

DOYLE HARTMAN

*Oil Operator*

3811 TURTLE CREEK BLVD., SUITE 730

DALLAS, TEXAS 75219

(214) 520-1800

(214) 520-0811 FAX

August 24, 1994

VIA FEDERAL EXPRESS

Mr. Charles Pollard

Operations Engineering Supervisor and  
Mr. Scott Gengler  
Oxy USA, Inc.  
#6 Desta Drive, Suite 6002  
Midland, TX 79705-5505

Gentlemen:

Reference is made to Oxy's proposed \$7.36 million budget for the Myers Langlie Mattix Unit for fiscal year 1995. Reference is also made to our letter to Oxy of June 9, 1993 wherein we informed Oxy that we were not agreeable to participating in a large redevelopment of the Myers Langlie Mattix Unit and therefore proposed to assign to Doyle Hartman, Oil Operator's 4.8691% working interest in the Myers Langlie Mattix Unit, in exchange for Oxy assigning to Doyle Hartman, Oil Operator its 160-acre Eumont tract situated in the SW/4 Section 2, T-22-S, R-36-E.

More than one year has transpired since we first informed Oxy of our desire not to participate in substantial new Myers Langlie Mattix Unit development drilling. During the past twelve months, our 4.8691% Myers Langlie Mattix Unit working interest has suffered a net operating loss of \$36,010.89 (7/93 - 6/94), and on a 100% basis, the unit has suffered a net operating loss of \$739,580.74 over the same time period.

Obviously, based on the financial performance of the Myers Langlie Mattix Unit over the past twelve months, it is highly questionable (under the terms of the Unit Agreement for the Myers Langlie Mattix Unit) whether the Myers Langlie Mattix Unit is still a viable secondary recovery unit, especially in consideration of the fact that the oil recovery to date from the Myers Langlie Mattix Unit is nearing the total of primary plus secondary oil reserves initially expected from the Myers Langlie Mattix Unit.

Mr. Charles Pollard  
Operations Engineering Supervisor and  
Mr. Scott Gengler  
August 24, 1994  
Page Two

The Myers Langlie Mattix Unit has been in existence for approximately twenty years and was unitized for the purpose of conducting secondary recovery operations that would have been impractical without the formation of a waterflood unit. The unit was not conceived of and formed for the purpose of recovering substantial and previously undeveloped primary reserves. The anticipated secondary oil reserves envisioned in the early 1970's to be recoverable from the Myers Langlie Mattix Unit have now been produced and the Hickman study of February 15, 1991 (commissioned by Oxy's predecessor) justified an extensive new Myers Langlie Mattix Unit development program based solely upon the recovery of substantial and previously unanticipated and undeveloped primary reserves.

The currently effective Myers Langlie Mattix Unit participation factors were not approved for the purpose of developing substantial and previously undeveloped primary reserves. If substantial primary oil reserves still exist within the Myers Langlie Mattix Unit, Doyle Hartman and James A. Davidson possibly desire to develop their own primary reserves, or at least contend that new and more equitable unit participation factors must be accurately computed and approved by the proper regulatory authorities and current working interest owners before any newly proposed development work can proceed. It is mandatory that new and equitable participation factors be utilized for developing any substantial and previously unanticipated primary reserves with the new participation factors being mathematically proportional to the reserves underlying those leases from which any new primary reserves are to be derived.

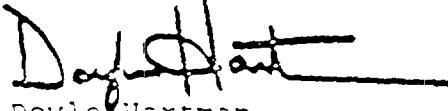
Consequently, it is the position of Hartman and Davidson that Oxy most certainly has not taken the necessary step of computing and obtaining approval for new and more equitable unitization factors and without doubt does not possess the proper authority for proceeding with its proposed development program. However, since we would prefer not to interfere with Oxy's future plans for the Myers Langlie Mattix Unit, we respectfully suggest that both parties sit down and work out a mutually agreeable exchange of properties whereby Oxy can proceed with its desired plans for infill drilling in the Myers Langlie Mattix Unit and Hartman and Davidson can receive from Oxy an exchange property or properties that we ourselves can develop.

Mr. Charles Pollard  
Operations Engineering Supervisor and  
Mr. Scott Gengler  
August 24, 1994  
Page Three

Since it is imperative that a resolution be immediately reached corresponding to the future development of the Myers Langlie Mattix Unit, we ask that you promptly make contact with James A. Davidson (915-682-6482) about setting up a meeting to initiate a mutual exchange of property.

Very truly yours,

DOYLE HARTMAN, OIL OPERATOR

  
Doyle Hartman

DH/ao  
Enclosures

CC:

VIA FACSIMILE: (915) 682-6504  
Mr. James A. Davidson  
214 W. Texas, Suite 710  
P.O. Box 494  
Midland, Texas 79702

Mr. Donald Romine  
Vice President - Western Region  
Oxy USA, Inc.  
#6 Desta Drive, Suite 6002  
Midland, TX 79705-5505

Mr. Robert Hunt  
Operations Manager - Western Region  
Oxy USA, Inc.  
#6 Desta Drive, Suite 6002  
Midland, TX 79705-5505

Mr. Tim A. Keys  
Oxy USA, Inc.  
#6 Desta Drive, Suite 6002  
Midland, TX 79710

Mr. Charles Pollard  
Operations Engineering Supervisor and  
Mr. Scott Gengler  
August 24, 1994  
Page Four

