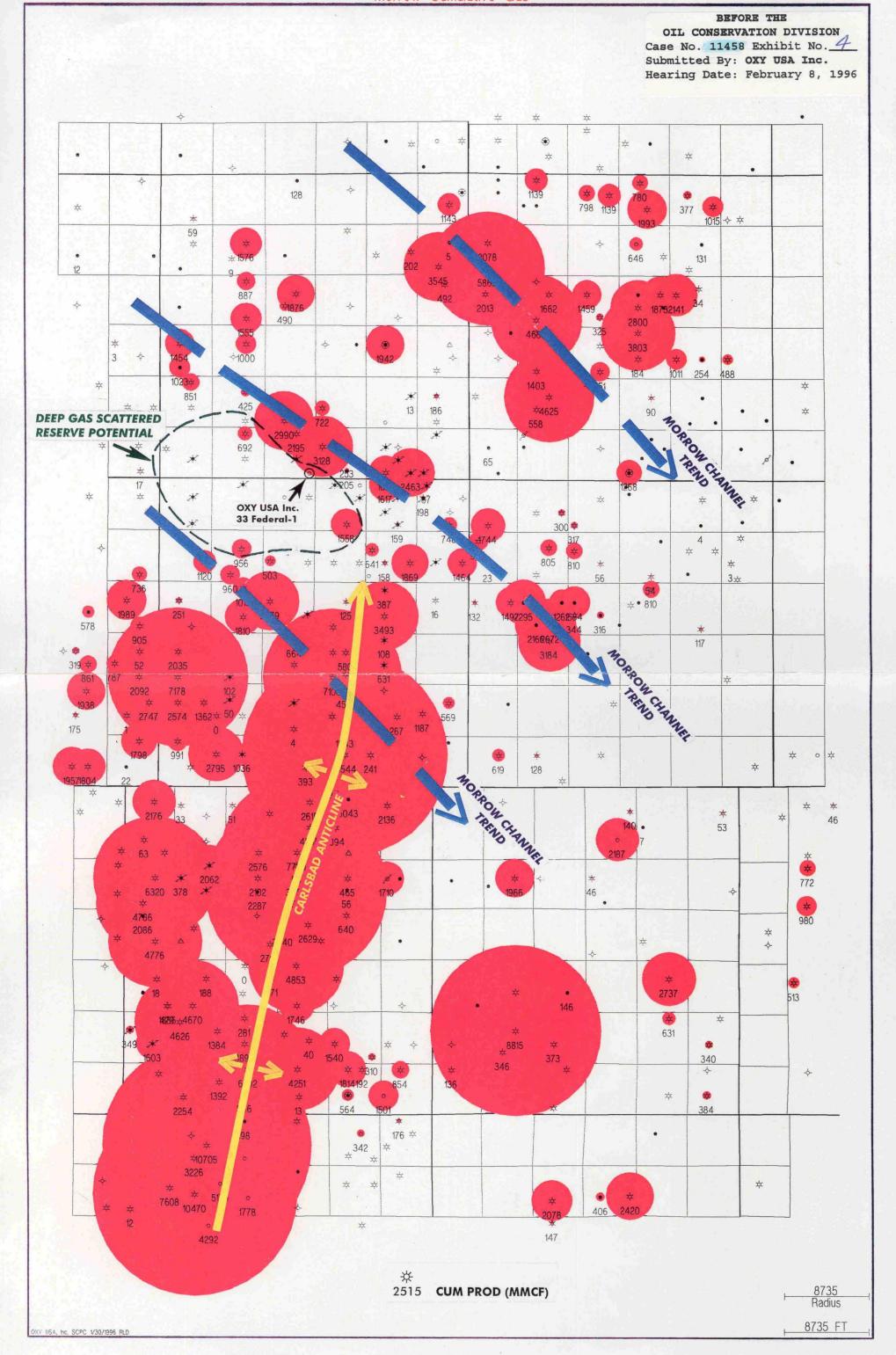
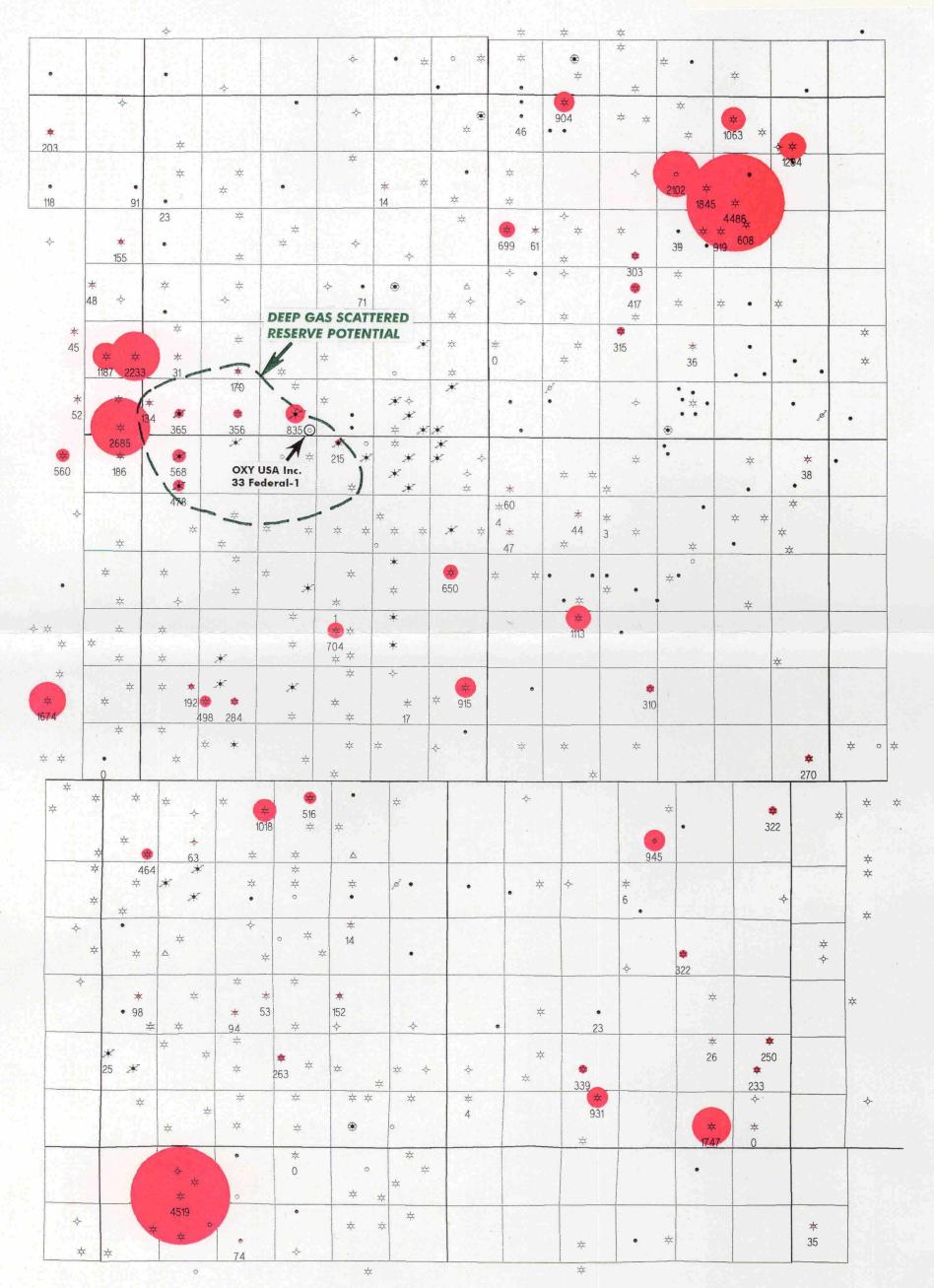
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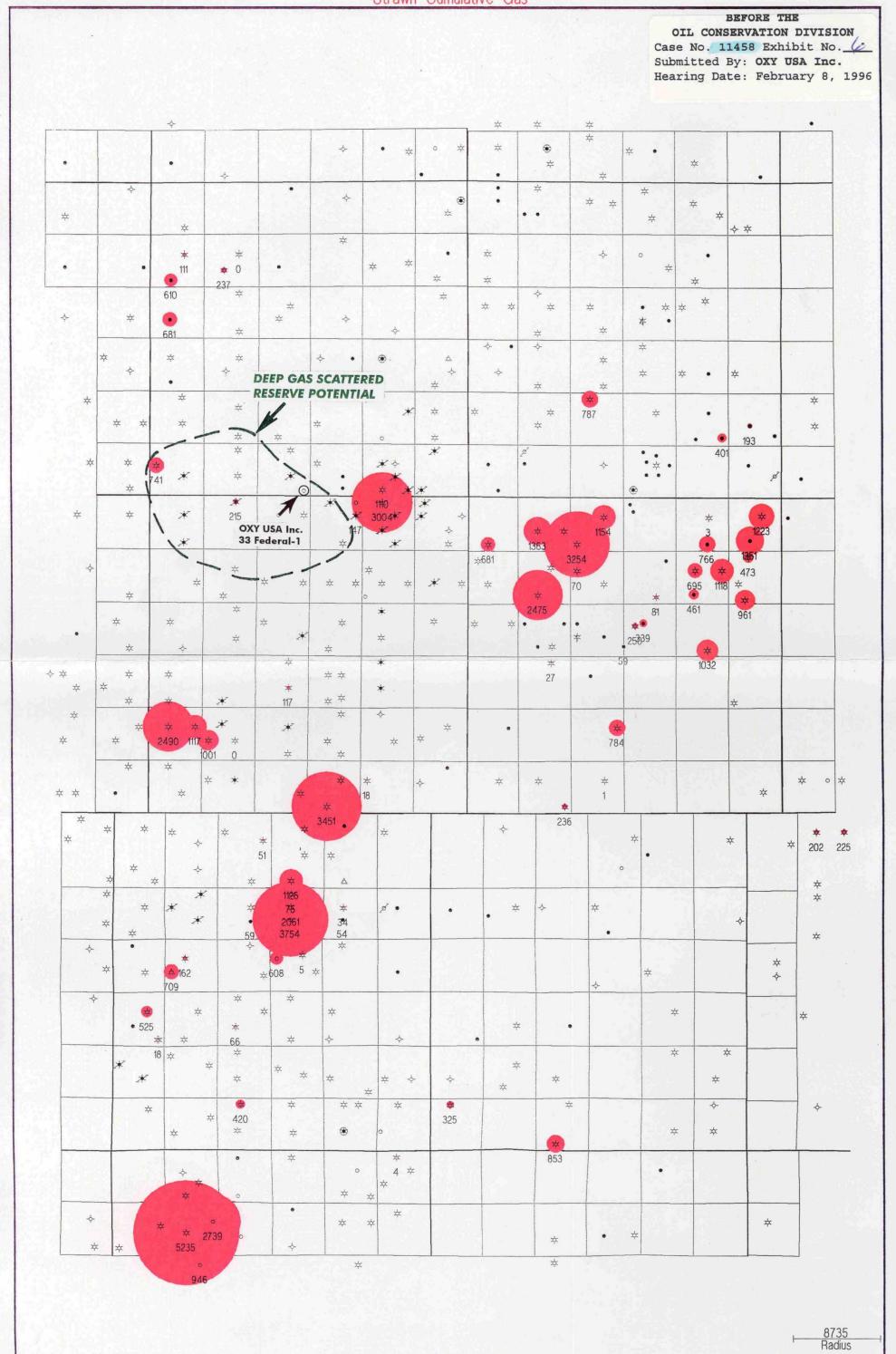
BEFORE THE
OIL CONSERVATION DIVISION
Case No. 11458 Exhibit No. 5
Submitted By: OXY USA Inc.
Hearing Date: February 8, 1996



