHAWK STATE COM 1H 66 CUATRO HUOS FEE 8H	
64 PLAYA 2 STATE 1H 65 NIGHTHAWK STATE COM 1H 66 CUATRO HIJOS FEE 8H	
65 NIGHTHAWK STATE COM 1H 66 CUATRO HIJOS FEE 8H	314.084
66 CUATRO HUOS FEE 8H	225.096
	219.933
	47.418
68 TRES PRIMOS 3 STATE 1H	-160.421
69 BUTTER CUP 36 STATE COM 3H	-313.110
70 IRONHOUSE 19 STATE COM 4H	-333.401
71 WEST PEARL 36 STATE COM 3H	-749.904
72 JJM ROLFE 22 18 34 RN STATE 131Y	-857.640
73 ALBATROSS STATE COM 1H	-947.554
74 MALLON 35 FEDERAL 7H	-954.491
75 CHAPARRAL 33 FEDERAL COM 4H	-1,106.158
76 PERLA VERDE 31 STATE 2H	-1,113.411
77 TUSK FEDERAL 3H	-1,436.053
78 WEST PEARL 36 STATE COM 5H	-1,459.684
79 IRONHOUSE 24 STATE COM 2H	-1,758.829
80 MALLON 35 FEDERAL 4H	-1,819.085
81 IRONHOUSE 33 NC STATE COM 1H	-2,200.238
82 MERIT 32 DM STATE COM 1H	-2,214.538
83 QUAIL RIDGE 32 STATE 4H	-2,679.081
84 CUATRO HUOS FEE 4H	-2,789.439
85 BUTTER CUP 35 STATE COM 2H	-2,925.079
86 IRONHOUSE 24 STATE COM 4H	-3,029.125
87 WEST PEARL 36 STATE 2H	-3,080.732
88 KINGFISHER STATE COM 5H	-3,103.316
89 ORIOLE STATE 1H	-3,154.287
90 QUAIL RIDGE 32 STATE 3H	-3,415.543
91 BUTTER CUP 35 STATE COM 1H	-3,617.178
92 CAPROCK 27 STATE FEDERAL COM 1H	-3,771.386
93 TIN CUP 36 STATE COM 2H	-4,205.306
94 CONDOR STATE 2H	-4,206.087
95 MERIT 6 EH STATE COM 1H	-4,340.339
96 KINGFISHER STATE COM 1H	-4,350.225
97 NIGHTHAWK STATE COM 3H	-4,993.509
98 KLEIN 16 STATE 2H	-5,012.981
99 MAGPIE STATE 1H	-5,187.506
100 HAUMEA STATE 2H	-5,286.123
101 KINGFISHER STATE COM 2H	-5,386.690
102 GATEWAY 2 STATE COM 2H	-5,476.01

.

- · "Cash flow" after payout
- 1-4 wells revenue for financial realization by forced pooled owners subject to 200% penalty

Horizontal Wolfcamp - Eddy and Lea Counties, NM All wells payout Operated by Matador

		Cash Flow
	ANTE CONTRACTOR OF THE SECOND	Mis, Journal of
1	TIGER 14 24S 28E RB 204H	28,844.58
2	GUITAR 10 24 28 RB 202H	26,323.94
3	TIGER 14 24S 28E RB 224H	21,872.02
4	JANIE CONNER 13 24S 28E RB 224	16,033.07
5	DR K-24 23S 27E RB 203H	10,629,15
6	RUSTLER BREAKS 12 24 27 1H	7,725.79
7	SCOTT WALKER STATE 36 22S 27E RB 204H	3,538,49
8	PICKARD STATE 2H	3,357.44

NMOCC Case No. 15363 Hearing: SEP 6, 2016 Continued: OCT 17, 2016

Jalapeno EX <u>5B</u>

PROFIT MADE BY FORCE POOLER ON WOLFCAMP HORIZONTAL WELLS IN DELAWARE BASIN, SE NEW MEXICO

Economic Input Parameters Based on a 10% Non Consent Interest in a \$6,500,000 well

WI = 10% & NRI = 8% until designated risk penalty payouts are achieved and then any additional income that may be generated reverts to the forced pooled party

Money put up by operator for Force Pooled Party's Share of the well= \$650,000

Pricing = Bank of Oklahoma September 2016 Price Deck

Wolfcamp EUR = 350 MBOE

MONEY FORCE POOLER

NON-	MAKES FROM FORCE	FORCE POOLING	MONEY MADE BY
<u>CONSENT</u>	POOLED PARTIES	PARTY'S RETURN ON	FORCED POOLED
PENALTY	<u>INTEREST</u>	INVESTMENT	PARTY
200%	\$256,083.00	39%	\$0.00
133%	\$256,083.00	39%	\$0.00
66%	\$256,083.00	39%	\$0.00
34%	\$220,998.00	34%	\$35,085.00