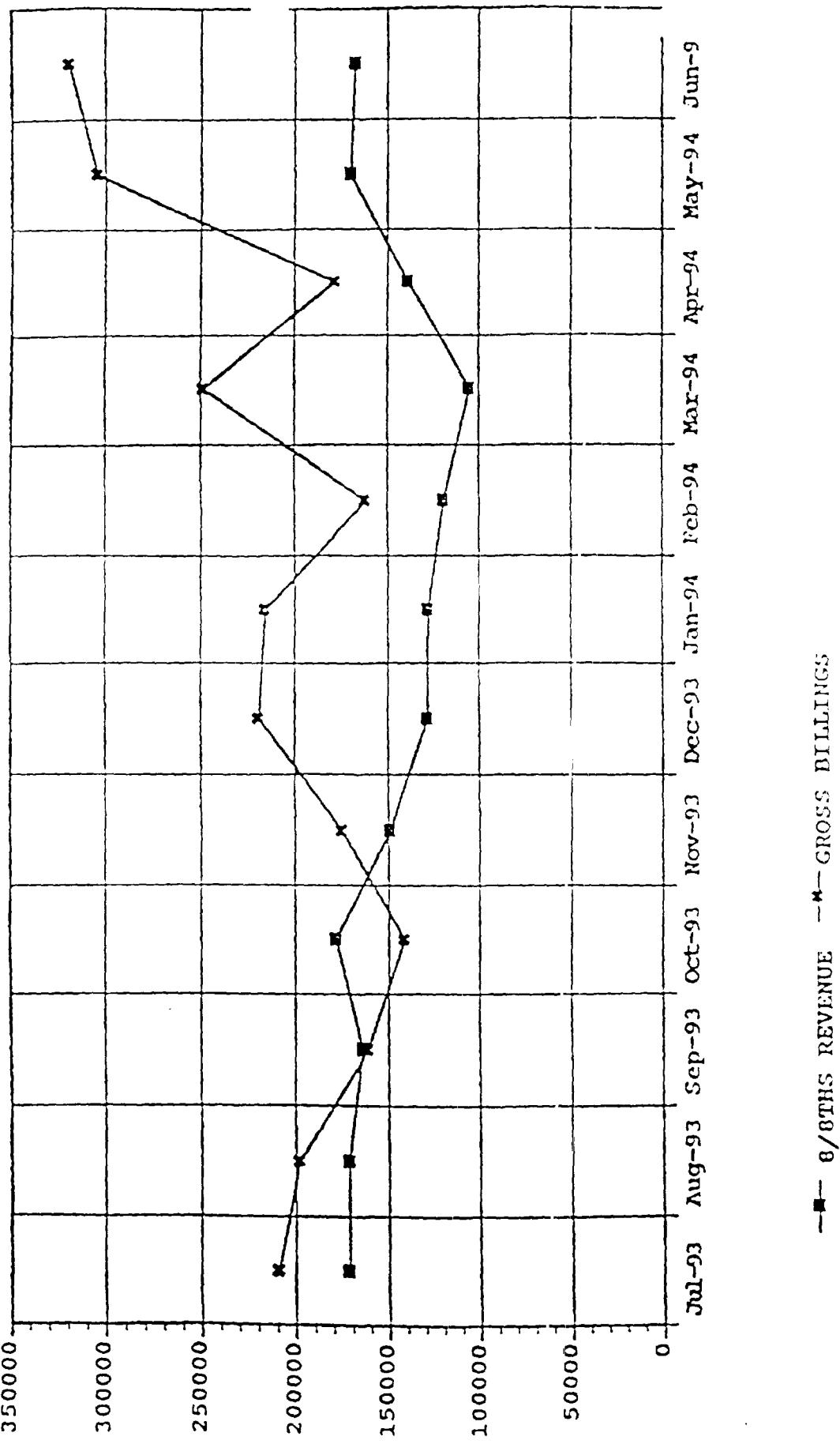
Mr. John Thoma  
Financial Consultant  
Oxy USA, Inc.  
#6 Desta Drive, Suite 6002  
Midland, TX 79705-5505

Mr. Patrick N. McGee  
Land Manager  
Oxy USA, Inc.  
#6 Desta Drive, Suite 6002  
Midland, TX 79705-5505

Ms. Carol Glass  
Landman  
Oxy USA, Inc.  
#6 Desta Drive, Suite 6002  
Midland, TX 79705-5505

Mr. Don Mashburn  
Ms. Carolyn Sebastian  
Mr. Steven Hartman  
Ms. Lisa Holderness  
Doyle Hartman, Oil Operator  
500 Main Street  
Midland, TX 79701

MYERS LANGLIE MATTIX UN  
NET REVENUE VS. BILLINGS  
JULY 1993 THRU JUNE 1994



**Financial Performance**  
**Myers Langlois Matrix Unit**  
**For the Period July 93 to June 94**

Month/ Year	B/Eth's Net Revenue	Gross Billing	Net Income (Loss)	Cumulative	Hartman's Net Revenue	Hartman's Billing	Net Income (Loss)	CUMULATIVE
Jul-93	171,415.75	208,774.35	-37,358.60	-37,358.60	8,340.30	10,105.30	-1,819.03	-1,819.03
Aug-93	171,165.84	197,834.70	-20,968.77	-64,027.36	8,334.20	9,632.73	-1,288.53	-3,117.50
Sep-93	184,098.85	180,787.54	3,332.11	-60,695.25	7,980.13	7,827.00	102.23	-2,955.33
Oct-93	178,171.44	141,028.52	37,141.93	-23,553.32	8,075.30	8,880.84	1,808.40	-1,149.87
Nov-93	148,974.22	174,930.90	-25,958.78	-49,510.10	7,253.06	8,517.53	-1,203.87	-2,410.74
Dec-93	128,518.22	219,130.10	-90,811.08	-140,121.90	0,257.05	10,080.62	-4,411.97	-6,822.71
Jan-94	128,100.82	215,847.51	-87,480.89	-227,802.67	6,240.54	10,500.05	-4,259.51	-11,082.22
Feb-94	119,804.46	161,900.58	-42,356.12	-289,950.79	5,023.03	7,805.00	-2,082.30	-13,144.58
Mar-94	104,982.46	246,728.10	-143,735.03	-413,694.42	5,112.16	12,110.77	-0,088.01	-20,143.19
Apr-94	138,748.10	178,379.28	-39,631.19	-453,325.01	6,755.75	8,085.43	-1,929.60	-22,072.87
May-94	109,839.73	304,448.07	-134,608.34	-507,833.74	5,206.52	14,822.82	-8,554.20	-28,627.07
Jun-94	107,418.64	319,000.44	-151,646.00	-730,580.74	8,151.70	15,535.60	-7,383.81	-36,010.69
<b>Totals</b>	<b>1,791,116.44</b>	<b>2,530,897.17</b>	<b>-730,580.74</b>		<b>87,210.78</b>	<b>123,221.97</b>	<b>-36,010.69</b>	

