STATE OF NEW MEXICO

ENERGY, MINERALS AND NATURAL RESOURCES DEPARTMENT OIL CONSERVATION DIVISION

IN THE MATTER OF THE HEARING CALLED BY THE OIL CONSERVATION DIVISION FOR THE PURPOSE OF CONSIDERING:

CASE NO. 12,008

APPLICATION OF ROBERT E. LANDRETH FOR A DETERMINATION OF REASONABLE WELL COSTS, LEA COUNTY, NEW MEXICO

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REPORTER'S TRANSCRIPT OF PROCEEDINGS

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BEFORE: RAND L. CARROLL, Division Counsel

June 12, 1999

Santa Fe, New Mexico

This matter came on for hearing before the New Mexico Oil Conservation Division, RAND L. CARROLL, Division Counsel, on Monday, June 12th, 1999, at the New Mexico Energy, Minerals and Natural Resources Department, Porter Hall, 2040 South Pacheco, Santa Fe, New Mexico, Steven T. Brenner, Certified Court Reporter No. 7 for the State of New Mexico.

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WHEREUPON, the following proceedings were had at 1 2:05 p.m.: 2 This special hearing will be called 3 MR. CARROLL: to order. On the docket it's Case Number 12,008, 4 Application of Robert E. Landreth for a determination of 5 reasonable well costs, Lea County, New Mexico. 6 7 I'll call for appearances. MR. CARR: May it please the Examiner, my name is 8 9 William F. Carr with the Santa Fe law firm Campbell, Carr, Berge and Sheridan. We represent Robert E. Landreth in 10 this case. 11 MR. KELLAHIN: Mr. Examiner, I'm Tom Kellahin of 12 the Santa Fe law firm of Kellahin and Kellahin, appearing 13 on behalf of Santa Fe Energy Resources, Inc. 14 MR. CARROLL: Okay, it's Landreth's Application, 15 so I quess, Mr. Carr, you'll go first. 16 MR. CARR: Yes, sir. 17 May it please the Examiner, initially I would 18 like to note that Mr. Kellahin and I have stipulated a 19 number of documents which can and will represent the record 20 in this matter, and I would initially move the admission of 21 the stipulated Exhibits 1 through 27. 22 MR. CARROLL: Okay, and these exhibits will be 23 accepted into the record. 24 MR. CARR: May it please the Examiner, Robert E. 25

Landreth is here today asking the Division to determine what charges may be withheld from his working interest pursuant to a Division compulsory pooling order.

Mr. Landreth owns working interest in the south half of Section 28, Township 22 South, Range 34 East.

In late 1996, Santa Fe proposed to drill the Gaucho Unit Well Number 2 on this acreage. No voluntary agreement could be reached, and Santa Fe obtained a compulsory pooling order covering the south half of this section.

Mr. Landreth's interest is subject to this compulsory pooling order.

This order pools the south half of Section 29, dedicates this pooled unit to the Gaucho Unit Well Number 2, and it also permits Santa Fe to withhold from production a 200-percent charge for the risk involved in drilling the well.

Before the well was -- Before Santa Fe completed drilling the well, the Gaucho Number 2, Santa Fe and Landreth reached an agreement whereby Landreth would participate in the well with one-quarter of his working interest, or a total working interest of 9.375 percent, and be subject to the compulsory pooling order as to the other three-quarters of his interest, 28.125 percent.

Because Landreth elected not to participate in

the drilling of the Gaucho Unit well Number 2 with this 28percent working interest, his interest was nonconsent and
subject to the pooling order.

Santa Fe drilled the well, took the risk, and

plugged and abandoned the Gaucho Number 2 well.

Thereafter it drilled another well the Gaucho Unit Well.

Thereafter, it drilled another well, the Gaucho Unit Well Number 2-Y, a successful Morrow well on this spacing unit.

We are here today because Santa Fe seeks to charge against Landreth's interest in the Gaucho Unit Well Number 2-Y the cost incurred in drilling and plugging the unsuccessful Gaucho Well Number 2, the well in which Landreth did not participate with a 28-percent working interest.

If Santa Fe had not proceeded and drilled a second well, there would be no question that Landreth would pay none of the costs involved in the drilling of the Gaucho Number 2.

Yet, because Santa Fe drilled another well on the pooled unit, Santa Fe now seeks to impose a penalty and charge Landreth for two wells.

We are here because Santa Fe's actions are not supported by the agreements of the parties or the provisions of the Division's compulsory pooling order.