Wolfcamp EUR = 500 MBOE

MONEY FORCE POOLER

NON-	MAKES FROM FORCE	FORCE POOLING	MONEY MADE BY
<u>CONSENT</u>	POOLED PARTIES	PARTY'S RETURN ON	FORCED POOLED
<u>PENALTY</u>	<u>INTEREST</u>	<u>INVESTMENT</u>	<u>PARTY</u>
200%	\$769,499.00	118%	\$0.00
133%	\$769,499.00	118%	\$0.00
66%	\$428,907.00	66%	\$340,592.00
34%	\$221,023.00	34%	\$548,476.00

Wolfcamp EUR = 700 MBOE

MONEY FORCE POOLER

	111 Q 1 1 2 1 1 Q 1 1 Q 2 1 Q Q 2 2 1 1 1		
NON-	MAKES FROM FORCE	FORCE POOLING	MONEY MADE BY
CONSENT	POOLED PARTIES	PARTY'S RETURN ON	FORCED POOLED
PENALTY	<u>INTEREST</u>	<u>INVESTMENT</u>	<u>PARTY</u>
200%	\$1,299,957.00	200%	\$149,723.00
133%	\$864,561.00	133%	\$585,119.00
66%	\$429,027.00	66%	\$1,020,653.00
34%	\$221,037.00	34%	\$1,228,643.00

NMOCC Case No. 15363 Hearing: SEP 6, 2016 Continued: OCT 17, 2016

Jalapeno EX 6

^{*} Figures are not discounted

FOUR TOWNSHIP AREA BASED ON PRIOR WELLS DRILLED BASED ON PRIOR WELLS DRILLED

Profit/Loss Breakdown	No Wells	% of Total		Average	E	pected Results
			P	rofit or Loss		
\$10.5 Million +	15	0.1442308	\$	16,459,360	\$	2,373,946.15
\$5.25 M to \$10.5 Million	15	0.1442308	\$	7,771,789	\$	1,120,931.11
\$3 M to \$5.2 Million	13	0.1250000	\$	3,862,949	\$	482,868.63
\$1 M to \$3 Million	11	0.1057692	\$	1,945,197	\$	205,741.99
\$1 to \$1 Million Profit	13	0.1250000	\$	506,576	\$	63,322.00
Producing/Not Payout	35	0.3365385	\$	(2,645,326)	\$	(890,253.94)
Dry Holes or Lost	2	0.0192308	\$	(5,250,000)	\$	(100,961.54)
	104	1			\$	3,255,594.39
Expected Results in Fou					\$	5,250,000.00
and expect this appr						62%
which means this ap	proximate am	ount of profit a	ıfte	er payout:	\$	3,255,594.39

Pricing at Bank of Oklahoma September 2016 Price Deck Undiscounted Revenue Figures Assumes each well is drilled for \$5,250,000 Assumed AFE Cost of \$5,250,000 for Bone Spring

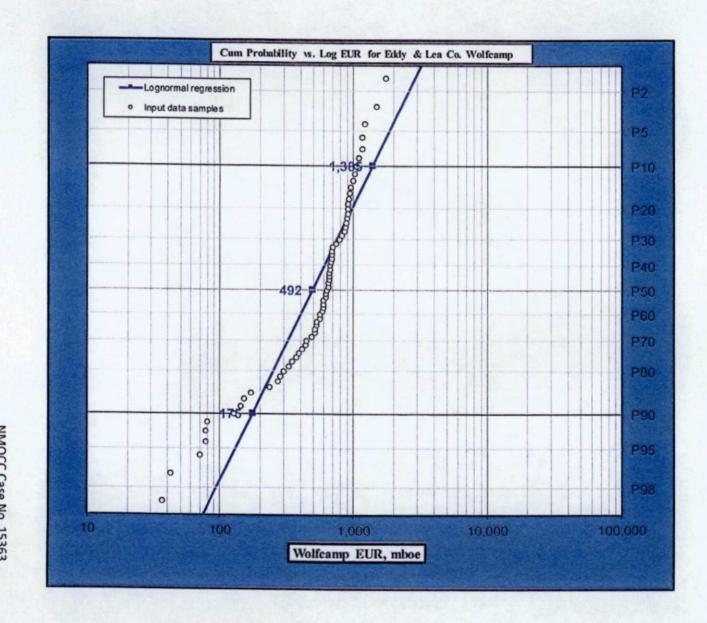
> NMOCC Case No. 15363 Hearing: SEP 6, 2016 Continued: OCT 17, 2016