BOOK 312 (of 365)

irrigation ditch of a surface owner, provided the other herein shall be construed as leasing or otherwise conveying to Working Interest Owners a site for a water, gas injection, processing or other plant or camp site. Working Interest Owners shall pay the owner for damages to growing crops, timber, fences, improvements, and structures on the Unit Area that result from Unit Operations.

**SECTION 14. TRACT PARTICIPATION.** Participation of each Tract is shown in Exhibit "C" and has been computed in accordance with the following:

(a) Phase I Participation. Phase I begins the effective date hereof and continues until the first day of the month next following the date that the cumulative volume of oil produced after January 1, 1968, from the Unitized Formation underlying all of the Tracts in the Unit Area totals 299,013 barrels. The Tract Participation of each Tract during Phase I, shown on Exhibit "C", is based upon the following formula:

Tract Participation Percentage

Phase I equals

$$100 \frac{A}{B}$$

Where: "A" equals total income from oil and gas produced from such Tract from the Unitized Formation during the period January 1, 1968, through December 31, 1968.

"B" equals the summation of the total income from oil and gas produced from all qualified Tracts from the Unitized Formation during the period January 1, 1968, through December 31, 1968.

(b) Phase II Participation. Phase II shall begin the first day of the month next following the date on which the last of the 299,013 barrels referred to in (a) above is produced and shall continue for the remainder of the term of this agreement. The Participation of each Tract during Phase II, shown on Exhibit "C", is based upon the following formula:

Tract Participation Percentage

Phase II equals

$$85 \frac{E}{F} + 10 \frac{G}{H} + 5 \frac{I}{J}$$

Where: "E" equals the estimated quantity of oil ultimately recoverable from the Unitized Formation by primary recovery operations credited to each Tract.

"F" equals the summation of the estimated quantity of oil ultimately recoverable from the Unitized Formation by

BOOK 312 PAGE 366 primary recovery operations credited to all qualified Tracts.

"C" equals the cumulative oil produced from the Unitized Formation underlying each Tract as of July 1, 1966.

"H" equals the summation of the cumulative oil produced from the Unitized Formation underlying all qualified Tracts as of July 1, 1966.

"I" equals the number of acres contained in each Tract.

"J" equals the summation of the number of acres contained in all qualified Tracts.

If less than all Tracts within the Unit Area qualify for participation hereunder as of the effective date hereof, Unit Operator shall file with the Supervisor, the Commissioner and the Commission a schedule showing the qualified Tracts as of said effective date, which schedule shall be designated Revised Exhibit C and considered for all purposes as a part of this agreement. Said revised Exhibit C shall set forth opposite each qualified Tract the revised Tract Participation therefor which shall be calculated by using the same factors and formulae which were used to arrive at the Tract Participations set out in Exhibit C attached hereto, but applying the same only to the qualified Tracts. Said revised Exhibit C, upon approval by the Supervisor and the Commissioner, shall supersede, effective as of the effective date hereof, the Exhibit C attached hereto.

The Tract Participations shown on Exhibit C attached hereto, or as may be shown on the Revised Exhibit C as above provided, shall govern the allocation of unitized substances on and after the effective date of this Unit Agreement, and until the Tract Participations are revised pursuant to this Agreement and such revised Tract Participations are approved by the Supervisor and the Commissioner.

(c) Within Sixty (60) days after the requirements for commencement of Phase II have been met, the Operator will notify the Oil and Gas Department of the New Mexico State Land Office of such conversion to Phase II.

**SECTION 15. TRACTS QUALIFIED FOR PARTICIPATION.** On and after the effective date hereof, and until expansion as provided in Section 4 hereof, the tracts within the Unit Area which shall be entitled to participation (as provided in Section 14, Tract Participation, hereof) in the production of Unitized Substances shall be composed of the Tracts shown on Exhibit A and listed in Exhibit "B" which qualify as follows:

TABLE 6

Summary of Economics - Escalated Case  
 Project Waterflood Redevelopment  
 Myers Langlie Mattix Unit  
 Lea County, New Mexico

	<u>Proved</u> <u>Developed</u> <u>Producing</u>	<u>Proved</u> <u>Undeveloped</u>	<u>Total</u> <u>Proved</u>
Effective Date:	- - - - - January 1, 1991- - - - -		
Interest:			
Working, Decimal	- - - - - - - - - 1.00 - - - - - - -		
Net Revenue, Decimal	- - - - - - - - - ,75 - - - - - - -		
Gross Reserves:			
Oil, MBBL	1,352	11,000	12,352
Gas, MMCF	473	3,650	4,323
Net Reserves:			
Oil, MBBL	1,014	8,250	9,264
Gas, MMCF	355	2,888	3,243
Net Operating Revenue, M\$	26,715	277,834	304,549
Expenses:			
Wellhead Taxes, M\$	1,773	18,441	20,214
Operating Costs, M\$	15,982	47,830	64,812
Total, M\$	18,755	66,271	85,026
Investments, M\$	0	44,119	44,119
Future Net Revenue:			
Undiscounted, M\$	7,960	167,444	175,404
Discounted @ 12% M\$	6,041	54,419	60,460
Payout, Years	--	4.10	--
Annualized Rate of Return, %	--	49.90	--
Income/Investment Ratio:			
Undiscounted	--	4.80	--
Discounted @ 12%	--	2.50	--