The issues that Landreth will present are these:
As to the actual costs, the question is whether

or not under the Division's Order, can Santa Fe withhold the costs it incurred in drilling and plugging the Gaucho Unit Well Number 2, out of production from another well, the Gaucho 2-Y?

In other words, the question is this: Can the costs of the Gaucho 2 after it was abandoned be charged against a working interest which was not committed to that well?

As to the risk penalty, the question is whether or not Santa Fe can collect a risk penalty out of Landreth's share of production from the Gaucho Unit Well 2-Y for 200 percent of the costs incurred in the drilling of the unsuccessful well, when the order at issue does not authorize a risk penalty to be withheld out of production from the Gaucho 2-Y.

There also is a third issue, which has recently come up, and the question there is, does the Division order impose a risk penalty on non-risk items?

Recent accounting data show that a risk penalty perhaps was being imposed based on the cost of the gas production unit, glycol dehydration unit and separators. That has just recently come up. Mr. Kellahin and I have discussed it. We will pursue that issue, and we will not be arguing that today. We're hopeful we can resolve that matter.

Santa Fe also earlier this year raised, in a motion to dismiss that was denied by this Division, a contention that the joint operating agreement constitutes a voluntary agreement covering all of Mr. Landreth's interest and that agreement therefore divests this Division of jurisdiction over this matter.

I would like to first address that last point, the point concerning the effect of the joint operating agreement, because it really is a threshold question that must be resolved before we get to the other issues presented by this Application.

Landreth submits there is no voluntary agreement between the parties which covers all of its interests. We assert that you have jurisdiction to decide the issues which are presented to you by our Application. We contend, and we have always contended, that over 28 percent of our working interest was not committed to the Gaucho 2 or 2-Y wells that has remained subject to the Division's compulsory pooling order.

Santa Fe, however, now contends that this joint operating agreement covering the interest committed by Landreth also is a voluntary agreement covering all of Landreth's working interest in the unit.

We submit the suggestion is absurd. It is an attempt to avoid review of the issues presented to you by

Landreth's objection to the well cost.

So the threshold issue for you is to determine whether or not there is a contract and to determine whether or not the Division has jurisdiction to decide this matter.

In a case decided by our Court of Appeals in 1995, one we all know, Cibas vs. the New Mexico Energy Minerals and Natural Resources Department, the Court of Appeals found that administrative agencies retain authority at all times to examine and make findings concerning its own jurisdiction. This subject, of course, to review by the courts.

And in this case it is our position that you clearly have authority to determine whether your order applies to the costs assessed against Landreth by Santa Fe, explicitly under this subject pooling order.

Furthermore, in making a determination as to the effect of the agreements, it is important that you realize that in deciding whether or not a writing is a full and complete expression of parties' intent, it is important that agreements and negotiations prior to or contemporaneous with the adoption of the writing also be considered.

Santa Fe contends Landreth has committed all of its interests to the Gaucho wells, and they attempt to do this by focusing you strictly on provisions in Exhibit "A"

to the joint operating agreement.

We submit that when you review the briefs, you will find that this approach is incorrect under New Mexico law.

And it's incorrect under general principles of contract law for, very simply stated, a writing itself cannot prove its own completeness.

In 1998, the case Stock vs. Grantham, our Court of Appeals found that even with an unambiguous contract, an agency looks to the documents surrounding the execution of the contract to see if it says what the parties claim it actually does, here to see if the JOA says what Santa Fe contends.

So we have to look at the events that surround the execution of the operating agreement, and in this regard I would direct your attention to Document Number 9 in the exhibit book. Document Number 9 is a letter dated March 28th. This is a letter written by Mr. Landreth, which memorializes an agreement between the parties.

If you look at the first paragraph of this exhibit, it reads as follows:

In line with your letter of March 24, 1997 and our related conversations and agreement, please be advised that I elect to participate in the drilling of

1 the captioned well, to the extent of 25% of my 37.5% 2 working interest... 3 4 -- and this is the important part --5 ...with the balance to be subject to the Compulsory 6 7 Pooling Order in effect for this well. 8 9 This is the clearest statement in any of these documents of the agreement between the parties as to how 10 they elected their property interests should be handled. 11 The order -- This letter goes on to note that Mr. 12 Landreth paid \$116-plus thousand dollars to participate in 13 14 the well, and then it goes on to discuss the need for an operating agreement for the pooled interest. This is the 15 agreement between the parties that Mr. Landreth believes 16 remains in effect on this date. 17 If you go to Exhibit Number 10, this is a letter 18 from Santa Fe to Landreth dated March 31, 1997, and you 19 should be advised that the parties have different 20 interpretations as to the meaning of this letter. 21 This letter concerns the abandonment of the 22 Gaucho Number 2 and the drilling of the Gaucho Number 2-Y. 23

It gives Landreth the opportunity to elect to participate

in the new well with his 9.375-percent committed interest.