OXY USA, Inc. SCPC 1/30/1996 RLD

8735 Radius

8735 FT



XY USA, Inc. SCPC 1/30/1996 PLD

8735 FT

OIL CONSERVATION DIVISION
Case No. 11458 Exhibit No. 7
Submitted By: OXY USA Inc.
Hearing Date: February 8, 1996

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8735 Radius

8735 FT

Well Name         Cold Millman         Burton Flat         Burton Flat         Angell Ranch (Atoka)         Minchester (Atoka)         Burton Flat (Morrow)         Minchester (Morrow)<	Reserve	Reservoir Data Shee	t - Pools Within the "Reserve Potential Area" Only	/ithin the	"Reserve	Potentia	l Area" (	July
Old Millman Ranch (Bone Springs)         Burton Flat (Wolfcamp)         Burton Flat (Atoka)         Burton Flat (Atoka)         Burton Flat (Morrow)           8/91         4/78         7/81         1/76         6/76         5/89           3,159         55         999         1,916         1,227         1,048           37         18         103         9         11         3           2         0         1         1         0         604           1,563         0         266         27         0         604           17         0         12         2         0         2           Depletion         Depletion         Depletion         Depletion         Depletion         Depletion	Well Name		Federal 33-1					
8/91       4/78       7/81       1/76       6/76       5/89         3,159       5       999       1,916       1,227       1,048         2       0       1       1       3         1,563       0       266       27       0       604         1,563       0       12       2       0       604         Depletion       Depletion       Depletion       Depletion       Depletion       Depletion	Pool Name	Old Millman Ranch (Bone Springs)	Burton Flat North (Wolfcamp)	Burton Flat North (Strawn )	Angell Ranch (Atoka)	Winchester (Atoka)	Burton Flat (Morrow)	Winchester (Morrow)
3,159       55       999       1,916       1,227       1,048         2       0       1       1       0       1         1,563       0       266       27       0       604         17       0       12       0       604         Depletion       Depletion       Depletion       Depletion       Depletion	Date of First Production	8/91	4/78	7/81	1/76	9//9	5/89	1/77
1,563 0 266 27 0 604 17 0 122 0 604 17 0 Depletion Depletion Depletion	Cumulative Gas (MMCF) * Cumulative Oil (MBO)	3,159 37	55 18	999 103	1,916 9	1,227	1,048	2,275
1,563       0       266       27       0       604         17       0       12       2       0       2         Depl / Sol'n Gas       Depletion       Depletion       Depletion       Depletion       Depletion	Number of Active Wells #	2	0	-	<b>~</b>	0	-	-
Depl / Sol'n Gas Depletion Depletion Depletion Depletion	Current Gas Rate (MCF/D) ** Current Oil Rate (BO/D)	1,563	00	266	27	00	604	158
The second secon	Drive Mechanism	Depl / Sol'n Gas	Depletion	Depletion	Depletion	Depletion	Depletion	Depletion

<sup>\*</sup> Cumulative Production through July/August 1995 - limit of currently available public information

# Wells located within the "Deep Gas Reserve Potential Area"

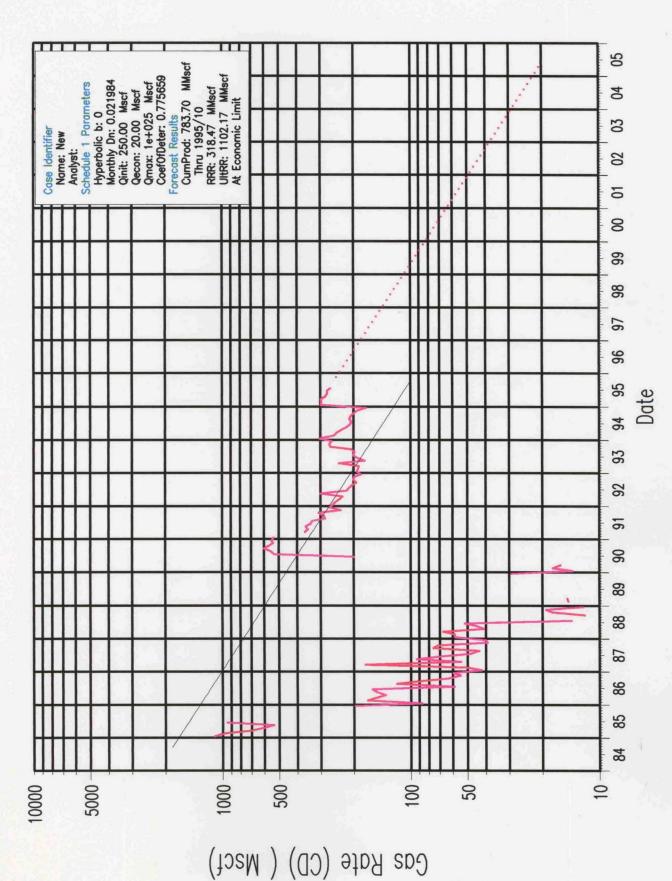
OIL CONSERVATION DIVISION
Case No. 11458 Exhibit No. Submitted By: OXY USA Inc.
Hearing Date: February 8, 1996

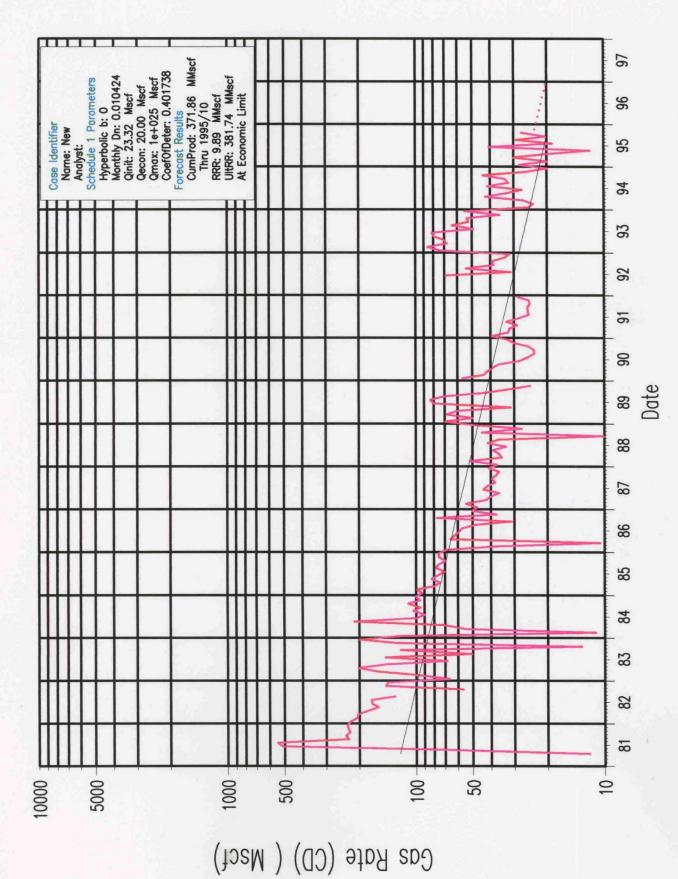
<sup>\*\*</sup> Current Rate = July/August 1995 Average Daily Rate

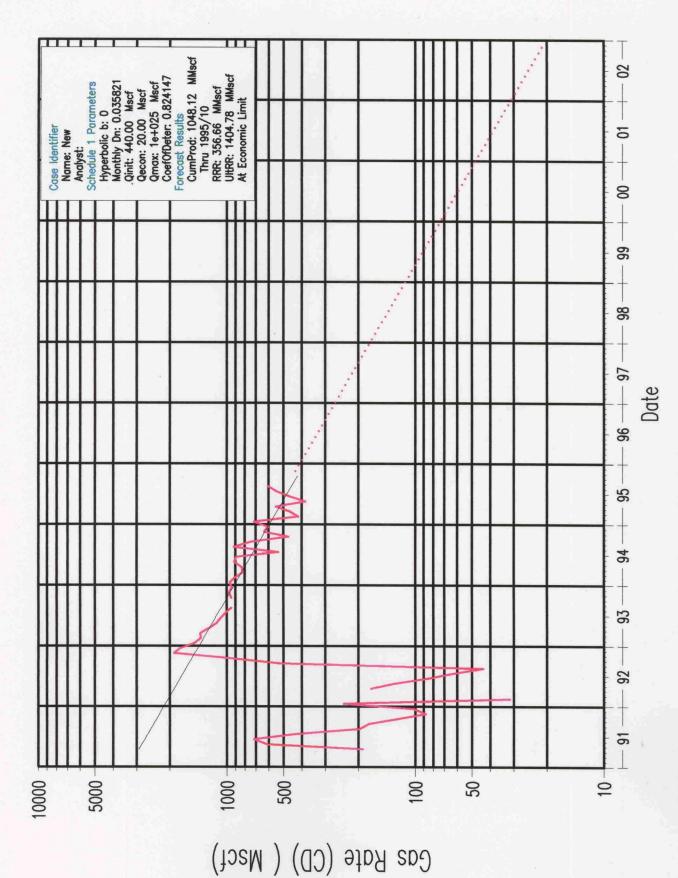
		Deep Production in the "Reserve Potential Area"	the "Reserve	e Potentia	Il Area"		
			Federal 33-1	1 33-1			
			Cum Production	Auction *	Ult Recovery	very	
Pool/Zone	Location	Well	Gas (MCF)	ii () (BO)	Gas (MMCF)	Oil (MBO)	Status
Burton Flat, No.	5B 20S 28E	CITGO 5 FEDERAL COM #1	3,080	172	3,080	172	P&A
Wolfcamp		GOVERNMENT AN COM #1	1,005	0	1,005	0	P&A
	4H 20S 28E	WINCHESTER FEDERAL #1	50,540	17,352	50,540	17,352	Inactive
Total Wolfcamp			54,625	17,524	54,625	17,524	
Burton Flat, No.	31E 19S 28E	PACHECO FEDERAL COM. #3	783,701	166,96	1,102,170	136,413	Active
Strawn	5B 20S 28E	CITGO 5 FEDERAL COM #1	215,324	5,791	215,324	5,791	Inactive
Total Strawn			999,025	102,788	1,317,494	142,204	
Angel Ranch/	60 20S 28E	WRIGHT FEDERAL #1	477,744	2,107	477,744	2,107	P&A
Atoka		PACHECO FEDERAL COM. #3	133,575	1,347	133,575	1,347	Inactive
		PACHECO FEDERAL #1	365,034	1,774	365,034	1,774	Inactive
		STATE A 32 #1	371,859	1,779	381,740	1,826	Active
	6G 20S 28E	WRIGHT FEDERAL #2	568,216	1,860	568,216	1,860	Inactive
Winchester/	33J 19S 28E	ARCO FEDERAL #1	835,081	7,907	835,081	7,907	Inactive
Atoka	290 19S 28E	STATE CB COM #1	177,109	1,063	177,109	1,063	Inactive
	3C 20S 28E	GOVERNMENT AN COM #1	214,550	1,826	214,550	1,826	Inactive
Total Atoka	The state of the s		3,143,168	19,663	3,153,049	19,710	10 to
Burton Flat/	8G 20S 28E	FEDERAL V #1	1,048,116	2,536	1,404,780	3,399	Active
Morrow							-
Winchester/		GOVERNMENT S #2	1,583,222	1,877	2,135,340	2,532	Active
	328 195 28E	SIAIE 32 COM #1	691,780	3,165	691,780	3,165	Inactive
Total Morrow			3,323,118	7,578	4,231,900	9,096	
Total Wells			7,519,936	147,553	147,553 8,757,068	188,534	:
			200,010,	1000111	20010110	20,000	