TABLE 6

TABLE 7

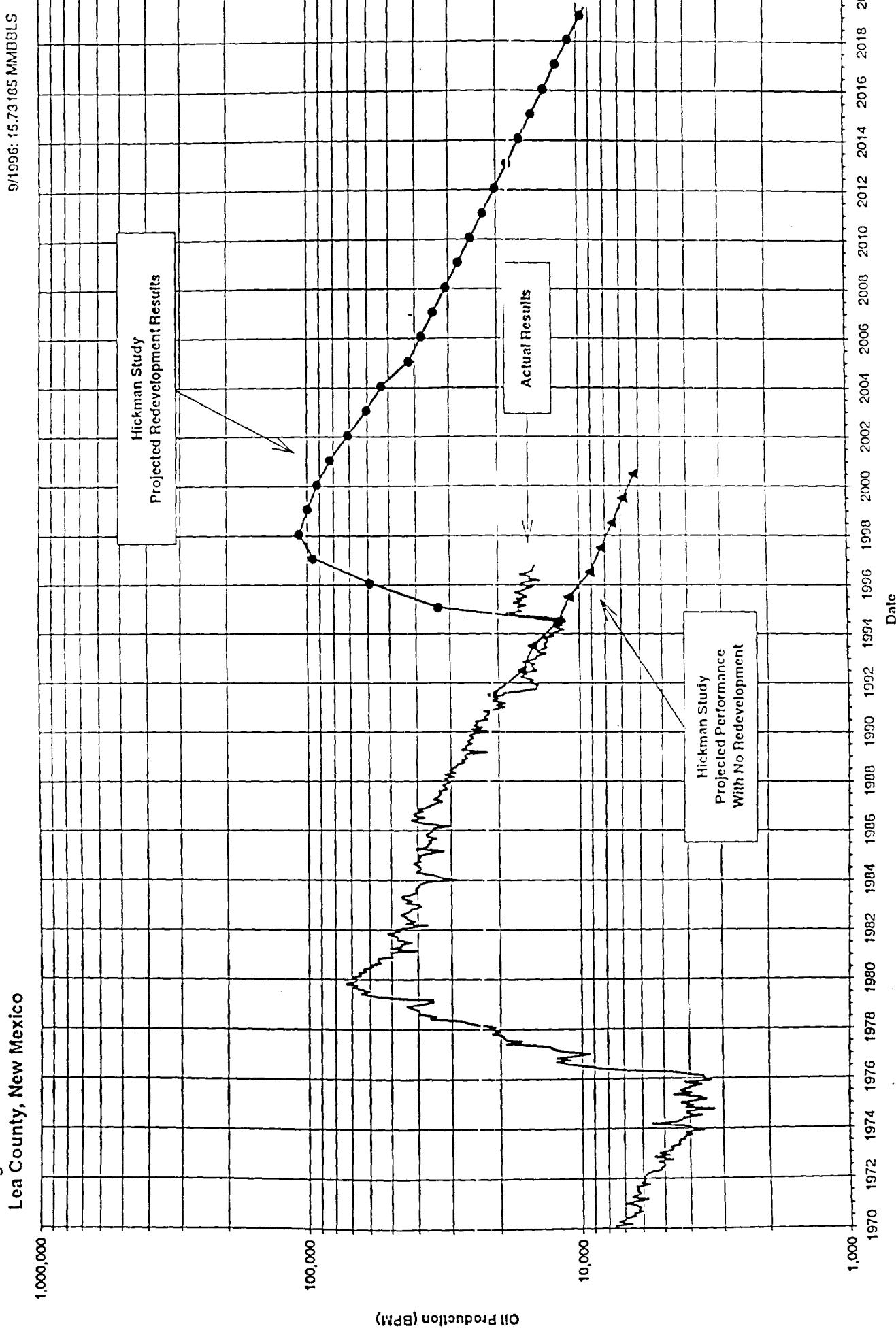
Summary of Economics - Unescalated Case  
 Project Waterflood Redevelopment  
 Myers Langlie Martix Unit  
 Lea County, New Mexico

	<u>Proved</u> <u>Developed</u> <u>Producing</u>	<u>Proved</u> <u>Undeveloped</u>	Total <u>Proved</u>
Effective Date:	- - - - -	January 1, 1991	- - - - -
Interest:			
Working, Decimal	- - - - -	1.00	- - - - -
Net Revenue, Decimal	- - - - -	.75	- - - - -
Gross Reserves:			
Oil, MBBL	1,352	11,000	12,352
Gas, MMCF	473	3,850	4,323
Net Reserves:			
Oil, MBBL	1,014	8,250	9,264
Gas, MMCF	355	2,885	3,243
Net Operating Revenue, M\$	21,046	171,179	192,225
Expenses:			
Wellhead Taxes, M\$	1,397	11,362	12,759
Operating Costs, M\$	12,768	26,064	38,832
Total, M\$	14,165	37,426	51,591
Investments, M\$	0	40,052	40,052
Future Net Revenue:			
Undiscounted, M\$	6,881	93,702	100,583
Discounted @ 12% M\$	5,342	31,414	36,756
Payout, Years	--	4.27	--
Annualized Rate of Return, %	--	41.24	--
Income/Investment Ratio:			
Undiscounted	--	3.34	--
Discounted @ 12%	--	1.95	--