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It treats -- Santa Fe treats with this letter, the Gaucho 2-Y as a new and a separate well and gives Landreth the opportunity to once again elect whether or not to participate in that well.

Santa Fe contends that because it says at the bottom, "For your information, the current well ownership is as follows", and then recites the ownership, that by accepting this recitation, Landreth has, in fact, agreed that all of his interests now will be subject to a joint operating agreement, and that simply is not true.

And the reason it isn't true is the percentages set out at the bottom of page 1 are correct. There was a pooling order in effect. All but 9.375 percent of the interest was -- of Mr. Landreth's interest, was subject to pooling. And the 9.375 percent is the interest which he had voluntarily committed to this well.

Furthermore, it is the only interest which he had, which he had available to then commit to the drilling of the Gaucho Number 2-Y.

The letter is correct, it does not supersede or constitute a new agreement overriding the agreement of March 28th.

I'd like you now to look at Exhibit 13. Exhibit 13 is a letter from Mr. Landreth dated April 15, 1997.

Prior to writing this letter, Mr. Landreth had

contacted Santa Fe about a joint operating agreement for the interest he had committed to the well, and Santa Fe had supplied a draft of an operating agreement to him. The purpose of this letter is to clarify some of the provisions in that joint operating agreement.

If you look at paragraph 2, the numbered paragraph at the bottom of the page, Landreth is writing to Santa Fe and says,

It is understood that with respect to Article
VI-A, for the purposes of my joinder, the Initial Well
shall be the Gaucho #2 or #2-Y...

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This is significant, because he is noting here that his joinder is -- that he is -- the operating agreement is for the purpose of his joinder, joinder to 9.375 percent in two wells, the Gaucho 2 and then later in the Gaucho 2 well [sic]. And he notes that for this purpose the initial well -- and under this section you have to have an initial well within a set period of time -- is either the Gaucho 2 or the Gaucho 2-A [sic].

If we then go to the next exhibit, on April 21st Santa Fe writes Mr. Landreth, and it accepts the clarifications he proposes to the joint operating agreement.

Then we get to Exhibit "A". Exhibit "A" is found behind Tab 15.

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I think it's important to note that the documents we've just reviewed, the March 28 agreement, the March 31 option to again participate in another well, and the letters April 15th, and the response from Santa Fe, are the context within which this document was drafted.

Santa Fe says Exhibit "A" is the basis for a new agreement between the parties. This is simply absurd. Santa Fe's interpretation of this document conflicts with the agreement dated March 28th, and the letter from Mr. Landreth.

What this says is that Mr. Landreth's 28-percent interest, if you accept Santa Fe's opinion, is not still subject to the compulsory pooling order. Furthermore, Santa Fe's interpretation is inconsistent with the agreement of the parties concerning clarification of the JOA.

On April 15th, Mr. Landreth advised Santa Fe that the JOA would apply for purposes of his joinder. It identified the initial well as the Gaucho 2 or the Gaucho 2-Y, and Santa Fe accepted these clarifications.

We submit that in an attempt to avoid review of the real issues in this dispute, Santa Fe is very simply reading too much into the language in Exhibit "A". It sets out the interests of Mr. Landreth, it shows Landreth with 9.375 percent pre-payout interest, and his 37.5 working interest after Santa Fe recoups the actual cost and risk charges which were authorized for the Number 2 well by Order 10,764.

When Exhibit "A" is reviewed in the context of the negotiations of the parties and their agreements, this cannot be construed as forming a new contract. At best, it is ambiguous.

Although Santa Fe now finds that the parties have an agreement to voluntarily develop this acreage covering all of Landreth's interest, that simply is not what they previously thought, it is not what their attorneys advised them was their relationship with Mr. Landreth.

You see, Santa Fe changed its story. Only last winter when it appeared that this Application was going to hearing did Santa Fe change its argument, did it contrive the issue of a voluntary agreement, the argument it now advances.

Landreth has not changed his position, and his actions are consistent throughout with that position, which is, he has a 28-percent working interest, which is subject to your pooling order.