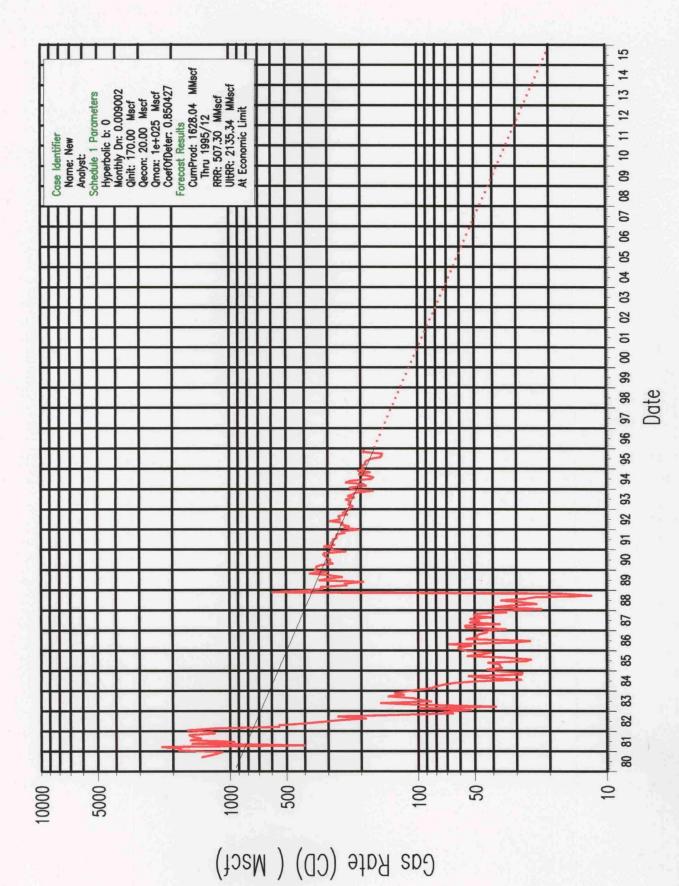
\* Note: Actual production through 11/95.

## WELL: PACHECO FED COM #3 STR





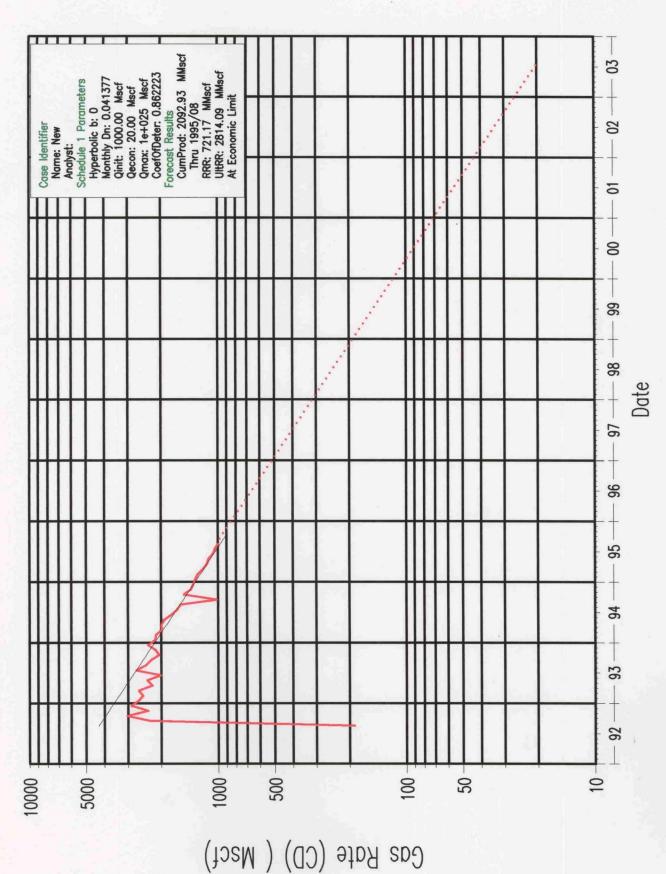


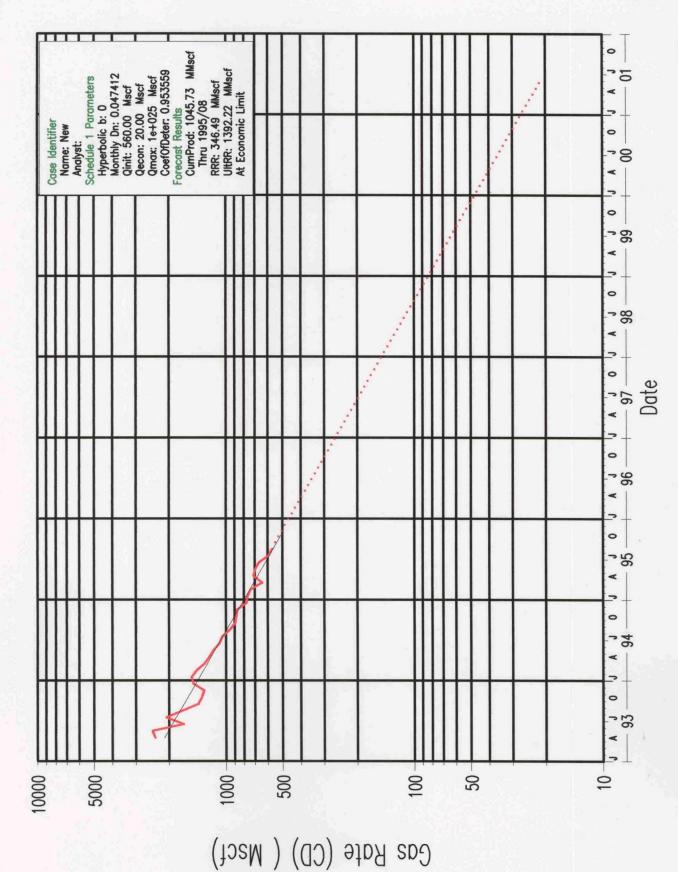


		Bone Springs Production Offsetting the Federal 33-1	Production Of	fsetting t	he Federal (	33-1	
Dool (Zono			Cum Production *	uction *	Gas Canada	overy	9140
F001/2011e	Location	MAGII	(IVICF)	(00)	(MCF)	(INIBO)	Status
Old Millman Ranch/ 4H 20S 28E Winchester	4H 20S 28E	Winchester Federal	2,092,930	10,949	2,814,090	14,722	Active
Bone Springs	4P 20S 28E	Colt Federal #1	1,045,730	24,808	1,392,220	33,028	Active
	4N 20S 28E	Garza Federal #1	4,306	0	4,306	0	Inactive
	4L 20S 28E Aquila Feder	Aquila Federal #1	15,530	974	15,530	974	974 Inactive
Total Bone Springs		1990年の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の	3,158,496	36,781	36,781 4,226,146	48,724	

OIL CONSERVATION DIVISION
Case No. 11458 Exhibit No. /C
Submitted By: OXY USA Inc.
Hearing Date: February 8, 1996

### WELL: WINC FED 1 BS





Volumetric Resa	Volumetric Reserves Calculations for Bone Springs Federal 33-1
OGIP = Gp =	43.56 x phi x (1-Sw) (Pres/Psc)(Tsc/Tres)/z OGIP x A x h x RF
	Bone Springs
Depth	6,137
phi (dec)	0.15
Sw (dec)	0.20
Pres (psia)	2,670
Psc (psia)	15.025
Tsc (oR)	460
Tres (oR)	610
2	0.80
RF (dec)	0.50
A (acres)	08
h (ft)	27
OGIP/Ac-ft <b>Gp (MMCF)</b>	875

OIL CONSERVATION DIVISION
Case No. 11458 Exhibit No. //
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### Reserves for Economic Analysis Federal 33-1

Deep completions				
Method:	Analogy			
		Total Ultimate Gas	Condensate/Gas	l otal Ultimate Condensate
		Recovery (MCF)	Ratio (BBL/MMCF)	Recovery (BBLC)
Total Number of Wells Total Production	13	8,757,068	0.022	188,534
Average per Well:	a *	673,621		14,503

	Bone springs completion			
Method:	Analogy			Total
		Total		Ultimate
		Ultimate Gas	Condensate/Gas	Condensate
		Recovery	Ratio	Recovery
		(MCF)	(BBL/MMCF)	(BBLC)
Total Number of Wells Total Production	4	4,226,146	0.012	48,724
Average per Well:		1,056,537		12,181
Method:	Volumetrics	933,244		10,760
	-			A series of the
Average of Mathods:		994,890		440

BRFORE THE

OIL CONSERVATION DIVISION
Case No. 11458 Exhibit No. 12
Submitted By: OXY USA Inc.
Hearing Date: February 8, 1996

		: i	Econo	Economic Summary Federal 33-1	nmary 1			
	Net Target Reserves MMCF MBO	Reserves MBO	Reserves Category	Risk Factor	NPV @ 15% (M\$)	Rate of Return (%)	Net Gas Reserves (MMCF)	Net Oil Reserves (MMCF)
Deep Zones Bone Springs	566 836	12	Proved Und. Proved Und.	0.5523 0.5523	(317)	Neg 3	299 440	7
Expected Value Risked Case:			The state of the s		196	***************************************	44 760	12
			Assumptions:	••				
			Working Interest (dec) Net Revenue Interest (dec)	it (dec) terest (dec)		1.000		
			Gas Price (\$/MCF) Liquids Price (\$/BO) Price Escalation (%/yr)	CF) /BO) (%/yr)		1.50 17.00 0.0		
			Operating Expense (\$M/Mo) Capital Deep Completion (M\$) Capital Bone Springs Completion (M\$)	nse (\$M/Mo) ompletion (N rrings Compl	/ //\$) etion (M\$)	1.5 655 520		
			Inflation Rate (%/yr)	%/yr)		0.0		
			Gas Production Tax (% Rev) Oil Production Tax (% Rev)	Tax (% Rev ax (% Rev)	_	7.08		
			Ad Valorem Tax (% Rev)	x (% Rev)		0.005		
			Federal Income Tax Rate State Income Tax Rate	Tax Rate ax Rate		% 0 0		

OIL CONSERVATION DIVISION
Case No. 11458 Exhibit No. 3
Submitted By: OXY USA Inc.
Hearing Date: February 8, 1996

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### FOURTEENTH ANNUAL SOCIETY OF PETROLEUM EVALUATION ENGINEERS SURVEY OF ECONOMIC PARAMETERS USED IN PROPERTY EVALUATIONS

June 1995

### BEFORE THE

OIL CONSERVATION DIVISION
Case No. 11458 Exhibit No.
Submitted By: OXY USA Inc.
Hearing Date: February 8, 1996

Please reply to:

### FOURTEENTH ANNUAL SOCIETY OF PETROLEUM EVALUATION ENGINEERS SURVEY OF ECONOMIC PARAMETERS USED IN PROPERTY EVALUATIONS

June 1995

In April 1995, the Society of Petroleum Evaluation Engineers (SPEE) distributed the questionnaire for its Fourteenth Annual Survey of Economic Parameters used in Property Evaluation. This report presents an analysis of the 214 responses received prior to May 24. Responses were received from 85 producers, 90 consultants, and 39 bankers. In previous years a separate category of "other" has been included. This year only five "other" responses were received, including four government employees, and all five were included with statistics for consultants. The survey reflects the composite opinions of the respondents. Neither the SPEE nor its members endorse or necessarily agree with the composite opinions.

Part I of this year's survey is very similar and easily comparable to the previous thirteen surveys. Part II includes additional questions that have not previously been included in the SPEE survey. Almost 90% of the questionnaires returned included answers to the additional questions. The Evaluation Parameters Survey Committee will appreciate all comments on the additional questions, and suggestions for further changes.

The SPEE Parameters Committee expresses its appreciation to the J. R. Butler Company for compiling data from the respondents and preparing a report of survey results as they have done for the past thirteen years. Special appreciation is due to Dr. L. K. Nemeth who designed the original survey format and guided the survey's direction and success since its inception.