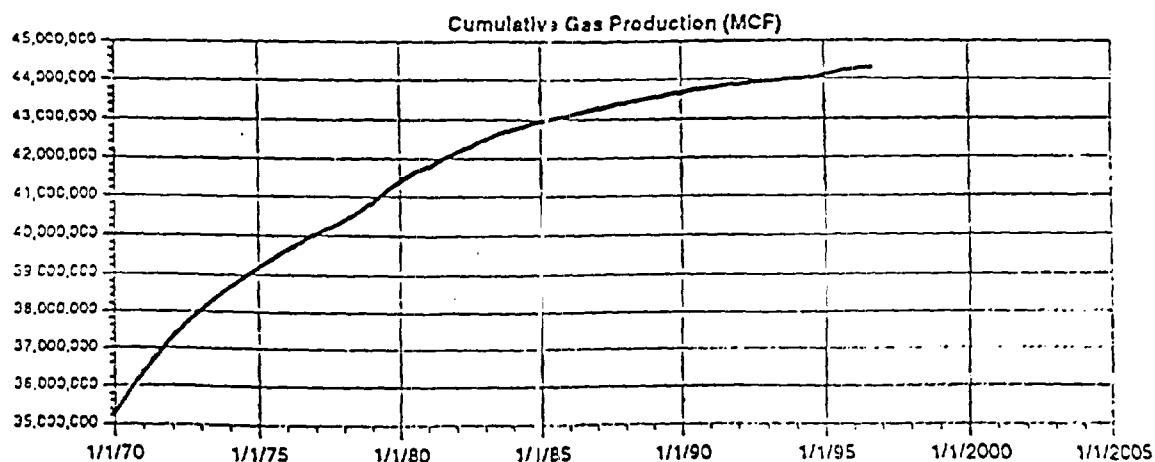
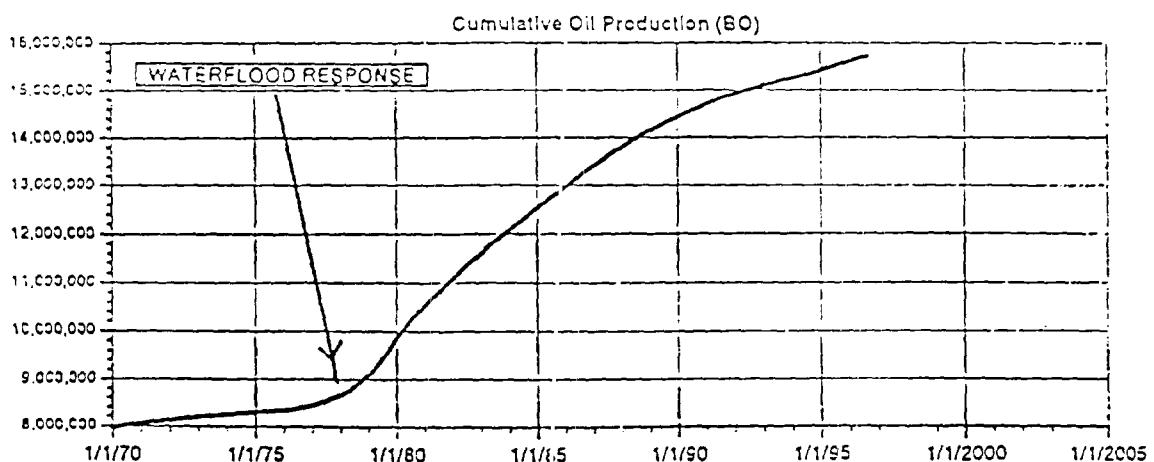
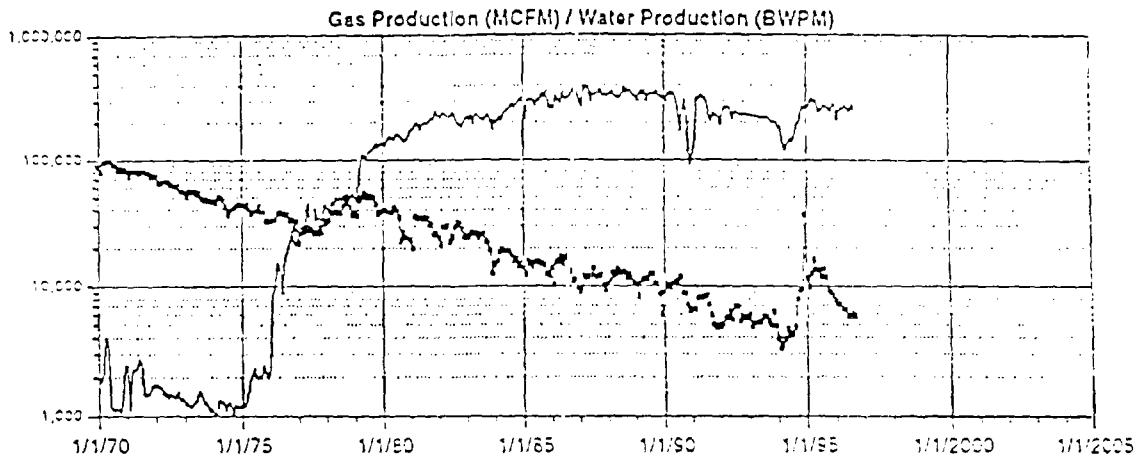
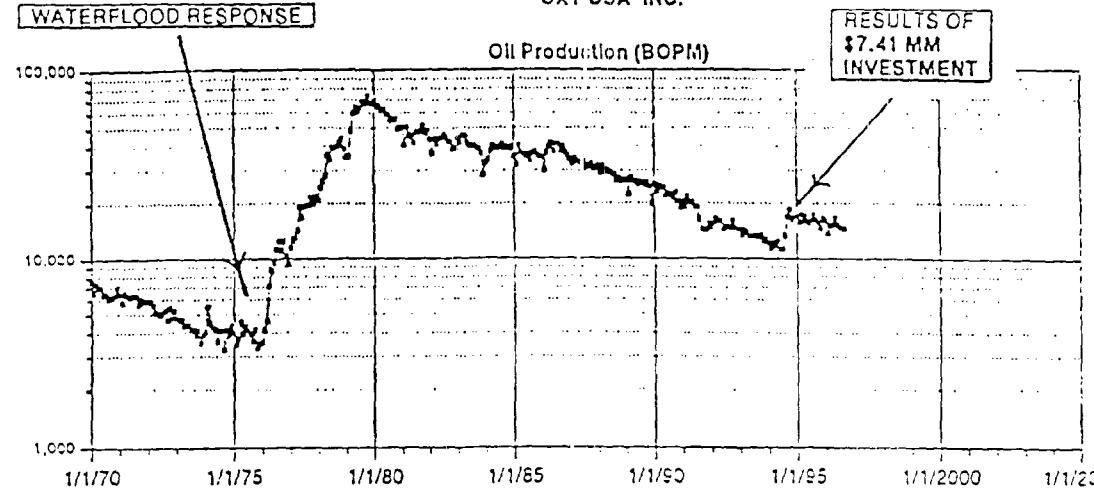
\*Payout based on project effective date