On April the 24th, 1998, he wrote the Division concerning the fact that he had not received an itemized

schedule of actual well costs. In that letter he states he is a force-pooled party. That's Document 19.

And Santa Fe apparently agreed in Document 20, for they sent the actual well costs to him on May 4th, and their letter states that this is being done pursuant to the provisions of NMOCD Compulsory Pooling Order Number 10,764. They agreed there was an order pooling his interest.

All this aside, however, I believe the best evidence of the position of Santa Fe can be found in Document Number 25. Document 25 is the original Division Order title opinion prepared for Santa Fe by its attorneys, Turner and Davis. It's dated October 6th, 1997, five months after the JOA was signed.

It notes that in preparing this, Santa Fe's files were reviewed, and from the text of this opinion it is clear they reviewed the joint operating agreement and the agreements between the parties.

What did Santa Fe's own attorneys tell them?

On page 3, at the top, following an asterisk

right below Amerada Hess, they acknowledge the existence of
the Division's compulsory pooling order.

On page 7 of the agreement, they reference and discuss the operating agreement, noting when it was executed by Mr. Landreth.

And on page 8 of the agreement, they discuss the

compulsory pooling order which is at issue in this case.

If you go to the middle of that paragraph, four or five lines down, there's a sentence that starts with the word "pursuant". This is what Santa Fe's attorneys told them about their relationship with Mr. Landreth. It says,

Pursuant to the terms of this order...

-- the compulsory pooling order --

...Robert E. Landreth elected to participate in the drilling of the subject well with respect to an undivided 18.75% working interest in the SE/4 of Section 29, or an undivided 9.375% working interest in the proration unit for the subject well, and to be force pooled as to an undivided 56.25% working interest in the SE/4 of Section 29, or an undivided 28.125% working interest in the proration unit for the subject well.

Santa Fe's attorneys recognized Landreth's 28.125-percent working interest and recognized it was subject to the Division's compulsory pooling order. This pooling order has not been replaced by a voluntary agreement of the parties and the conduct of Santa Fe, and

1 the statements of its own legal counsel confirm that point. 2 Santa Fe, with this argument, has gone to great lengths to avoid Division review of the subject compulsory 3 pooling order. And the reason, very simply, is that the 4 language in that order is clear, it means what it says. 5 And when the language in an order is clear, the Division 6 7 must enforce it as written. 8 So let's look at the order. And when we do, we 9 believe that you will find that this compulsory pooling 10 order does not authorize the imposition of a risk penalty 11 on the Gaucho Unit Well 2-Y or the withholding of costs associated with the Gaucho Number 2 out of the proceeds 12 from the Gaucho 2-Y. 13 14 MR. CARROLL: Mr. Carr --15 MR. CARR: Yes? MR. CARROLL: -- I'm going to have to make a 16 phone call. 17 MR. CARR: Yes. 18 MR. CARROLL: This is definitely going to go over 19 2:30, and I've got to --20 2.1 MR. CARR: All right. MR. CARROLL: -- reschedule this next meeting. 22 23 (Off the record at 2:25 p.m.) (The following proceedings had at 2:27 p.m.) 2.4 MR. CARROLL: I apologize. You may proceed. 25

MR. CARR: What we need to do now is look at the compulsory pooling order, and we submit that this order doesn't authorize the imposition of a risk penalty for production from the Gaucho 2-Y, nor does it authorize withholding costs associated with the Number 2 well out of proceeds from the 2-Y.

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The reason is, the language in the order is clear, it means what it says. And our courts tell you that when the language in an order is clear, you must enforce it as written.

In 1998 our Court of Appeals in High Ridge vs.

Hinkle Joint Venture found that you must apply an order as written and not insert words or depart from its commonsense meaning.

They went on to say that when the language is clear, you may not construe the order to include by implication that which is not clearly within the express terms of the order.

To impose a risk penalty on the 2-Y you would have to include by implication language which simply is not there.

And they also cite a case, TBCH, Inc., vs. City of Albuquerque, in support of this position. That case involved an ordinance that said exotic dancers had to have an opaque covering. That was the language in the city

ordinance.

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The city took an action because TBCH, Inc., used make-up as an opaque covering, and the City of Albuquerque lost because the Court found that you cannot add to the regulation in a legal proceeding. If you want to change what it says, you have to go back and amend the underlying ordinance or order or rule.

So what does this Order say? And it's really standard boilerplate language.