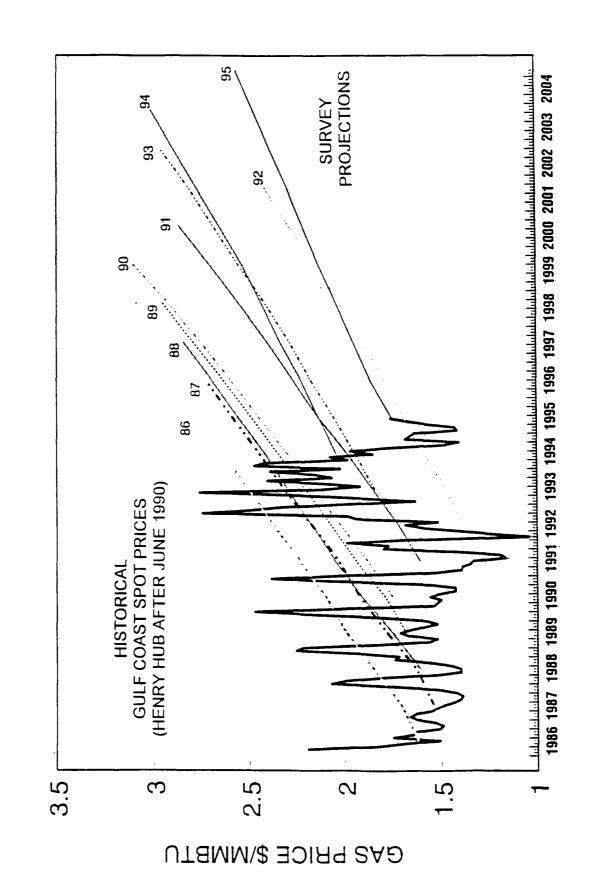
All of us who use this survey give our thanks to the respondents. Those busy professionals who take time for a timely and thoughtful response to our questionnaire are the ones who make this report possible.

Respectfully submitted,

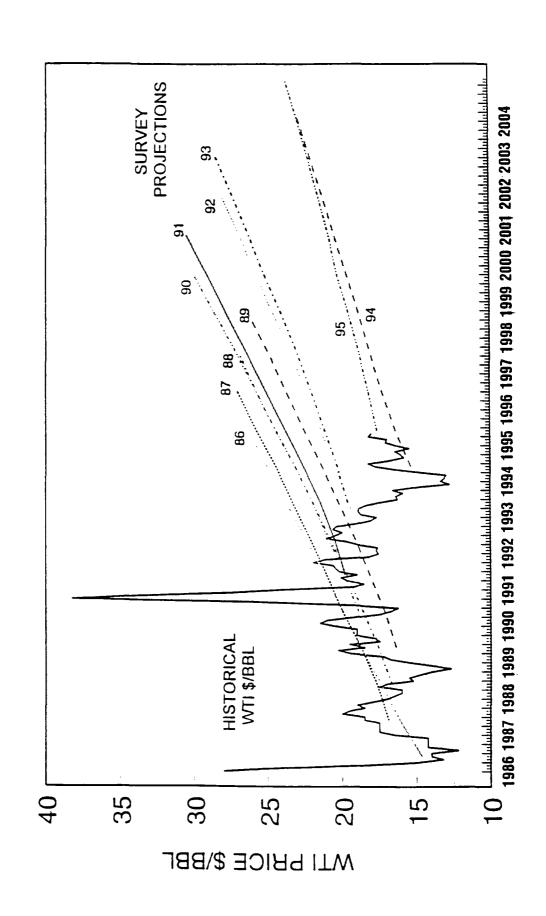
Andrew A. Merryman

Chairman, Evaluation Parameters Survey Committee

## 1995 SPEE SURVEY OF GAS PRICE **PROJECTIONS**



1995 SPEE SURVEY OF OIL PRICE **PROJECTIONS** 



### THE SOCIETY OF PETROLEUM EVALUATION ENGINEERS

Please reply to:

### STATEMENT OF PURPOSE

This survey is conducted annually by the Society of Petroleum Evaluation Engineers to obtain opinions from the evaluation community regarding a limited number of economic parameters used for evaluation of oil and gas properties in the United States and Canada. The SPEE does not endorse the use of any of the survey parameters as evaluation guidelines, but the popularity of the survey shows that the survey is relevant when used within the scope of its intended purpose.

The stated purpose of the survey is to capture and analyze, at a single point in time, a set of chronically volatile economic parameters including, among other things, projections of future oil and gas prices, drilling and operating costs, and inflation. Opinions on the factors used to recognize the risks associated with different categories and the discount factor used to calculate the present value of future cash flows are also reflected in the statistical data. This year, additional questions were added in Part Two of the survey to obtain additional information and allow a better understanding of responses to Part One.

When used with an appreciation for the purpose of the survey and the source of the statistical results, we believe this information can be useful in preparing and using evaluations of oil and gas properties. Results can be particularly useful in comparing the relative thinking of different groups, such as producers, consultants, and bankers, and in appreciating how opinions have changed over time. Care should be taken in using the information in this report for several reasons. The survey covers only a few of the many considerations of importance in the evaluation of oil and gas properties. Those that are included represent opinions for general evaluation work and may not be appropriate for any one particular evaluation. The report draws attention to the arithmetic mean for all opinions expressed by the individual respondents, and may not fully reveal the difference of opinion that may exist among the respondents. Additionally, the responses are subject to change over time and may not be meaningful for any period other than April 1995.

### SURVEY SUMMARY

The industry has maintained relatively mild escalation factors for all prices and costs in the past few years. Last year's relatively more optimistic gas price forecast has taken a step back and is now similar to 1992's price pattern.

A summary of the pertinent results of the 1995 Survey is shown below:

### OIL AND GAS PRICE FORECASTS

	Pr	ice	Escalation
Commodity	1995	2004	%/Year
Oil, \$/bbl	17.64	23.77	3.38
Gas, \$/MMBtu	1.75	2.56	4.19

### COSTS AND INFLATION

Average Annua	l Escalation, %/Yea	ır
Operating Cost	Drilling Cost	Inflation
3.29%	3.36%	3.35%

### **EVALUATION CRITERIA**

	Mean Fact	tor, %
	Acquistion Value	Loan Value
Present Worth Factor (Cost of Money)	10.18	
Rate of Return (Cost of Money Plus Return)	17.64	
Risk Adjustments (Probability of Success)		
Proved Producing	96.29	84.04
Proved Shut-In	84.66	67.28
Proved Behind-Pipe	74.24	55.23
Proved Undeveloped	55.23	33.45
Probable Behind-Pipe	26.16	8.76
Probable Undeveloped	19.93	6.84
Possible Behind-Pipe	8.17	3.19
Possible Undeveloped	5.55	2.13

### **CLASSIFICATION OF RESPONSES**

### 1. By Industry Group and SPEE Member vs. Non-Member:

Category	Member	Non-Member	Total	%
Producer	42	43	85	39.7
Consultant	65	25*	90	42.1
Banker	12	27	39	18.2
Total	119	95	214	100.0

<sup>\*</sup>Includes "Other" group

### 2. Policy Reflected by:

Category	Replies	%
Company Policy	105	49.1
Personal Opinion	96	44.8
Client's Request	10	4.7
No Answer	3	1.4
Total	214	100.0

### 3. Respondent's Job Category:

Category	Producer	Consultant	Bank	Total	%
Owner/Manager	36	67	11	114	53.3
Supervisor Level	27	6	10	43	20.1
Engineer/Geologist, etc.	18	14	14	46	21.5
Financial Specialist	2	0	1	3	1.4
Others/No Answer	2	3	3	8	3.7
Total	85	90	39	214	100.0

Details of the survey are in the body of the report. Should you require additional copies, please contact Ms. B. K. Starbuck at the SPEE office (713) 651-1639. Should you need any clarification or explanation of the survey call Dr. L. K. "Les" Nemeth at (713) 961-1121.

### DISCUSSION

### OIL PRICE

Figure 1 shows the survey-predicted domestic crude (West Texas Intermediate) price for the next decade. Starting from \$17.64/bbl, the price reaches \$23.77/bbl in the year 2004 with an effective overall escalation rate of 3.38% per year. The mean price is plotted accompanied by confidence limits of  $\pm$  one standard deviation. The survey indicates that approximately two-thirds of the respondents believe that the oil price in the year 2004 will be between \$20.17/bbl and \$27.37/bbl. Average maximum ceiling price was predicted as \$30.58/bbl. In this figure there is a sudden bump in the middle of the prediction period. It results from one respondent whose prediction of oil price in 1999 was \$40/bbl.

Projections for the three respondent groups are summarized below and a comparison among the groups is shown in Figure 2. It is noted that starting price (\$17.64/bbl in 1995) is higher than last year (\$15.35/bbl) but the escalation rate predicted by the 1995 Survey is lower than last year. A comparison of predictions among the various industry groups is shown in tabular form below.

	Price	. S/bbl	Esc. Rate	Max. Price
Group	1995	2004	%/Year	(\$/bbl)
Producer	17.65	24.03	3.51	30.52
Consultant	17.78	23.82	3.35	31.10
Banker	17.29	23.05	3.19	29.47
Average	17.64	23,77	3.38	30.58

OIL PRICE FORECAST BY GROUPS

### GAS PRICE

Figure 3 displays the survey-predicted mean gas price (Gulf Coast) for the next decade with the one standard deviation confidence limits shown. The price increases at an average rate of 4.20% per year, which is lower than last year but is still stronger than the predicted oil escalation rate. The maximum price (ceiling price) predicted was \$3.38/MMBtu. The curves on Figure 4 represent price estimation trends among the various industry groups. Prediction of producer and consultant groups are almost identical. A tabular comparison is shown below.

### GAS PRICE FORECAST BY GROUPS

Group	Price, S.	/MMBtu	Esc. Rate	Max. Price	
	1995	2004	%/Year	(\$/MMBtu)	
Producer	1.76	2.60	4.36	3.31	
Consultant	1.78	2.60	4.22	3.49	
Banker	1.67	2.39	3.76	3.30	
Average	1.75	2.56	4.20	3.38	

3

### OPERATING AND DRILLING COSTS AND INFLATION

There are no remarkable shifts from one group to another or between cost and inflation indicating that most respondents are apparently forecasting cost increases influenced essentially by their perception of inflation trends.

TEN-YEAR ANNUAL ESCALATION (%/YEAR)

	Annı	ual Escalation	Rate	Jan 1997
Cost	Producer	Consultant	Banker	Average
Operating	3.18	3.47	3.13	3.29
Drilling	3.32	3.51	3.09	3.36
Inflation	3.37	3.49	2.98	3.35

Figures 5, 7 and 9 graphically display the cumulative escalation for operating costs, drilling costs and inflation, respectively. The broken lines outline the one standard deviation confidence limits for ten years of projection with 1994 being the base year. Figures 6, 8 and 10 show the cost escalation rates predicted by the three groups.

### **EVALUATION CRITERIA**

Table I shows compiled results of the survey evaluation criteria. This year respondents were asked to show the confidence factor used to calculate acquisition and loan value separately. As expected and as shown in Figure 11 risk adjustment of loan value is more severe than that of acquisition value.

Table II demonstrates that about 40% of the respondents would apply risk adjustments to reserve quantities while approximately 44% would apply risk adjustments only to cash flow results. Some apply the adjustment to both reserves and cash flow.

Table III shows that about two-thirds of the respondents apply price caps (in either a dollar value or maximum escalation time) while one-third do not utilize any price limitations. The percentage of those who apply price caps is almost identical to last year's.

Figure 11 is a graphical presentation of the risk adjustments shown on Table I. It compares adjustment factors for all groups' acquisition and loan values. "PVPD" is the abbreviation for Proved Producing, and SI, BP and UD are for Shut-in, Behind-Pipe and Undeveloped, respectively.