Jalapeno EX 6B

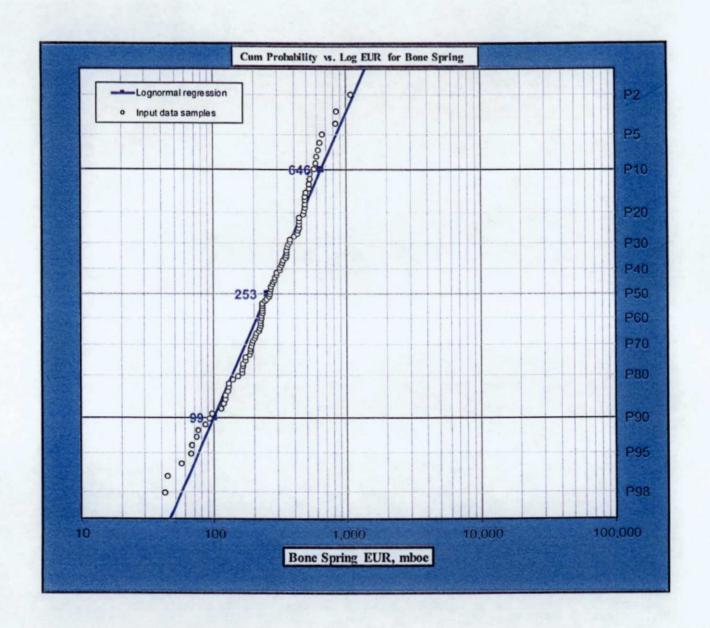
ALL MATADOR WC WELLS IN EDDY & LEA BASED ON PRIOR WELLS DRILLED BASED ON WELLS FOR WHICH PRODUCTION AVAILABLE FROM OCD

Profit/Loss Breakdown	No Wells	% of Total		Average	E	xpected Results
			P	rofit or Loss		
\$20 Million +	3	0.3333333	\$	25,680,180	\$	8,560,060.00
\$10 M to \$20 Million	2	0.222222	\$	13,331,110	\$	2,962,468.89
\$5 M to 10 Million	1	0.1111111	\$	7,725,790	\$	858,421.11
\$1 to \$5 Million	2	0.222222	\$	3,447,965	\$	766,214.44
					\$	•
Producing/Not Payout	0	0.0000000	\$	-	\$	-
Dry Holes or Lost	1	0.1111111	\$	(6,500,000)	\$	(722,222.22)
	9	1			\$	12,424,942.22
Expected Results Consi and expect this appr				OCD: Invest	\$	6,500,000.00
which means this ap					\$	191%

Pricing at Bank of Oklahoma September 2016 Price Deck Undiscounted Revenue Figures Assumes each well is drilled for \$6,500,000 (Matador's AFE) Assumes One Well Lost in Drilling Process Data from Matador WC Wells Drilled in Eddy and Lea Countie



NMOCC Case No. 15363
Hearing: SEP 6, 2016
Continued: OCT 17, 2016
Jalapeno EX



Sample Matador Compulsory Pooling Cases - Wolfcamp

Case No. 15302 filed April 12, 2015

Seeks a nonstandard 320 acre spacing for horizontal out well in a Gas Pool.

Hearing May 28, 2015

Evidence in support of risk penalty:

Trey Goodwin, Matador landman:

- "Q. Are you also asking the Division to incorporate a 200 percent charge for risk for any owners that go non-consent with regard to the proposed well?"
- Yes." Tr. 11 Α.

ORDER R-13997, JUNE 8, 2015

Approves subject to 160 acres on proof of actual production for well costs. Orders 200% risk charge. pp. 3-4

Case No. 15372 filed August 18, 2015

Seeks a nonstandard 160 acre unit for a horizontal well Wolfcamp formation.

Hearing November 12, 2015

Evidence in support of risk penalty:

Trey Goodwin, Matador landman:

- Does Matador request the maximum cost plus 200 percent risk charge in the event a working interest owners goes nonconsent in a well?
- Yes" Tr. 8 Α.

ORDER R-14083, DECEMBER 8, 2015

Grants application.

Provides (13) 200% of well costs for the risk in drilling well.

Case No. 15444 filed February 2, 2016

Seeks a 320 acre spacing unit in a gas pool for a horizontal Wolfcamp formation well.

NMOCC Case No. 15363 Hearing: SEP 6, 2016

Hearing March 3, 2016

Evidence concerning risk penalty:

Trey Goodwin, Matador landman:

- "Q. Do you request the maximum cost plus 200 percent risk charge if a party goes nonconsent in the well?
- A. Yes" Tr. 11

ORDER R-14139, MARCH 31, 2016

Grants application.

(13) Any pooled working interest owner . . . reasonable well costs plus an additional 200% . . . for the risk . . . "