In Order paragraph 1, it simply orders that all mineral interests, whatever they may be, from the surface to the base of the Morrow formation, underlying the south half of Section 29, Township 22 South, Range 34 East, NMPM, Lea County, New Mexico, are hereby pooled, standard provision.

Later in that paragraph it says, Said unit is to be dedicated to Applicant's proposed Gaucho Unit Well Number 2. And then in bold print, the Division provided the API number, API Number 30-25-33682.

The Order then, in Paragraph 7, again, a standard paragraph, provides that the operator is hereby authorized to withhold the following costs and charges from production. And Subpart B says, As a charge for the risk involved in the drilling of the well, 200 percent of the pro rata share of reasonable well costs. And it goes on.

This Order pools the south half of Section 29.

It dedicates this unit to the Number 2 well. It authorizes a risk penalty to be held out of production from this well, the Gaucho 2. It gives its -- it identifies the well by that name and by number. It imposes a penalty on a single well.

And the language in the order is clear. It authorizes a risk penalty for one well, the Gaucho 2. It could not be more specific. It even provides the API number for the well. It says the Gaucho Number 2, it gives the API number. And the Gaucho Unit Number 2-Y is not the same well, and it bears a different API, number 30-25-34026. These are two different wells.

Under New Mexico law, this Division must apply its own Order as that Order is written. It may not construe the Order to include by implication that which is not clearly within its express terms, and its express terms do not provide for a risk penalty from the 2-Y well.

Santa Fe may not now withhold costs from the well in which Landreth elected not to participate from the production of another well.

Landreth elected to participate with only part of its working interest. He's a much smaller operator than Santa Fe, and this is what he could do.

If Santa Fe is allowed to withhold out of

production from the Gaucho 2-Y costs and a 200-percent penalty based on those costs, on the costs of the 2-Y, the well in which Landreth did not participate and which Santa Fe abandoned, then Landreth will pay 93.75 percent of the cost of both wells out of his share of production from the Gaucho 2-Y.

While paying 93.75 percent of the costs of both wells, he would pay 131 percent of the cost of the Gaucho 2-Y, for by piling on wells to compute a risk factor under this Order, Santa Fe would take from him \$2,417,000 for his interest in this spacing unit. He would pay, in essence, all the costs.

The facts here are unique since part of Landreth's interest was committed and part was not.

Deciding this case will require an interpretation of the underlying agreements of the parties and the compulsory pooling Order at issue.

But on how these documents are evaluated, the law is clear. And when the facts are applied to New Mexico law, the specific facts of this case, including the applicable agreements and orders, dictate the outcome of this case in favor of Mr. Landreth.

MR. CARROLL: Mr. Kellahin?

MR. KELLAHIN: Thank you, Mr. Carroll.

We have submitted to you Santa Fe's brief on this

topic. Mr. Carr and I have utilized the same exhibits and come to substantially different conclusions.

If I don't comment on some of the items in the memorandum, it's not that we are abandoning those items.

My effort is to be precise and concise this afternoon and direct your attention to an outline of how we have approached the case.

The problem is this: Santa Fe commenced drilling the Gaucho 2 well -- we call it the original well -- which was lost when the drill string separated about 3700 feet.

They continued operations by skidding the rig 75 feet and drilling the Gaucho 2-Y. We call that in our brief the substitute well. It was completed at a depth of more than 13,000 feet in the Morrow formation as a very successful Morrow gas well.

When an original well fails under these circumstances, the substitute well is a continuation of the operations commenced on the original well. The problem is that Landreth accepts this fact as to 9.375 percent of his working interest but argues to the contrary as to the balance of that interest, 28.125.

Let's examine his purpose.

What was his purpose in splitting his interest between the joint operating agreement and the compulsory pooling order? Was it done so he could later argue the

costs of the substitute well could not be used to pay for his share of the original well? The answer is no.

What he originally planned to have happen did happen. What he now wants to avoid cannot be avoided. He planned to have 28 percent of his interest subject to cost-plus-200-percent nonconsent penalty for both the original well and the substitute well, and with 28 percent of his production from the substitute well being used to pay for all those costs and penalties.

Whether the joint operating agreement replaced the pooling or whether the compulsory pooling order applies to both wells does not matter. Either way, Landreth loses, because the substitute well is simply a continuation of the operations commenced on the original well, and by his own actions is equitably estopped from arguing to the contrary.

There's a section in our memorandum with regards to the Landreth admissions. Succinctly, there are four separate exhibits which show Landreth's admissions.

