

September 17, 2012

Certified Mail Certificate Number: 91 7199 9991 7030 4013 6332

Bettiann Hinkle Bowen 1902 Ivanhoe Lane Abilene, TX 79605

RE: Well Proposal - Clydesdale 1 Fee #1H

380' FNL & 150' FEL (Unit A) 380' FNL & 330' FWL (Unit D) Section 1, T19S, R25E, Eddy County, New Mexico

Dear Ms. Bowen:

COG Operating LLC ("COG"), as Operator, proposes to drill the Clydesdale 1 Fee #1H at the above-captioned location or at an approved surface location within location unit letter A, to a depth of approximately 2845' TVD, 7433'MD to test the Yeso Formation ("Operation"). The total cost of the Operation is estimated to be \$3,974,000 and a detailed description of the cost is set out in the enclosed Authority for Expenditure ("AFE"). COG anticipates that it will spud the well on or before March 14, 2013.

COG is proposing to drill this well under the terms of a modified 1989 AAPL Model Form Operating Agreement ("OA") covering the N ½ of the N ½ of Section 1, T-19-S, R-25-E, with the following general provisions:

- 200/500 Non-consenting penalty
- Drilling and Producing rate:
   \$4500/\$450 for vertical wells from surface to 8000'
   \$5450/\$545 for vertical wells below 8000' and horizontal wells all depths
- COG named as Operator

COGs proposed OA is enclosed; a completed version of the Exhibit "A" to be incorporated into the OA will follow under separate cover, accompanied by a fully executed set of signature pages if you choose to participate.

If you do not wish to participate in the Operation, COG would like to acquire a Lease or Term Assignment of your interest for the following general terms:

- Three year primary term
- Delivering a 77.5% NRI, proportionately reduced
- \$1000 per net acre bonus consideration

This offer to acquire your interest is subject to the approval of COG's management and verification of title.

Corporate Address: One Concho Center 600 West Illinois Avenue Midland, Texas 79701 PHONE 432.683.7443 FAX 432.683.7441

If we do not reach an agreement within 30 days of the date of this letter COG will apply to the New Mexico Oil Conservation Division for compulsory pooling of your interest into a spacing unit for the proposed well.

If you desire to receive well information regarding the subject operations, please return a Well Information Requirements list to COG. Technical questions should be directed to Carl Bird at 432-686-3057 and land questions to the undersigned at 432-685-4354.

Yours Truly,

COG Operating LLC

Stuart A. Dirks, CPL Senior Landman

## COG OPERATING LLC AUTHORITY FOR EXPENDITURE DRILLING

WELL NAME: CLYDESDALE 1 FEE #1H PROSPECT NAME: LAKEWOOD SHL: 380' FNL & 150' FEL UL-A STATE & COUNTY: New Mexico, Eddy SH6 7415' MD, (3000' TVD) Yeso Tes BHL: 380' FNL & 330' FWL UL-D OBJECTIVE: FORMATION: Glorieta Yeso DEPTH: 7,433 LEGAL: SEC1 T19S-R25E API#:30-015-40214 TVD: 2,845 **INTANGIBLE COSTS BCP ACP TOTAL** 201 10,000 10,000 Title/Curative/Permit 202 22,000 302 22,000 Insurance 0 203 Damages/Right of Way 15,000 303 0 15,000 Survey/Stake Location 204 3.000 304 O 3.000 Location/Pits/Road Expense 205 50,000 305 15,000 65,000 Drilling / Completion Overhead 206 5,000 306 1,000 6,000 **Turnkey Contract** 207 0 307 0 0 208 0 308 0 Footage Contract 0 308,000 Daywork Contract (0 days f/spud-rls @ \$0) 209 266,000 309 42,000 Directional Drilling Services (0 dir days @ \$0) 210 165,000 310 0 165,000 57,000 311 Fuel & Power 211 9,000 66,000 Water 212 312 60,000 28,500 88,500 40,000 313 45,000 Bits 213 5,000 214 35,000 314 35,000 Mud & Chemicals 0 **Drill Stem Test** 215 0 315 0 0 Coring & Analysis 216 0 0 Cement Surface 217 50,000 50,000 Cement Intermediate 218 0 0 Cement 2nd Intermediate 7 218 0 319 25,000 25,000 Cement Squeeze & Other (Kickoff Plug) 220 40,000 320 0 40,000 2,000 321 Float Equipment & Centralizers 221 25,000 27,000 Casing Crews & Equipment 222 5,000 322 12,000 17,000 Fishing Tools & Service 223 323 10,000 11,000 Geologic/Engineering 1,000 21,000 Contract Labor 225 20,000 325 41,000 Company Supervision 226 2,000 326 4,000 Contract Supervision 227 30,400 327 35,200 328 Testing Casing/Tubing 228 2,500 12,000 14,500 23,750 Mud Logging Unit (logging f/24 days) 229 329 23,750 25,000 230 25,000 330 0 Logging 3,500 3,500 1,300,000 331 Perforating/Wireline Services 231 1,300,000 Stimulation/Treating 332 24,000 333 24,000 Completion Unit Swabbing Unit 334 107,300 75,000 Rentals-Surface 235 32.300 335 49,400 336 10,000 59,400 Rentals-Subsurface 236 45,000 20,000 65,000 Trucking/Forklift/Rig Mobilization 237 337 Welding Services 238 5,000 338 2,500 7,500 15,000 Water Disposal 239 339 15,000 240 0 340 Plug to Abandon 0 Seismic Analys 241 0 341 0 0 88,000 344 88.000 Closed Loop & Environmental 244 242 5,000 342 1,000 6,000 Miscellaneous Contingency
TOTAL INTANGIBLES 243 114,650 343 169,700 284,350 1,250,000 1.852.000 3,102,000 **TANGIBLE COSTS** Surface Casing (655' 13 3/8" 54.5# J55 STC) 401 35,000 35,000 Intermediate Casing(4050' 9 5/8" 36#/40# J55 BUTT) 0 503 402 Production Casing (13,450' 5 1/2" 17# N80/P110) 503 150,000 150,000 16,000 16,000 Tubing Wellhead Equipment 405 5,000 505 15.000 20.000 506 Pumping Unit 40,000 40,000 20,000 20,000 Prime Mover 507 Rods 508 12 000 12.000 509 10,000 Pumps 10,000 Tanks 21,000 21,000 510 511 8.000 8.000 30,000 Heater Treater/Separator 512 30,000 Electrical System 513 11,250 11,250 Packers/Anchors/Hangers 514 335,000 335.000 45,000 47,500 Couplings/Fittings/Valves 415 2,500 515 516 14,500 14,500 Gas Compressors/Meters Dehydrator 273444 517 Injection Plant/CO2 Equipment 518 PER PA Miscellaneous 419 1,000 519 20,000 21,000 Contingency TOTAL TANGIBLES 420 5,500 520 75.250 80.750 823,000 872,000 49,000 1,299,000 2,675,000 3,974,000 TOTAL WELL COSTS COG Operating LLC Date Prepared: 9/6/12 COG Operating LLC We approve: \_% Working Interest By: Chad Elliott Company: Ву: Printed Name This AFE is only an estimate. By signing you agree to pay your share

of the actual costs incurred.