### Actual and Projected Performance

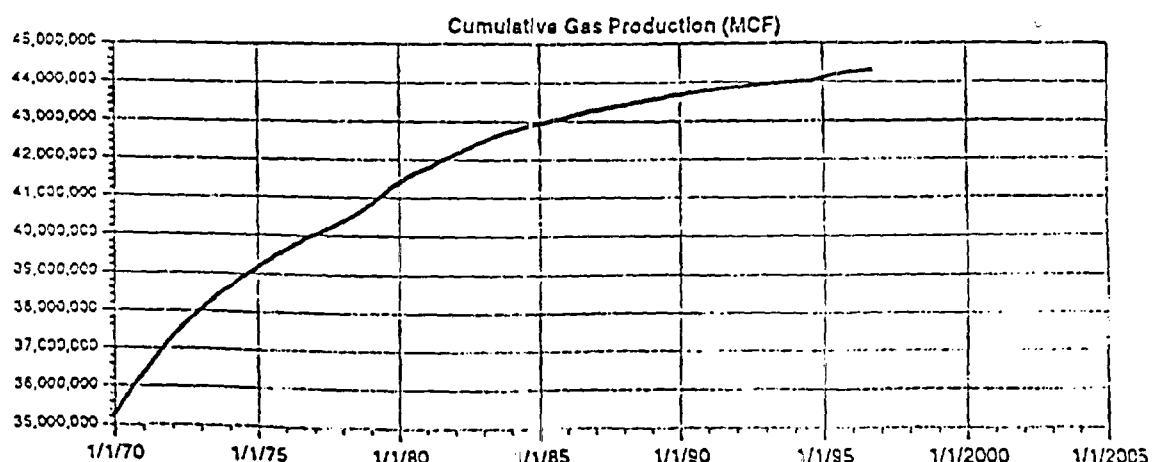
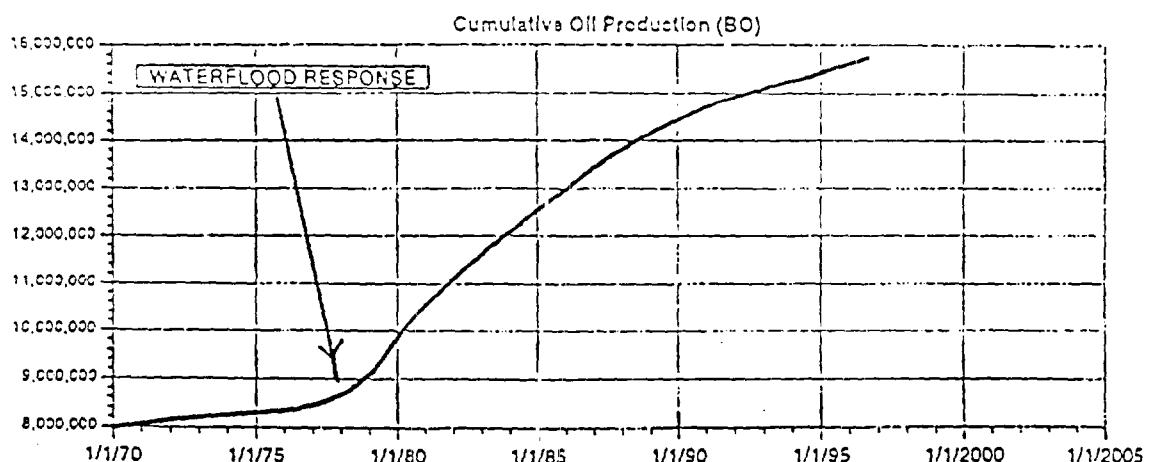
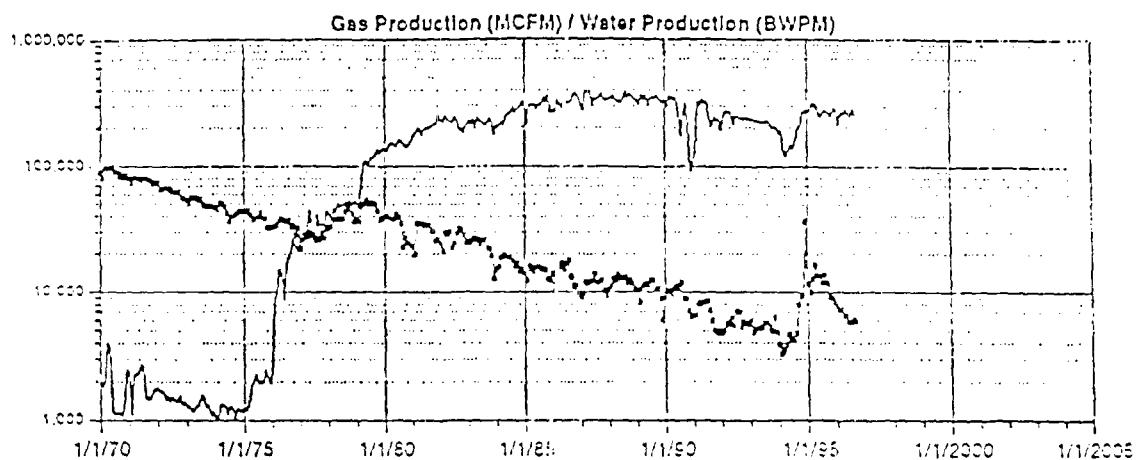
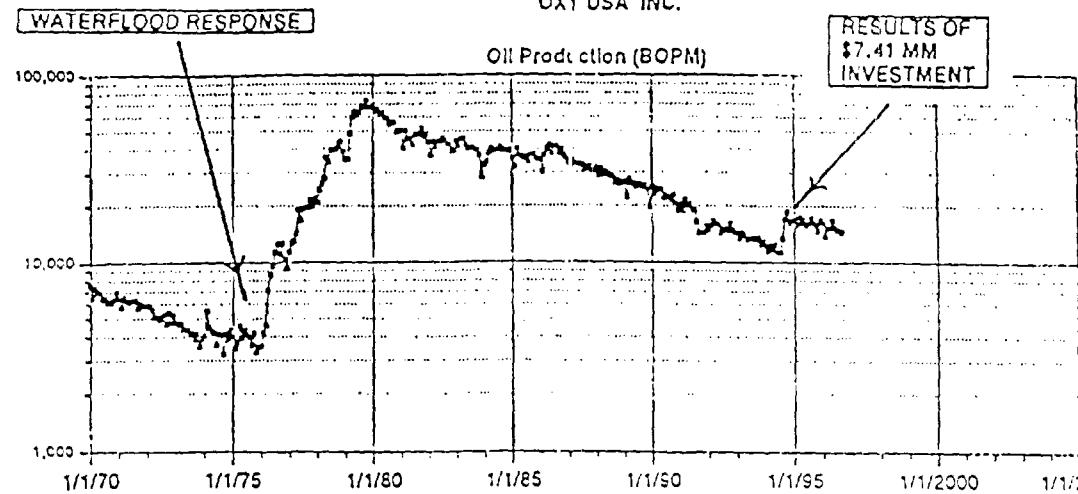
Oxy USA Inc  
Myers Langlie Mattix Unit  
Langlie Mattix Pool  
Lea County, New Mexico