Despite these admissions, Landreth now contends that the compulsory pooling order only covers the original well, that the pooling order expired and that by skidding the rig and redrilling the well, 28 percent of his interest in the substitute well is not subject to the compulsory pooling order or the joint operating agreement, and that none of his share of the production from the substitute

well can be used to pay his share of the cost and the penalty of the original well.

That's the problem. Here are the issues as I see them.

First of all, does the Division have jurisdiction to interpret the contract, the intent of the parties in making this contract, or should that matter be resolved by the Courts?

If the Division asserts jurisdiction, then the Division must decide, did the joint operating agreement, including the revised Exhibit "A", which is dated April 21st of 1997 -- It's Exhibit 15 -- did those replace the compulsory pooling order as the affected Landreth interest?

If Santa Fe's JOA and this revised Exhibit "A" did that, then the Division must grant Santa Fe's Motion to Dismiss, because on April 30th, 1997, after the date of the compulsory pooling order, and after subsequent letters of March 31st, then Landreth signed and accepted the joint operating agreement, including the revised Exhibit "A". And in doing so, he agreed to the drilling of the substitute well and agreed that he was participating as to 19 percent and going nonconsent on the remaining portion, which is the 28 percent, on both wells,

If the Division decides the JOA replaced the pooling order, then this case before the Division is over.

If not, then the Division must decide if the compulsory pooling order applies to the original well and the substitute well.

And finally, the Division will have to decide if the compulsory pooling order will be consistent with oil and gas case law concerning substitute wells.

The fundamental problem is the examination of Exhibit "A". When we look at Exhibit "A", behind Exhibit 15, which is Exhibit "A" to the operating agreement, look at it and see what you think it says. If this is not intended to cover the 2 well, why does the caption include both wells? It includes the Number 2 and the 2-Y. You see it in the caption under the initial well.

The contract area is subdivided into two parts.

Part A is the north half, part B is the south half. And so when you look at part B, you can see the calculation. It says working interest after payout of 300 percent. After that occurs, on both those wells, Mr. Landreth's interest is restored to the full 37 1/2 percent.

Look what's happened to his column before the payout, before the payout of the Gaucho 2 and the 2-Y well, plus the 300 percent. It's 9.375. That's what he intended to do, and that's what happens.

So if you believe the operating agreement and what he did with his course of conduct with Santa Fe, you

can look at this exhibit, and the only conclusion you can come to is that as to both wells, he wanted 28 percent of it nonconsent.

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You'd have to figure out how to rewrite this to make it do what Mr. Landreth wants. But when you look at what it says, it's doing what we contend. So if the operating agreement applies, it takes care of the whole interest that he has, all the pieces, and it substitutes for the pooling order.

We have gone to great length to detail for you in our memorandum the relevant facts as we see them. And as you go through those -- and I'm not going to read those to you; you can read them yourself -- critical things happened in a very short period of time.

In September of 1996, the well is proposed.

Landreth's got 37-percent interest.

By February 14th, the Division has entered a force pooling order granting a pooling application to Santa Fe.

On the 17th, in accordance with that pooling order, 17th of 1997 [sic], Landreth gets an AFE and notice of his election to participate.

March 4th, they commenced drilling the Gaucho 2.

March 21st, Landreth acknowledged that he knew the Gaucho 2 was being drilled and asked Santa Fe to extend

his election period. They agree to do that, they extend 1 2 his election period. On March 24th, while at 3700 feet, they lose 3 circulation. The drill string separates. 4 5 On the 24th, they have extended his election to March 28th. 6 7 By the 28th -- this is the part of the letter that Mr. Carr has focused on, March 28th letter -- it talks 8 9 about his desire to split out his interest between the pooling order and the joint operating agreement. 10 Now it becomes important for your decision about 11 the continuation of operation to see what's going on here. 12 13 On March 31st, Santa Fe formally advises Landreth of its intention to abandon the Number 2, skid the rig and 14 15 redrill the 2-Y, and they say this redrill is proposed 16 under the existing JOA and AFE. 17 On April 1st, he returns a signed concurrence 18 about abandonment and the redrill. He asks for 19 modifications. 20 By April 8th, they forward the modifications to 21 him. 22 The original well is abandoned on the 31st. 23 They skid the rig and spud again on the 4th. 24 the substitute well, then, is commenced in time to save Mr. 25 Landreth's lease. It would otherwise have expired on June

30th. They're certainly acting in his best interest and on his behalf to protect this 37-1/2-percent interest. It's one continuous operation as we move through the sequence of the two wells.