Figures 12, 13, and 14 are the plots of risk adjustments for acquisition value applied by the specific groups of Producers, Consultants and Bankers.

Figure 15 is the similar plot for loan value for all groups with confidence limits.

TABLE I
Analysis of Evaluation Criteria (in percent)

Items	Data Points	Mean Factor	Mid Point	± 1 S.D.
Present Worth Factor (Cost of Money)	178	10.18	12.50	1.86
Rate of Return (Cost of Money plus Return)	171	17.64	19.00	3.99
Acquisition Value Risk Adjustments*				
Proved Producing	179	96.29	80.00	6.52
Proved Shut-In	173	84.66	62.50	11.57
Proved Behind-Pipe	176	74.24	54.00	16.68
Proved Undeveloped	175	55.23	50.00	23.06
Probable Behind-Pipe	165	26.16	37.50	21.88
Probable Undeveloped	163	19.93	37.50	18.66
Possible Behind-Pipe	161	8.17	25.00	10.94
Possible Undeveloped	161	5.55	25.00	8.46
Loan Value Risk Adjustments*				
Proved Producing	104	84.04	70.00	18.09
Proved Shut-In	99	67.28	50.00	25.50
Proved Behind-Pipe	99	55.23	50.00	28.16
Proved Undeveloped	99	33.45	42.50	28.01
Probable Behind-Pipe	91	8.76	35.00	18.68
Probable Undeveloped	91	6.84	30.00	15.23
Possible Behind-Pipe	90	3.19	20.00	8.73
Possible Undeveloped	90	2.13	15.00	6.51

<sup>\*</sup>Probability of Success

TABLE II

### Risk-Adjustment Applied to:

Category	Replies	%
Reserves	85	39.7
Cash Flow	93	43.5
Reserve & C. F.	8	3.7
No Answer	28	13.1
Total	214	100.0

### TABLE III

### Preserence of Price Cap:

	Preference of Ceiling Price	Average Ceiling Price
Oil	74.3%	$$30.58 \pm 10.71/bb1$
Gas	66.8%	\$3.38 ± 1.16/MMBtu

### PRICE/COST ESCALATION RATES

The price and cost data have been analyzed in an additional way. Figure 16 is a frequency distribution showing oil price escalation during the 10-year forecast period. One-third of the respondents utilized in the neighborhood of a three percent per year rate increase.

Figures 17, 18, and 19 are similar histograms for gas price, operating and drilling costs, respectively. The escalation rate statistics are shown in a tabular form below:

		Escalation Rate %/Year		
Price-Cost	No. of Data Points	Median	Mode	
Oil Price	212	3.0	3.0	
Gas Price	203	4.0	4.0	
Operating Cost	136	3.0	3.0	
Drilling Cost	186	3.0	3.0	
Inflation	186	3.0	3.0	

The histogram for inflation is similar to that of the drilling cost, but no plot was generated.

### PREVIOUS SURVEYS

Thirteen previous surveys are available for comparison purposes. In 1982, the first survey was conducted in which 1991 oil and gas prices of \$60/bbl and \$9.00/MMBtu, respectively, were predicted.

Figure 20 shows oil price forecasts since 1982 with the background of posted price for West Texas Intermediate. Figure 20a shows gas price forecasts since 1982 with the background of average wellhead USA gas prices. The large disparity noted in the early 1980s reflects the fact that the average includes contract-controlled gas prices while the forecasts were assuming gas to be sold from new drilling at deregulated prices. Figure 20b compares foredcast profiles to average spot gas prices since 1985. Figures 21 through 24 present these comparisons for oil and gas prices and costs.

This is the fourteenth survey and analysis of the price and cost escalations of the oil industry. It should be noted that past predictions of prices and costs have been inaccurate to varying degrees.

Presented at the end of this report are detailed tables of numerical values for each year during prediction period by all groups (summary).

### 1995 SPEE SURVEY OF ECONOMIC PARAMETERS

CATEGORY: SUMMARY
Analyzed by: J. R. Butler and Company 1.

No. of Responses:

214

· · · · · · · · · · · · · · · · · · ·	2. Oil Prices, \$/bbl	3. Gas Prices, \$/MMBtu
Year	Posted WTI	Gulf Coast Spot
1995	17.64	1.75
1996	18.19	1.86
1997	18.80	1.95
1998	19.50	2.04
1999	20.26	2.13
2000	20.83	2.21
2001	21.53	2.29
2002	22.24	2.38
2003	23.01	2.47
2004	23.77	2.56
Max Price	30.58	3.38

### 4. OPERATING & DEVELOPMENT COSTS AND INFLATION RATE

Α	NNUAL ESCALA	TION, WY	EAR
Year	OP-Cost	Drill	Inflation
1995	2.78	2.84	2.98
1996	3.21	3.31	3.25
1997	3.29	3.38	3.31
1998	3.32	3.41	3.36
1999	3.34	3.41	3.39
2000	3.37	3,44	3.42
2001	3.39	3.45	3.44
2002	3.38	3.45	3,46
2003	3.38	3.45	3.46
2004	3.40	3.47	3.46

### Summary of Part Two Optional questions included in 1995 Survey

### 1. If Risk Adjustment (Part One) is applied to Cash-Flow, are P&A costs Risked?

Risk	Tot	al	Produ	ıcer	Consu	iltant	Bani	ker :
P&A Cost	Percent	Replies	Percent	Replies	Percent	Replies	Percent	Replies
Yes	25.7	55	27.1	23	17.8	16	41.0	16
No	39.7	85	40.0	34	46.7	42	23.1	9.
No Answer	34.6	74	32.9	28	35.6	32	35.9	14
Total %	100.0	214	100.0	85	100.0	90 ;	100.0	39

In Part One less than 50% of the respondents indicated a preference for risking cash flow, yet almost two-thirds reponded to this question in Part Two. These answers indicate a wide divergence on how to evaluate P&A costs as an increasingly important component of cost related to oilfield operations.

### 2. What is the basis for determining Cost-of-Money?

Cost	Tot	al	Produ	ıcer	Consu	Itant	Ban	51.3 20 7.7 3	
based on	Percent	Replies	Percent	Replies	Percent	Replies	Percent	Replies	
Bank Loan	38.3	82	34.1	29	36.7	33	51.3	20	
Mezzazine	3.3	7	2.4	2 !	2.2	2	7.7	3	
WACOC*	22.9	49	30.6	26	22.2	20	7.7	3:	
Other	14.0	30	15.3	13:	12.2	11	15.4	<b>6</b> ::	
No Answer	21.5	46	17.6	15	26.7	24	17.9	7	
Total	100.0	214	100.0	85	100.0	90	100.0	39	

Previous surveys have included a question about the normal or primary present worth factor (Cost of Money). This question allows respondents to provide additional information indicating if their answer is based on bank borrowing rates, mezzazine lender rates, weighted average costs of capital, or other. Over 80% of the producers answered this question and indicated an almost even split between the use of bank lending rates and weighted average costs of caital.

3. If minimum rates of return are different, what is the minimum expected for the following?

BFIT	Percent of Responses								
ROR %	Total	Prod	Consult	Banker					
Acquisition	17.6	18.0	17.1	17.9					
Exploration	44.6	37.4	55.5	31.4					
Development	24.7	24.9	24.9	22.9					

BFIT	Tot	al	Produ	icer	Consu	Itant	Ban	ker
Responses	Percent	Replies	Percent	Replies	Percent	Replies	Percent	Replies
Acquisition	45.3	97	52.9	45	48.8	44	20.5	8.:
Exploration	38.3	82	47.1	40	38.9	35	18.0	7
Development	40.2	86	48.2	41	42.2	38	18.0	7
No Answer	47.2	101	32.9	28	46.7	42	79.5	31
Total								

AFIT	Percent of Responses							
ROR %	Total	Prod	Consuit	Banker				
Acquisition	13.0	12.8	13.6	10.0				
Exploration	23.5	23.7	24.2	15.0				
Development	16.4	16.9	16.1	10.0				

AFIT	Tot	Total		cer	Consu	Itant	Ban	Banker		
Responses	Percent	Replies	Percent	Replies	Percent	Replies	Percent	Replies		
Acquisition	15.9	34	24.7	21:	13.3	12	2.6	1		
Exploration	12.6	- 27 '	20.0	17	10.0	9	2.6	1		
Development	14.5	31	23.5	20	11.0	10	2.6	1		
No Answer	84.1	180	75.3 ;	64	86.7	78	97.4	38		
Total										

It was anticipated that respondents using a single expected rate of return for all investments would not answer this question. Over two-thirds of the producers responded by noting the different rates of return used for analysis before income tax, but less than 25% of producers provided information on after tax analysis. Total replies and percentages are not provided because each respondent provided multiple answers. The survey shows that all groups require higher rates of returns for exploration, with consultants having the highest requirements.

4. What is the level of total acquisitions consumated in 1995 for which respondent has personal knowledge?

Transactions Million\$	Tot	al	Produ	ıcer	Consu	iltant	Banker		
	Percent	Replies	Percent	Replies	Percent	Replies	Percent	Replies	
Less than 1	7.9	17	8.2	7	10.0	9	2.6	1	
1 to 20	29.9	64	34.1	29	34.4	31	10.3	4	
More than 20	40.2	86	40.0	34	31.1	28	61.5	24	
No Answer	22.0	47	17.7	15	24.5	22	25.6	10	
Total	100.0	214	100.0	85	100.0	90	100.0	39	

This question helps gain an understanding of the level of activity in acquisitions and divestures. Over 80% of the producers responded with indications that most had personal knowledge of transactions totaling more than \$1 million.

5. Are "futures prices" considered in making price projections?

Futures used	Tot	al	Produ	ıcer	Consu	iltant	Ban	ker
in Price Proj.	Percent	Replies	Percent	Replies	Percent	Replies	Percent	Replies
Yes	51.9	111	52.9	45	44.5	40	66.7	26
No	37.4	80 !	37.7	32	43.3	39	23.1	9
No Answer	10.7	23.	9.4	8	12.2	11	10.2	4.
Total	100.0	214	100.0	85	100.0	90	100.0	39

Answers to this question show that about 90% of the respondents were interested in this question. A clear majority of producers and bankers are now using "futures prices" to assist in making price projections.

### 6. Does respondents's company use futures or OTC derivatives to hedge prices?

Hedge Prices	Tot	al	Produ	ıcer	Consu	Itant	Banker		
	Percent	Replies	Percent	Replies	Percent	Replies	Percent	Replies	
Yes	25.7	55	38.8	33	14.4	13	23.1	9	
No	39.7	85	44.7	38	38.9	35	30.7	12	
N/A	18.2	39	5.9	5	27.8	25	23.1	9	
No Answer	16.4	35	10.6	9	18.9	17	23.1	9	
Total	100.0	214	100.0	85	100.0	90	100.0	39	

Almost 90% of the producers provided answers to this question. The responses indicate that about 40% of the producers currently have some portion of their production hedged.

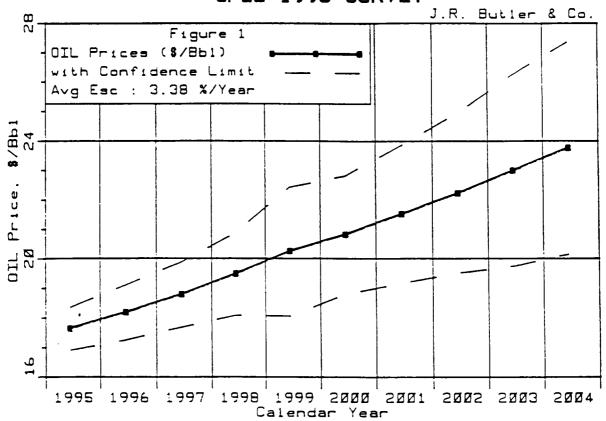
### 7. What percent of oil and gas production is currently hedged?

