

**KCS MEDALLION
WITH SERVICE
PERMIAN BASIN REGION PRICE LIST
February 1, 2000**

| | <u>Book</u> | <u>Discount</u> | <u>Net</u> | <u>Unit Size</u> |
|--|-------------|-----------------|------------|------------------|
| <u>VISCOIFIERS</u> | | | | |
| Attapulgate, Salt Gel | \$7.98 | 30% | \$5.59 | 50 lb. |
| Bentonite, Fresh Gel | \$8.30 | 30% | \$5.81 | 100 lb. |
| HEC | \$384.82 | 30% | \$269.23 | 50 lb. |
| XCD | \$325.00 | 30% | \$227.50 | 25 lb. |
| <u>WEIGHTING MATERIALS</u> | | | | |
| Barite | \$8.75 | 25% | \$6.56 | 100 lb. |
| <u>FLUID LOSS REDUCERS</u> | | | | |
| Drispac Regular & Superlo | \$290.00 | 45% | \$159.50 | 50 lb. |
| Starch - White | \$31.50 | 25% | \$23.63 | 50 lb. |
| Starch - Yellow | \$24.50 | 38% | \$15.19 | 50 lb. |
| <u>LOSS CIRCULATION MATERIALS</u> | | | | |
| Cedar Fiber | \$15.00 | 60% | \$6.00 | 40 lb. |
| Cottonseed Hulls | \$9.50 | 40% | \$5.70 | 40 lb. |
| Maxi/Chem Seal | \$28.00 | 60% | \$11.20 | 40 lb. |
| Paper | \$8.95 | 40% | \$5.37 | 40 lb. |
| <u>CHEMICALS</u> | | | | |
| Caustic Soda | \$33.50 | 45% | \$18.43 | 50 lb. |
| Lime | \$7.80 | 45% | \$4.18 | 50 lb. |
| Soda Ash | \$14.00 | 45% | \$7.70 | 50 lb. |
| DSC Defoamer | \$217.80 | 35% | \$141.57 | 5 gal. |
| <u>SPECIALTY PRODUCTS</u> | | | | |
| Defoamer - Alcohol | \$88.00 | 55% | \$39.60 | 5 gal. |
| IDB-80 (Carbamate Biocide) | \$220.00 | 55% | \$99.00 | 5 gal. |
| STAR NP110 | \$199.50 | 55% | \$89.78 | 5 gal. |