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On April 21st, Santa Fe wrote Landreth stating,
Your clarifications to your override and as to the Gaucho 2
and 2-Y well as being your initial well under the JOA are
acceptable. And they go through this, they describe it for
him.

And when you look at Exhibit 15, you see what's happened. Santa Fe and Southwestern, before payout of the penalty, their interests are bumped up to 45 percent, because they're taking the risk and carrying the cost and taking that burden. And after the payout, their interest drops back down to 25 percent.

On April 30th, Landreth accepts the JOA, including the final revised Exhibit "A".

On the 18th of June the well is completed. It's a terrific well.

And then on the 18th of March of 1998, a year later, the independent auditors are doing their work. And it's not until April 24th of 1998, some 12 months after the well was completed, and with the knowledge of this ongoing audit, that Mr. Landreth now complains about the cost associated with the Number 2 well.

When you look at Exhibit 24, 24 is all the documents on the daily drilling reports. They show a running chronology of costs. When you read through this, you're going to see the smooth transition of operations from the 2 to the 2-Y, the continuing accumulation of all those costs. Mr. Landreth gets this report, and nothing happens until a substantial period later.

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Mr. Carr made reference to the title opinion.

The Turner title opinion, if you choose to rely on it to decide this case, then you can read that opinion, Exhibit

25. You can conclude, then, if you agree with the opinion, that the compulsory pooling order applies to the substitute well. Despite Mr. Landreth's efforts now to distance himself from the compulsory pooling order, that very title opinion that Mr. Carr has cited to you is specific as to the 2-Y well.

Look at the caption on the first page. They're doing title work on the 2-Y well. That's the substitute well. And when you read the Turner opinion and you look at the title opinion on page 8, they have a section on compulsory pooling proceedings. There's no doubt in the author's mind of that title opinion that he has concluded, despite Landreth's protestations to the contrary today, that the compulsory pooling order, in effect, applies to the substitute well.

So Turner has read the same order that Mr. Carr has read and come to the conclusion that, no, Mr. Carr is wrong, that this pooling order applies to the substitute well.

And then it does what Mr. Carr didn't tell you.

The second thing it does is, it takes 28.125 percent of

Landreth's interest in the substitute well and it subjects

it to the 300-percent reimbursement to Santa Fe and

Southwestern.

You can take your time and read through it. I've read it a dozen times. I get to no other conclusion than what I've just described for you.

The other thing it doesn't address, however, is, that opinion does not address whether the costs of the original well can be paid with production out of the substitute well.

If you're going to use the Turner opinion, then you ought to use it all. If you're going to use it, then you cannot selectively adopt part of the opinion and ignore the part that Mr. Landreth doesn't bring to your attention. You can't ignore the part that as to the 2-Y Turner concludes that Santa Fe and southwestern get the 300-percent reimbursement, and you can't escape the conclusion that they think the pooling order applies to the substitute well.

Now, I've come to a different conclusion. I think the compulsory pooling order has been replaced by the sequence of events surrounding the execution of the revised Exhibit "A" to the joint operating agreement, and I have detailed for you in the memorandum how I got there, and you can read it for yourself and decide if you agree with me or not.

The reason I said that it doesn't matter whether you follow the line of reasoning through the joint operating agreement or the compulsory pooling, you're going to come to a point where you have to decide if the substitute well is a continuation of operations commenced on the first well. I really think that's the pivotal question for you, Mr. Examiner.

If the Division decides that the joint operating agreement didn't replace the pooling order, then we get to the issue about continuation.

If you decide that it has replaced -- one or the other, that one is replaced or not, you still get to this continuation concept.

Recognize, however, that Landreth has already conceded that the substitute well is covered by the compulsory pooling order, and we cite to you examples of where he's made those kind of admissions, but he now contends that you can't take the production from the

substitute well and pay for the costs of the first well.

That's what he's saying.

Well, you can't if it's a continuation of operation. We believe it's fair and reasonable.

And we've got a case that I think is right on point. It's Steinkuehler vs. Hawkins Oil Company. It's an Oklahoma Appeals case decided in 1986, and I'll give you a copy here in a minute. It decided the continuation-of-operation issue against Mr. Landreth's position.

The Court addressed this fact situation:

Hawkins was the operator, subject to a lease from Steinkuehler. Steinkuehler's lease to Hawkins would have expired on December 27th of 1982 if Hawkins didn't commence drilling operations prior to the end of the primary term and drill the well to completion. You've seen those kinds of leases all the time.