MYERS LANGLIE MATTIX UNIT SUMMARY  
 LANGLIE MATTIX (SEVEN RIVER) IN GRBG) SR  
 LEA COUNTY, NEW MEXICO  
 OXY USA, INC.



INTERAS LANGLIE MATTIX (SEVEN RIVER) QN GRBG) SR  
LEA COUNTY, NEW MEXICO  
OXY USA INC.

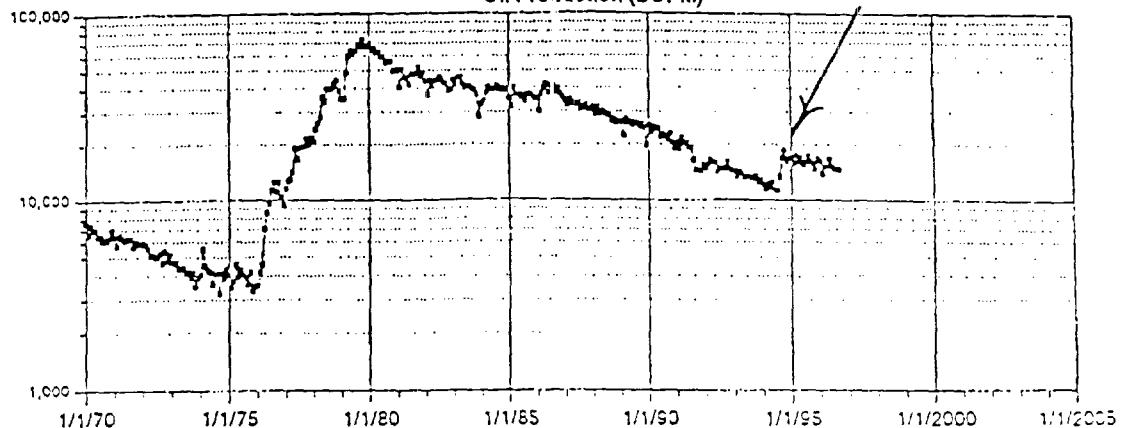


MYERS LANGLIE MATTIX UNIT SUMMARY & 6/94' NORMALIZATION  
 LANGLIE MATTIX (\$7.41 MM INVESTMENT)  
 LEA COUNTY, NEW MEXICO