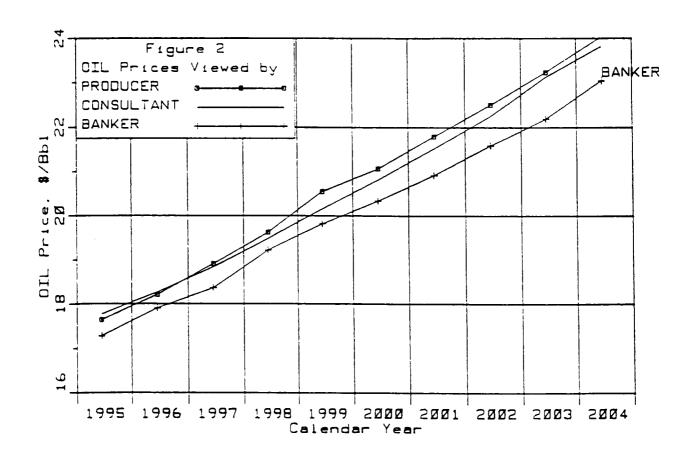
Oil Production	Tot	al	Produ	ıcer	Consu	Itant	Banker	
Hedged	Percent	Replies	Percent	Replies	Percent	Replies	Percent	Replies
Yes	24.3	52	42.4	36	12.2	11	12.8	5
Unknown	15.4	33	20.0	17	14.4	13	7.7	3
No Answer	60.3	129	37.6	32	73.3	66	79.5	31
Total	100.0	214	100.0	85	100.0	90	100.0	39

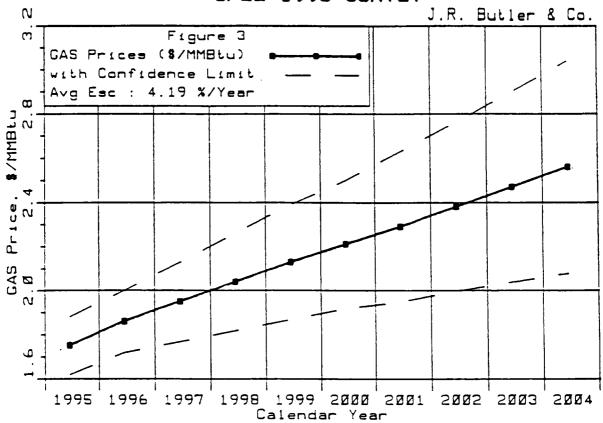
Gas Production	Tot	al	Produ	ıcer	Consu	ltant			
Hedged	Percent	Replies	Percent	Replies	Percent	Replies	Percent	Replies	
Yes	24.8	53	43.5	37	11.1	10	15.4	6	
Unknown	15.9	34	20.0	17	15.6	14	7.7	3	
No Answer	59.3	127	36.5	31	73.3	66	76.9	30	
Total	100.0	214	100.0	85	100.0	90	100.0	39	

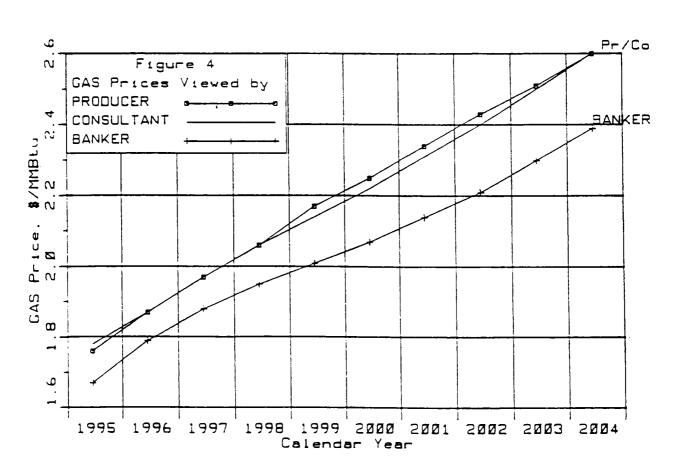
Answers to this question indicates that producers use hedging for oil and gas somewhat equally, Not only did about 40% of the producers report use of hedging products, they also reported that about 40% of their production was hedged.

