

**STATE OF NEW MEXICO
ENERGY, MINERALS AND NATURAL RESOURCES DEPARTMENT
OIL CONSERVATION DIVISION**

**APPLICATION OF RILEY PERMIAN OPERATING
COMPANY, LLC TO AMEND ORDER NO. R-22632,
EDDY COUNTY, NEW MEXICO**

**CASE NOS. 23922
(Formerly Case 23346)**

NOTICE OF SUPPLEMENTAL EXHIBITS

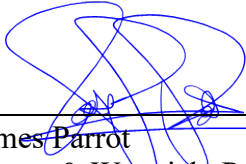
Riley Permian Operating Company, LLC (“Riley”) provides notice that it is supplementing the evidentiary record in this case by submitting the attached supplemental Exhibit B (“Mark Smith’s Resume”) to Riley’s Exhibit Packet in the above-referenced cases.

Dated this 2nd day of November, 2022.

Respectfully submitted

BEATTY & WOZNIAK, P.C.

By: _____


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Riley Permian Operating Company,
LLC

Mark W. Smith

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Land & Business Development Professional

Accomplished Oil & Gas professional with 20+ years' success

Motivated and results driven Leader and Team Player with expertise in Acquisitions, Divestitures, Business Development, Upstream Operations, and Joint Ventures. High-powered negotiator skilled at acquiring multimillion-dollar assets with diverse landowners, operators and other strategic partners and then operating such at a highly professional and efficient manner. Collaborative communicator with history of success maintaining key relationships, developing junior staff, and serving as liaison to Executive Board of Directors.

Highlights of Expertise

- High-Powered Negotiations
- Contract Administration
- Project Management
- New Business Development
- Cross-Functional Leadership
- Acquisitions, Divestments and Joint Ventures
- Continuous Process Improvements
- Strategic Analysis and Planning
- Upstream Operations
- Team Player, Staff Development, Mentoring

Career Experience

Riley Permian Operating, LLC, Oklahoma

Senior Landman - (June 2023 to Present)

Touch nearly all business aspects of the company, including, but not limited to, acquisition review, divestures, joint ventures, quarterly and year-end reporting, rig scheduling, surface work, Federal and State commissions/regulations, lease administration, and division orders.

- ◆ Create and maintained mutually beneficial business relationships with landowners and operators within our asset base.
- ◆ Collaboration with every discipline within the company to carry out development plans Eddy County, New Mexico asset.

InHouse Energy Consulting LLC

Energy Consulting associated with upstream operations, provide insight for strategic investments and relationships throughout basins within the lower 48 on behalf of family offices, private equity firms and public and privately held companies.

Oil and Gas Consultant (August 2021 to May, 2023)

Stronghold Resource Partners LLC, Oklahoma City, OK

Identify, pursue, and negotiate strategic investments and relationships throughout the lower 48.

VICE PRESIDENT – LAND & BUSINESS DEVELOPMENT (September 2019 to July 2021)

Oversee and identify new businesses in collaboration with internal cross-disciplinary company resources such as Accounting, GIS, Finance, Engineering, and Geological departments.

- ◆ Created \$2.5M asset base in less than six months and achieved 1.10x divestures and strategic sales in a significantly depressed market.

continued...

Mark W. Smith

Page 2

- ◆ Actively creating new business development across multiple geographic areas in the lower 48 along with managing the deployment of new capital into high yield opportunities. Utilizing Salesforce to track and maintain contacts.

Carrera Energy LLC, Oklahoma

Served on Executive Management team.

MANAGER - LAND & BUSINESS DEVELOPMENT (March 2016 to August 2019)

Touch nearly all business aspects of the company, including, but not limited to, acquisition review, divestitures, joint ventures, quarterly and year-end reporting, rig scheduling, surface work, state commissions/regulations, lease administration, and division orders.

- ◆ Created and maintained mutually beneficial business relationships with landowners and industry executives.
- ◆ Collaboration with every discipline within the company, including our equity partner, EnCap, to carry out development plans.

SandRidge Energy, Inc., Texas, Oklahoma and Kansas

Led 30-person direct reports and over 100 outsourced individuals within the Land, Lease records and Division Order Departments.

VICE PRESIDENT, MID-CON DIVISION (February 2010 to February 2016)

Led day to day Land Department, upstream activities, joint ventures and over \$1B in acquisitions and \$3B in divestitures across the Delaware, Central Basin Platform, Midland and Anadarko Basins, resulting in higher growth potential opportunities.

- ◆ Managed nearly 40 direct reports and 100 contract landmen, oversaw Land CAPEX Budget ranging from \$50 to \$100M annually with rig activity of 100 to 400 wells running 4-20 rigs at any given time, exceeding business objectives with projects consistently under budget.

Maverick Brothers Resources LLC, NW Oklahoma

Negotiated and help build significant asset base through the negotiation of oil and gas land leases, competitor acquisitions and farmout agreements.

LAND MANAGER (May 2009 to January 2010)

Develop, oversee and execute business strategies for all asset acquisitions, exploration and development throughout the company.

- ◆ Secured over \$15M private equity investment to explore and develop geologic reservoirs for the production of oil and gas. Eventually sold asset base to Newfield.

Windsor Energy Group LLC, various locations across U.S

Oversaw and mentored 10-person team and all activities of Land, Lease Records, and Division Order departments.

LAND MANAGER (September 2005 to April 2009)

Managed, Developed, implemented and carried out all land strategies pertaining to company-wide acquisitions, exploration, and development programs. Led a very aggressive lease acquisition and drilling program in the Williston and Powder River Basins.

- ◆ Acted as liaison for Senior management and equity organization (*Wexford*), reporting land project status, budget updating, and land G&A.
- ◆ Authored and maintained policies and procedures for Land Departments throughout company.

Additional Experience

LANDMAN (2004 to 2005) ▪ Devon Energy Corporation, Wyoming, Montana, and Colorado

ASSOCIATE LANDMAN (2002 to 2004) ▪ Chesapeake Energy Corporation, Eastern New Mexico

Education & Credentials

Bachelor of Business Administration – Energy Management with minor in Marketing

University of Oklahoma, Norman, OK (2002)

Affiliations

- AAPL, OCAPL, PBLA, TAPL, OIPA,
- OU Energy Management Mentoring Program (2009 to present)
- OKCMAR, NARPM and NAR

Other Licenses

Real Estate License in the State of Oklahoma – 2022 Rookie of the Year, \$6M in gross sales in 2022 and have nearly \$8.5M under contract so far in 2023.