

# New Mexico Pit Hearing May, 2012

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Exhibit 2

# National Onshore Rig Count

- 2007 - 1,695
  - 2008 - 1,814            +7%
  - 2009 - 1,046            -42%
  - 2010 - 1,514            +45%
- 
- Energy Information Administration-Annual Energy Review 2010

# New Mexico and Colorado Rig Count As of July of Each Year

- 2007: NM - 83                      □ □                      CO - 106
  - 2008: NM - 82    -1%                      CO - 109    +3%
  - 2009: NM - 41    -50%                      CO - 43    -61%
  - 2010: NM - 69    +68%                      CO - 63    +47%
  - 2011: NM - 81    +17%                      CO - 69    +10%
- 
- From NM Tech

# National Natural Gas Wellhead Prices As of July of Each Year

- 2007 \$6.21
  - 2008 \$10.79 +74%
  - 2009 \$3.45 -68%
  - 2010 \$4.44 +29%
  - 2011 \$4.27 -4%
- 
- Energy Information Administration-Monthly U.S. Natural Gas Wellhead Price

# New Mexico Citygate Natural Gas Price As of July of Each Year

- 2007                      \$6.48
  - 2008                      \$10.45                      +61%
  - 2009                      \$3.04                      -71%
  - 2010                      \$4.34                      +1%
  - 2011                      \$4.79                      +10%
- 
- Energy Information Administration-Monthly  
Natural Gas Citygate Price in New Mexico

# New Mexico Natural Gas Production As of July Each Year

- 2007 - 131,237,869
- 2008 - 128,533,164      -2%
- 2009 - 117,405,692      -9%
- 2010 - 113,136,756      -4%
- 2011 - 107,632,600      -5%

New Mexico Oil Conservation Division-Natural  
Gas and Oil Production(December 31, 2011)

# New Mexico Oil Prices As of July Each Year

- 2007 - \$70.57
- 2008 - \$130.64      +85%
- 2009 - \$60.58      -54%
- 2010 - \$72.06      +19%
- 2011 - \$93.17      +29%
- Energy Information Administration New Mexico Crude Oil First Purchase Price

# New Mexico Oil Production As of July Each Year

- 2007 - 4,893,164
  - 2008 - 5,073,209      +4%
  - 2009 - 4,970,283      -2%
  - 2010 - 5,542,287      +12%
  - 2011 - 5,944,239      +7%
- 
- New Mexico Oil Conservation Division-  
Natural Gas and Oil Production(December  
31, 2011)

# New Mexico Wells Spudded

- 2007 - 1,728
- 2008 - 1,646 -8%
- 2009 - 967 -41%
- 2010 - 1,173 +21%
- 2011 - 990 -16%
- (as of 11/28/2011)
- New Mexico Oil Conservation Division  
Statistics

# New Mexico Permits

- 2007 - 2,338
- 2008 - 2,355           +1.0%
- 2009 - 1,413           -40%
- 2010 - 1,729           +22%
- 2011 - 1,483           -14%
- (as of 11/28/2011)
- New Mexico Oil Conservation Division  
Statistics

# Historic Stats

| ITEM                     | 2007        | 2008        | %      | 2009        | %       | 2010        | %      | 2011        | %       |
|--------------------------|-------------|-------------|--------|-------------|---------|-------------|--------|-------------|---------|
| NATIONAL RIG COUNT       | 1,695       | 1,814       | 7.02%  | 1,046       | -42.34% | 1,514       | 44.74% |             |         |
| NEW MEXICO RIG COUNT     | 83          | 82          | -1.20% | 41          | -50.00% | 69          | 68.29% | 81          | 17.39%  |
| COLORADO RIG COUNTY      | 106         | 109         | 2.83%  | 43          | -60.55% | 63          | 46.51% | 69          | 9.52%   |
| NATIONAL WELLHEAD PRICES | \$6.21      | \$10.79     | 73.75% | \$3.45      | -68.03% | \$4.44      | 28.70% | \$4.27      | -3.83%  |
| NEW MEXICO GAS PRICES    | \$6.48      | \$10.45     | 61.27% | \$3.04      | -70.91% | \$4.34      | 42.76% | \$4.79      | 10.37%  |
| NEW MEXICO GAS VOLUMES   | 131,237,869 | 128,533,164 | -2.06% | 117,406,692 | -8.66%  | 113,136,756 | -3.64% | 107,632,600 | -4.87%  |
| NEW MEXICO OIL PRICES    | \$70.57     | \$130.64    | 85.12% | \$60.58     | -53.63% | \$72.06     | 18.95% | \$93.17     | 29.30%  |
| NEW MEXICO OIL VOLUMES   | 4,893,164   | 5,073,209   | 3.68%  | 4,970,283   | -2.03%  | 5,542,287   | 11.51% | 5,944,239   | 7.25%   |
| NEW MEXICO SPUDS         | 1,728       | 1,646       | -4.75% | 967         | -41.25% | 1,173       | 21.3%  | 990         | -15.60% |
| NEW MEXICO PERMITS       | 2,338       | 2,355       | .73%   | 1,413       | -40.00% | 1,729       | 22.36% | 1,483       | -14.23% |