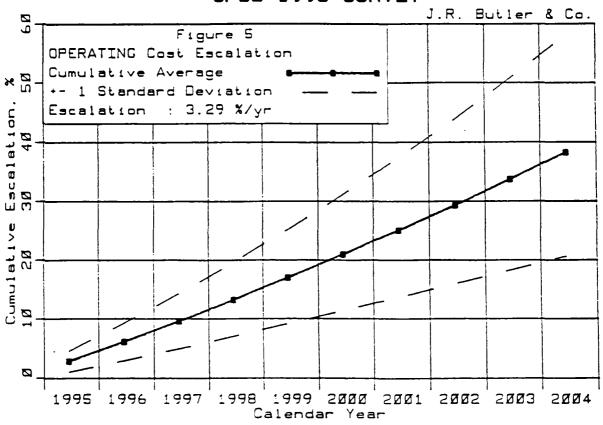
### SPEE 1995 SURVEY

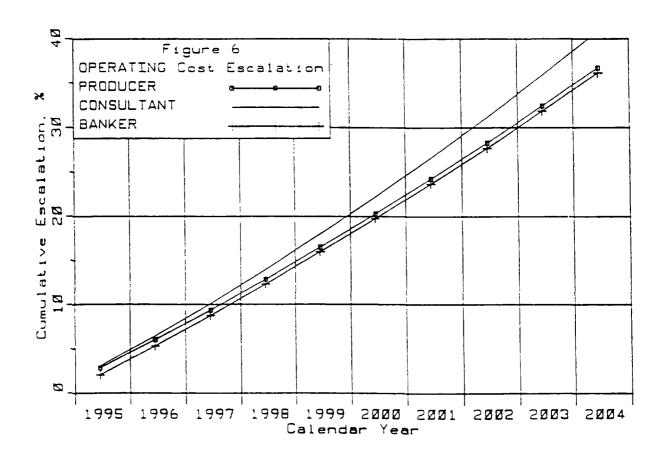




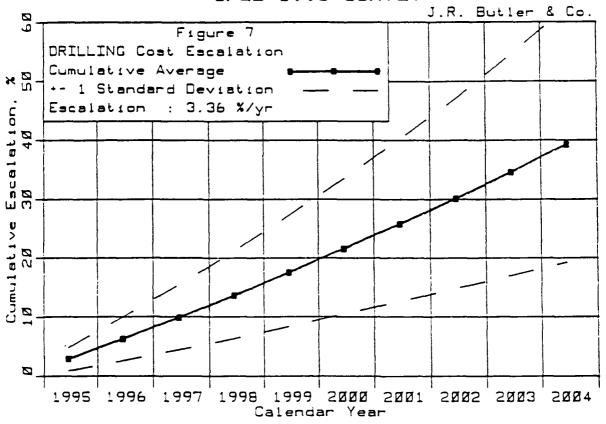


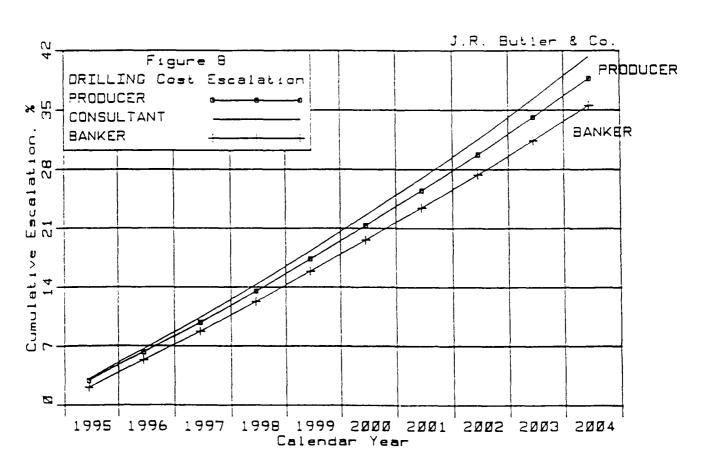




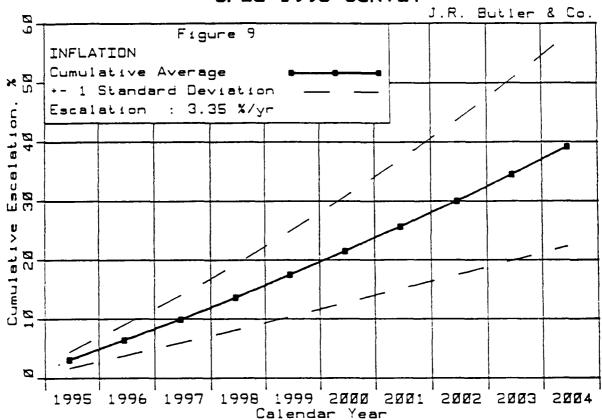


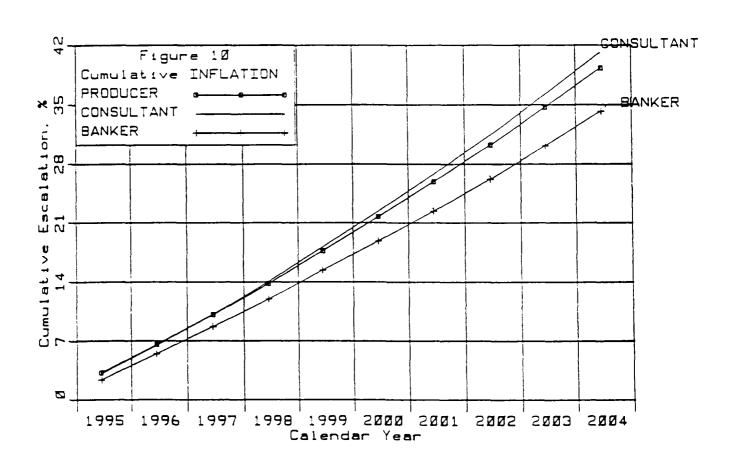




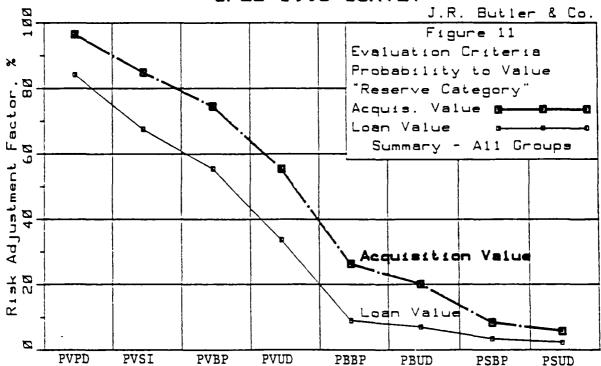




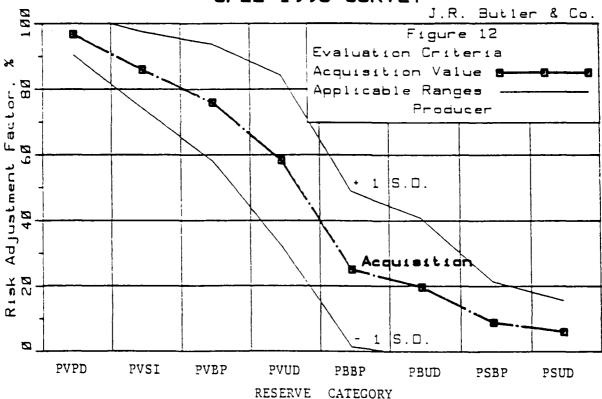


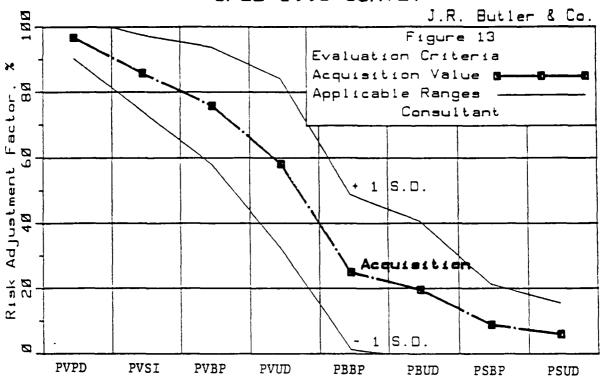


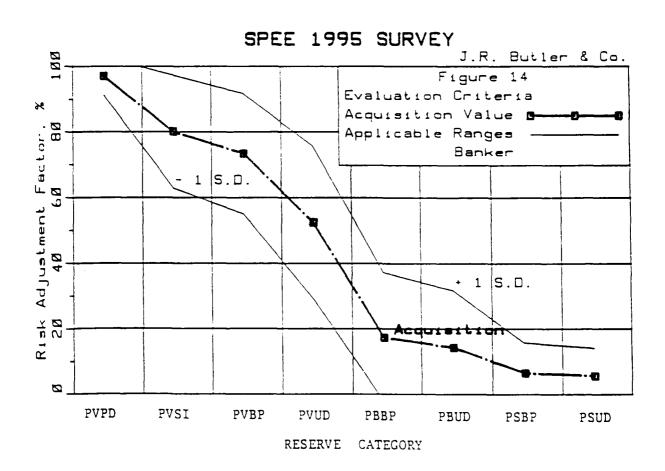




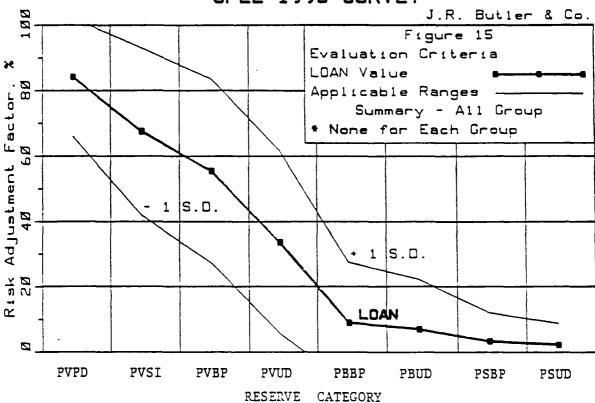


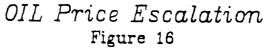


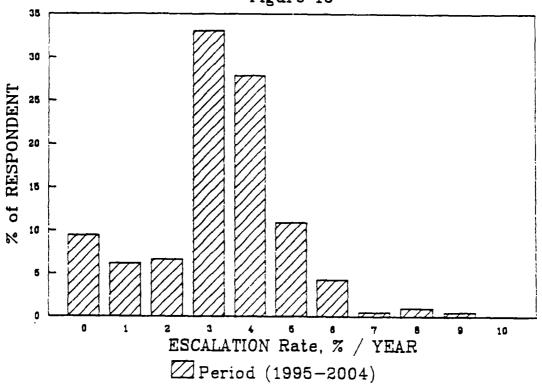




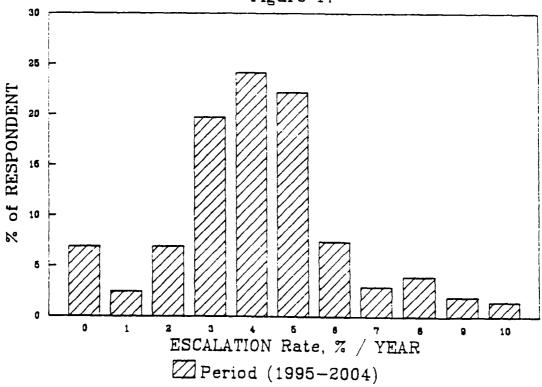




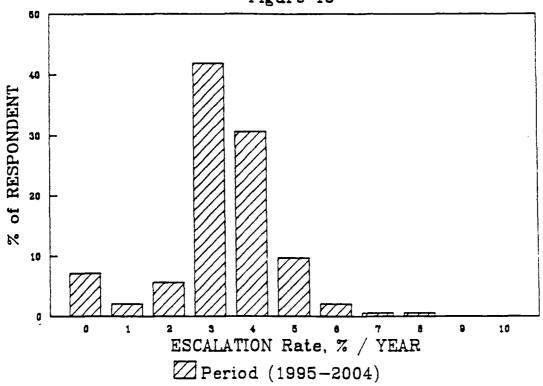




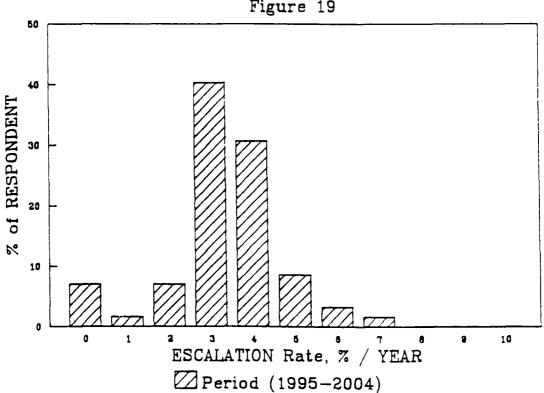
GAS Price Escalation
Figure 17

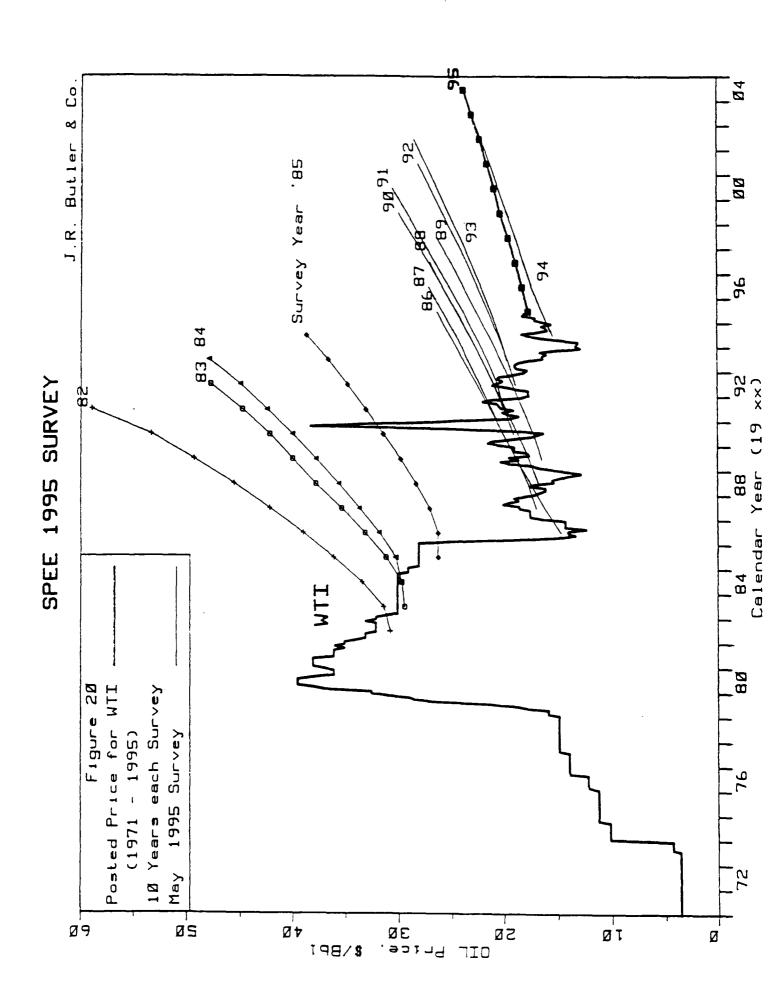


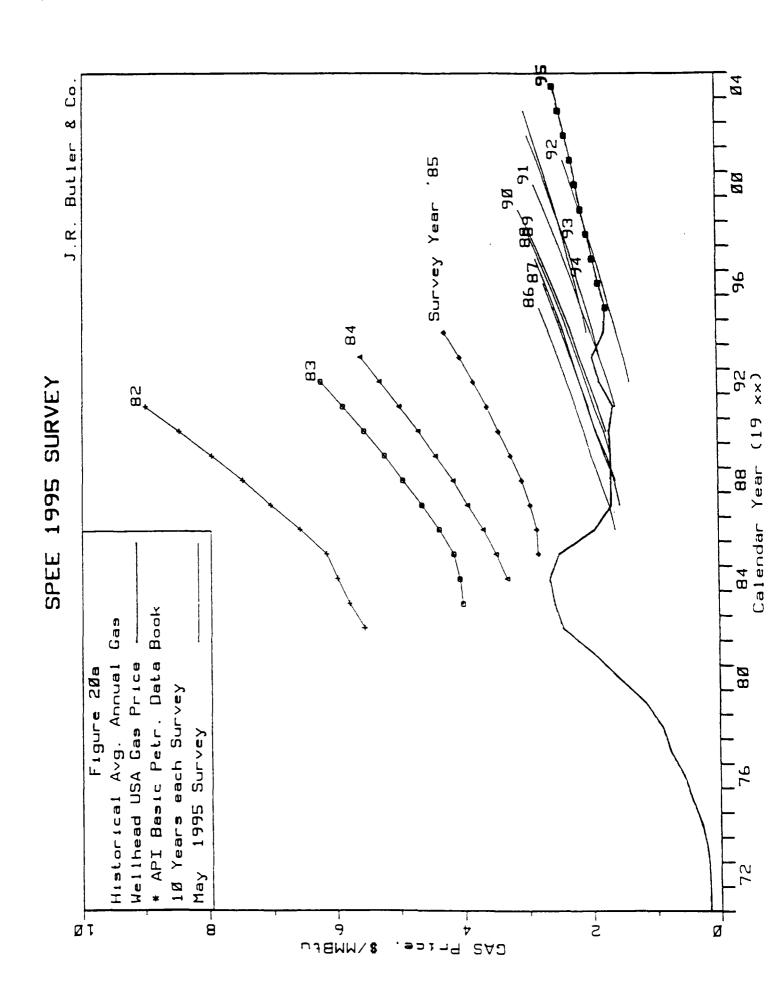
# OPERATING Cost Escalation Figure 18

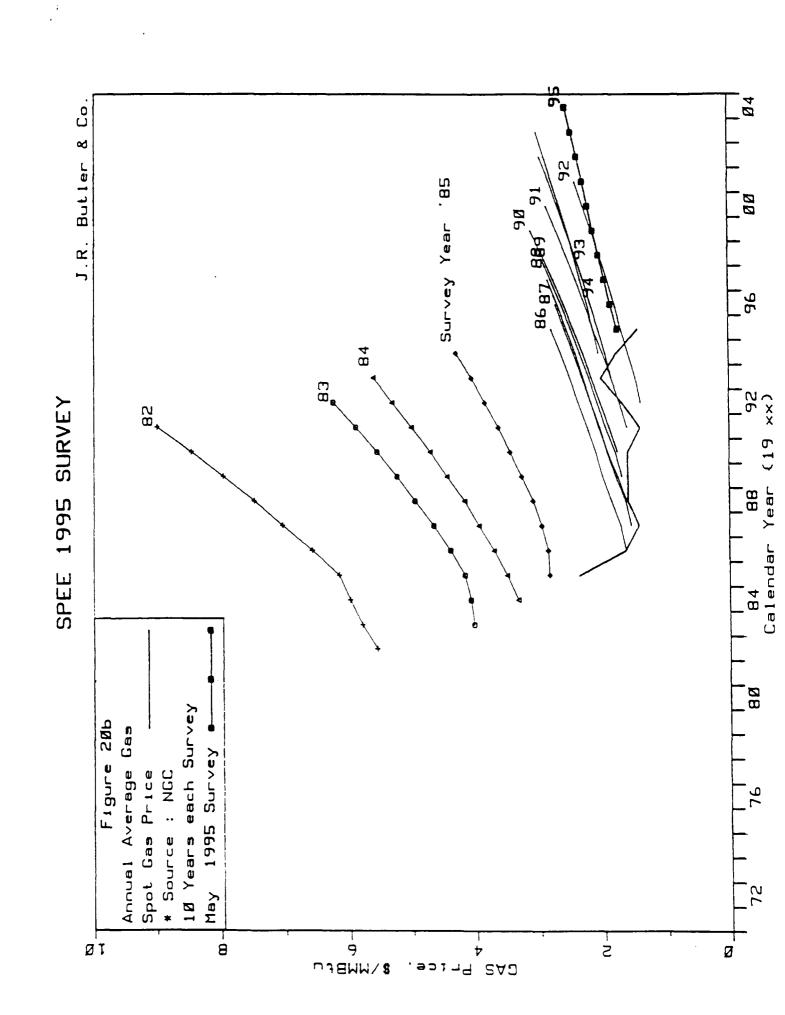


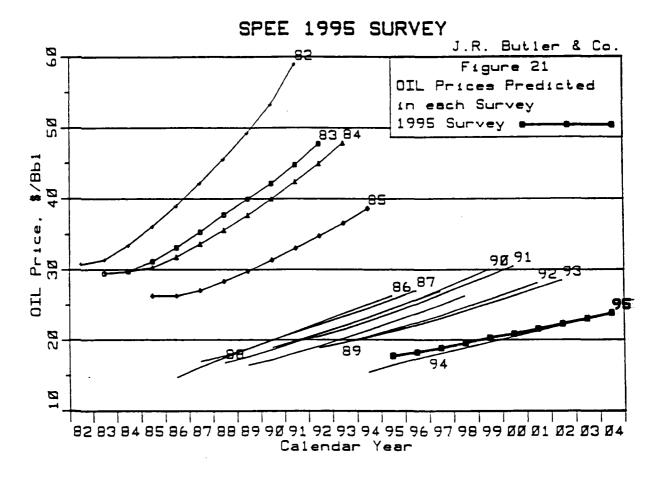
DRILLING Cost Escalation
Figure 19

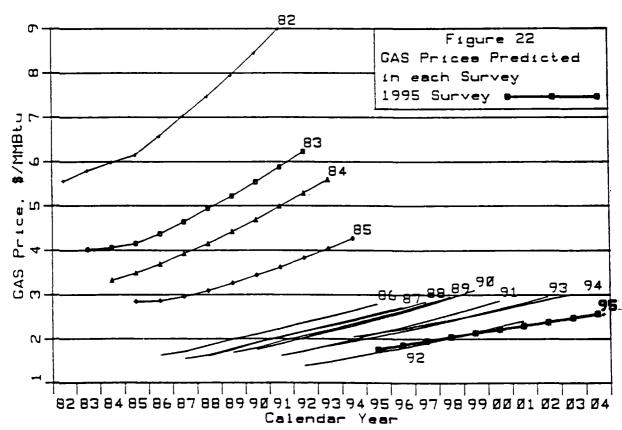




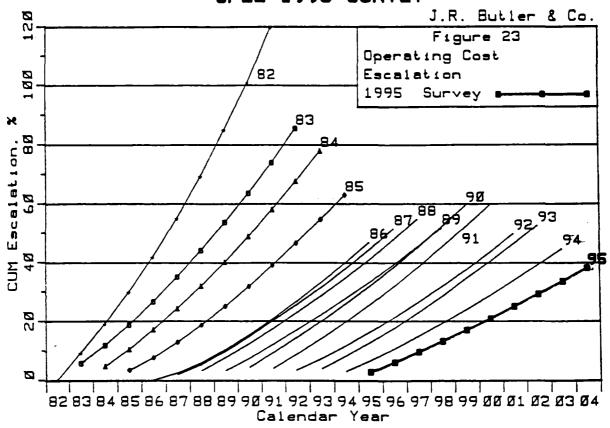


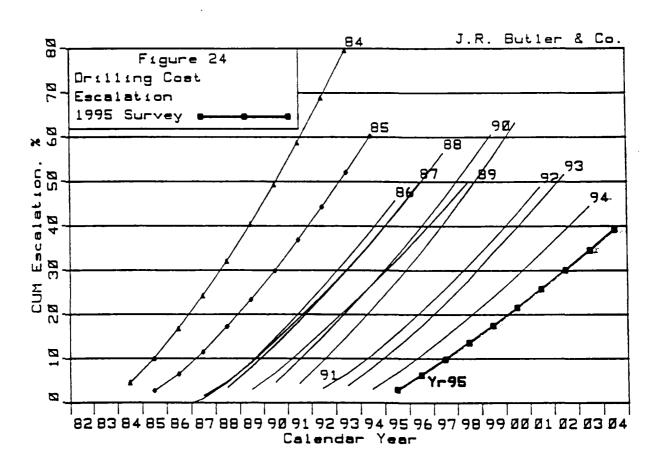






\*







T. Kent Woulley, CFL Sentor Landuseu

Box 50250, Midland, TX 79710

Pione (915) 685-5996 FAX: (915) 685-5888

February 1, 1996

TO: ALL INTERESTED PARTIES ENTITLED TO NOTICE OF THE HEARING OF THE FOLLOWING NEW MEXICO **OIL CONSERVATION DIVISION CASE:** 

> RE: NMOCD Case 11458

Oxy 33 Federal Well No. 1 Application of OXY USA Inc.

for an Unorthodox Gas Well Location,

Eddy County, New Mexico

On behalf of OXY USA Inc., please find enclosed our application for an unorthodox gas well location for its OXY 33 Federal Well No. 1 which has been set for hearing on the New Mexico Oil Conservation Division Examiner's docket now scheduled for February 8, 1996. The hearing will be held at the Division hearing room located at 2040 South Pacheco, Santa Fe. New Mexico. As an owner of an interest who may be affected by this application, we are notifying you of your right to appear at the hearing and participate in this case, including the right to present evidence either in support of or in opposition to the application. Failure to appear at the hearing may preclude you from any involvement in this case at a later date. Pursuant to the Division's Memorandum 2-90, you are further notified that if you desire to appear in this case, then you are requested to file a Pre-Hearing Statement with the Division not later than 4:00 P.M. on Friday, February 2, 1996, with a copy delivered to the undersigned.

Very truly yours,

#### Waiver of Notice:

I hereby acknowledge receipt of this notice of an NMOCD hearing and waive the twenty-day notice period. I have no objection to this case being heard by the NMOCD at its hearing set for February 8, 1996.

Name: JAMES L. ALFORD, JR. (JIM)

Address: P.O. Boy

BEFORE THE

OIL CONSERVATION DIVISION

Case No. 11458 Exhibit No. 15 Submitted By: OXY USA Inc.

Hearing Date: February 8, 1996

# STATE OF NEW MEXICO ENERGY, MINERALS AND NATURAL RESOURCES DEPARTMENT OIL CONSERVATION DIVISION

IN THE MATTER OF THE HEARING CALLED BY THE OIL CONSERVATION DIVISION FOR THE PURPOSE OF CONSIDERING:

**CASE NO. 11458** 

Application of OXY USA, Inc. for Unorthodox Gas Well Location Eddy County, New Mexico.

#### CERTIFICATE OF MAILING AND COMPLIANCE WITH ORDER R-8054

W. THOMAS KELLAHIN, attorney in fact and authorized representative of OXY USA, Inc., states that the notice provisions of Division Rule 1207 (Order R-8054) have been complied with, that Applicant has caused to be conducted a good faith diligent effort to find the correct addresses of all interested parties entitled to receive notice, that on the 8th day of January, 1996 I caused to be sent, by certified mail return receipt requested, notice of this hearing and a copy of the application for the referenced case along with the cover letter, at least twenty days prior to the hearing set for February 8, 1996, to the parties shown in the application as evidenced by the attached copies of receipt cards, and that pursuant to Division Rule 1207, notice has been given at the correct addresses provided by such rule.