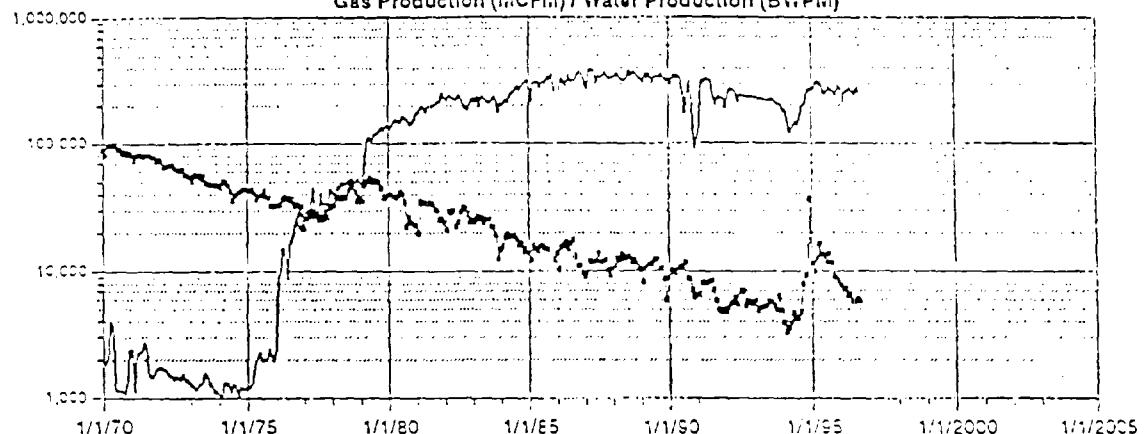
OXY USA INC.

RESULTS OF  
 \$7.41 MM  
 INVESTMENT

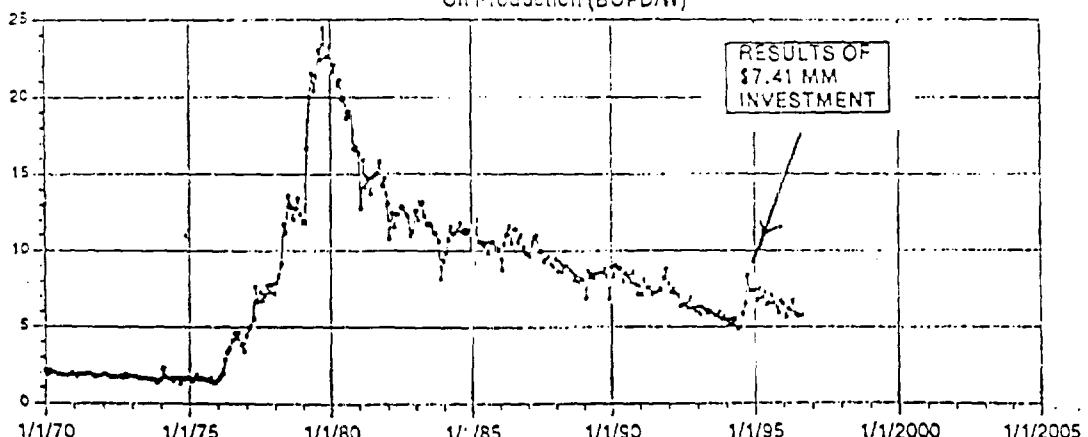
**Oil Production (BOPM)**



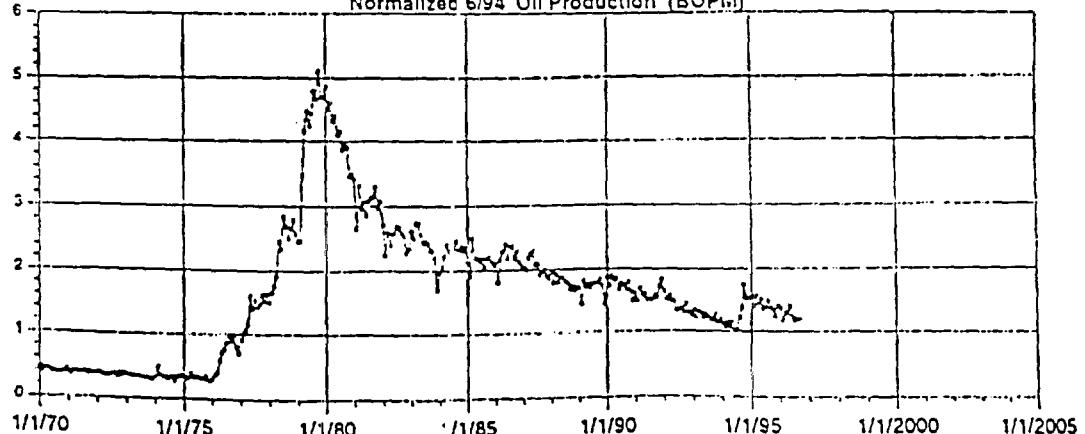
**Gas Production (MCFM) / Water Production (BWPM)**



**Oil Production (BOPD/W)**



**Normalized 6/94' Oil Production (BOPM)**



\*\*\*\*\*  
\*\*\* ACTIVITY REPORT \*\*\*  
\*\*\*\*\*

TRANSMISSION OK

TX/RX NO.	7241
CONNECTION TEL	19156816504
CONNECTION ID	Buddy Davidson
START TIME	08/24 15:28
USAGE TIME	03'30
PAGES	6
RESULT	OK

\*\*\*\*\*  
\*\*\* ACTIVITY REPORT \*\*\*  
\*\*\*\*\*

TRANSMISSION OK

TX/RX NO.	7242
CONNECTION TEL	19156827616
CONNECTION ID	Hartman Oil
START TIME	08/24 15:32
USAGE TIME	02'23
PAGES	6
RESULT	OK

\*\*\*\*\*  
\*\*\* ACTIVITY REPORT \*\*\*  
\*\*\*\*\*

TRANSMISSION OK

TX/RX NO.	7243
CONNECTION TEL	19156826504
CONNECTION ID	Buddy Davidson
START TIME	08/24 15:48
USAGE TIME	05'33
PAGES	8
RESULT	OK