| <b>Lifetime Production Per Well (lifetime is 25-30 years)</b>                  | <b>Price</b>  | <b>Total Income over Lifetime</b> | <b>Total Cost of Well (\$1,700,000 to drill plus \$1,500 per month lease operating expenses)</b> | <b>Net Expected Per Well</b> | <b>Total Deductions for Taxes, Transportation, Gathering, Marketing (at 25% rate)</b> | <b>Net Income Expected Per Well</b> |
|--|---------------|-----------------------------------|--|------------------------------|---|-------------------------------------|
| 1,000,000 mcf (an mcf is 1,000 cubic feet)                                     | \$3.00        | \$3,000,000.00                    |  |                              |   |                                     |
| 55,230 Barrels of Oil (based on % of oil production in 2011 to gas production) | \$90.00       | \$4,970,700.00                    |  |                              |   |                                     |
| <b>Totals</b>  |               | <b>\$7,970,700.00</b>             | <b>\$2,240,000.00</b>  | <b>\$5,730,700.00</b>        | <b>\$1,432,675.00</b>   | <b>\$4,298,025.00</b>               |
|  |               |                                   |  | results in                   | \$143,267.50  | net income per year                 |
| <b>Total Producing Wells in New Mexico</b>                                     | <b>49,530</b> | <b>average net</b>                | <b>income for</b>  | <b>all producers in</b>      | <b>New Mexico</b>   | <b>\$7,096,039,275.00</b>           |

Average Well Income and Costs  
7,200' TD

# The Texas Railroad Commission Findings on Closed Loop Systems

- “The turn-key contract was incrementally more expensive. However, because of reduced drillsite construction and closure costs; reduced waste management costs; and reduced surface damage payments, the operator realized a savings of about \$10,000 per well. Also, the operator reduced the potential for environmental impact and associated potential liability concerns.”

<http://www.rrc.state.tx.us/environmental/environsupport/wastemin/wasteminchdrillingops.php>

# Oklahoma Department of Environmental Quality Findings

- “The hole-size reduction, use of air drilling and closed loop system reduced wastes by close to 1.5 million pounds. A material and disposal cost savings of \$12,700 was achieved.”

<http://www.deq.state.ok.us/csdnew/P2/Casestudy/oxyusa~1.htm>

# Cost Comparison

| METHOD       | ROAD AND<br>PITS | DRILLING<br>WATER | COMPLETION<br>WATER | TRUCKING | SAVINGS ON<br>MUD REUSE | RENTAL OF<br>CLOSED-LOOP<br>(\$5,000/DAY X<br>16 DAYS) | TOTAL     |
|--------------|------------------|-------------------|---------------------|----------|-------------------------|--|-----------|
| EARTHEN PITS | \$46,500         | \$15,710          | \$30,000            | \$6,500  |                         |  | \$98,710  |
| CENTRAL PITS | \$46,500         | \$15,710          | \$30,000            | \$48,500 |                         |  | \$140,710 |
| CLOSED LOOP  | \$20,500         | \$ 3,142          | \$6,000             | \$1,300  | -\$17,212               | \$80,000   | \$93,730  |

# Lost Economics to the State of New Mexico For Earthen Pits

- Personal Property Tax on any Closed Loop Tanks and Equipment
- Property Taxes from Centralized Pits
- Jobs

# Earthen Pits Create Waste

- Hydrocarbons removed from the well are buried in the pit when reclaimed
- 1,000 barrels of condensate wasted has a value of \$90,000.

# The Cost of Clean-Up of Earthen Pits

- At \$100 per hour for trucking costs for hauling off contaminated soils, the cost of clean-up for pits could exceed \$100,000.
- This cost would be diverted to the citizens and government of New Mexico in the future.