W. Thomas Kellahin

SUBSCRIBED AND SWORN to before me on this 5th day of February, 1996.

**Notary Public** 

My Commission Expires: June 15th, 1998

OKY 11458

Domestic Return Receipt

PS Form **3811**. December 1994

Domestic Return Receipt

PS Form 3811, December 1994

SENDER:  Complete items 1 and/or 2 for additional services.  Complete items 3, 4a, and 4b.  Print your name and address on the reverse of this form so the card to you.  Attach this form to the front of the mailpiece, or on the back if s permit.  Write "Return Receipt Requested" on the mailpiece below the a The Return Receipt will show to whom the article was delivered delivered.  3. Article Addressed to:  CALKAY  P.O. Box 4109  Winston-Salem, NC 27105  5. Received By: (Print Name)	1. Addressee's Address icle number. and the date  2. Restricted Delivery Consult postmaster for fee.  4a. Article Number 324930 452  4b. Service Type Registered Express Mail Return Receipt for Merchandise COD		US Postal Service Receipt for Certified Mail No Insurance Coverage Provided. Do not use for International Mail (See reverse) Sent to CALKAY P.O. Box 4109 Winston-Salem, NC 27105  Special Delivery Fee Restricted Delivery Fee Return Receipt Showing to Whom & Date Delivered		
<u>x</u> x &				Receipt Showing to Whom, Addressee's Address	
PS Form <b>38</b>		\ <del>t</del>	1 500, 0		
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SENDER:  Complete items 1 and/or 2 for additional services.  Complete items 3, 4a, and 4b.  Print your name and address on the reverse of this form so that oxyd to your  Oxy, USA/33#1/02/08  January 8, 1996	I also wish to receive the following services (for an extra fee):  1. Addressee's Address 2. Restricted Delivery Consult postmaster for fee.	Reca No Insu Do not Sent to John S	stal Service eipt for Certific urance Coverage Provuse for International M S. Ross, Jr. Mud Lick Roa	ed Mail ided. lail (See reverse)	
3. Article Addressed to:	4a. Article Nu	ımber	g Roano	ke, VA 2401	8
John S. Ross, Jr.	326	930 653	<b>r</b> E		
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Roanoke, VA 24018	☐ Registered ☐ Express M ☐ Return Reco	Mail Insured eipt for Merchandise COD	Restrict	Celivery Fee ed Delivery Fee Receipt Showing to	
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29 Form <b>3811</b> , December 1994		Domestic Heitry Hecely	Sanda	,	

SENDER:  Complete items 1 and/or 2 for additional services.  Complete items 3, 4a, and 4b.  Print your name and address on the reverse of this form so that card to you.  Advants this form to the boart of the mailniance or on the back if so an addressed to:  Oxy, USA/33#1/02/08  January 8, 1996  3. Article Addressed to:  Gerald L Michaud  P O Box 782110  Wichita, KS 67278   Michita, KS 67278	4a. Article N  4b. Service  Register  Express Retum Re 7. Date of	1. Addressee's Address 2. Restricted Delivery Consult postmaster for fee.  Restricted Delivery Consult postmaster for fee.  Restricted Delivery Consult postmaster for fee.  Restricted Delivery  Type  ed	P 329 613 616  US Postal Service  Receipt for Certified Mail  No Insurance Coverage Provided.  Do not use for International Mail (See reventational Mail)  Sent to  Oxy, USA/33#1/02/08  January 8, 1996  Postage  Certified Fee  Special Delivery Fee  Restricted Delivery Fee  Restricted Delivery Fee  Return Receipt Showing to Whom & Date Delivered
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Total Postage & Fees

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January 8, 1996

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