All right. On the 21st of December, six days before the lease expires, Hawkins spuds the well. It's targeted for 6000 feet. But on January 2nd, he has to abandon the well when he loses circulation at 4800. Drill pipe got stuck, and he had to leave it.

He then skids the rig over 50 feet, and on January 5th he drills the substitute well, which is completed on February 3rd, for production at about 6000 feet.

Steinkuehler claims the lease had expired.

Hawkins claimed that by skidding the rig and commencing the substitute well, it was a continuation of operations.

Hawkins lost before the District Court.

The Court of Appeals agreed with Hawkins, though, and stated among other things that because the original well never reached its intended bottomhole target, it was neither a dry hole nor a completed well, and Hawkins was simply continuing operations commenced on the original well when he skidded the rig and drilled the substitute well.

Then the facts get interesting. The Court ruled in favor of Hawkins, despite the fact that each well was considered as a separate wellbore by both the regulators and by Hawkins. Following the regulations, he filed APDs for each of the wells. They had separate well files on them like we do here. Hawkins called them different wells. And despite the fact that subsequent to the abandonment of the original well, Hawkins went to the Commission and obtained a compulsory pooling order against Steinkuehler for the substitute well.

Here's what influenced the Court. The Court was influenced by these facts out of all of those:

That the original well was originally abandoned solely because of technical difficulties, which made it infeasible to continue at the same hole site, and they were

influenced because there was no commencement of drilling of a second well in the classic sense, because drilling operations on the second well were necessary to get to the original target.

They said because the first wellbore did not get to the target, that you could continue operations by skidding the well and drilling the second well.

Those are Santa Fe's circumstances. I won't repeat them to you. But there's a case that we think is on point, that helps you decide what is fair and equitable in this case.

In conclusion, Mr. Carroll, we think the fundamental problem with Landreth's argument is that it simply doesn't matter whether the compulsory pooling order is in effect or not. He cannot escape the simple fact that either, a), by signing the joint operating agreement and approving its revised Exhibit "A", his entire 37-1/2-percent interest is subject to that operating agreement. And by doing so, then, he has conceded that the costs and the penalties for both wells can be paid for by production from the substitute well.

If you don't follow that, the only other thing that could happen is that Santa Fe's drilling of the substitute well was a continuation of operations commenced on the original well. And by admitting that the compulsory

pooling order is still in effect for the substitute well, 1 2 he has conceded that the costs and penalty for both wells 3 can be paid for out of production from the substitute well. Santa Fe should not be punished, Mr. Examiner, 4 for selecting a course of action that saved Mr. Landreth's 5 lease, resulting in a very successful wellbore and for 6 7 which Mr. Landreth assumed no risk for 28 percent of his working interest. He got exactly what he bargained for. 8 9 Thank you. 10 MR. CARROLL: Okay, I have some questions. MR. CARR: I could also respond on a couple of 11 points, if I could? 12 Sure, Mr. Carr, go ahead. MR. CARROLL: 13 I think it's important to note that MR. CARR: 14 15 while we appreciate Santa Fe trying to act to save Mr. Landreth's lease, they already had an arrangement whereby, 16 drilling prior to the expiration of the lease, they derived 17 substantial benefits, and we believe this is another after-18 the-fact way to posture the facts in this case. 19 Mr. Landreth isn't taking the position that the 20 acreage is not pooled; that's what the order says. 21 22 interests, whatever they may be, under the south half are

But we believe under New Mexico law you must read

pooled. And I think that's an important point to remember.

and enforce the order as it is written. And it authorizes

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a risk penalty for a specific well, the Gaucho Number 2.

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And when you apply this New Mexico law to this order, only one conclusion can be drawn, and that is, you have authorized a risk penalty for one well. And if you would like to do something different, or if Santa Fe would have liked to have done something different, the order needed to be amended, but it was not.

And now they're piling on wells and calculating a risk penalty, taking it to far in excess of what it reasonably should be.

Executing -- Mr. Kellahin says Mr. Landreth has agreed that the 2-Y is continuous development, because he signed and ratified the March 21 letter. That's a letter that says, do you want to join in the 2-Y?

We view that as an admission by them that it was not a continuous operation. If it was a continuous operation, why did they come back to us and ask us again if we would like to join, in their words, a new well? It isn't an admission of continuous operations; it, in fact, is exactly the opposite.

Mr. Kellahin talks about estoppel. He talks about how we should be estopped because Exhibit "A" to the joint operating agreement references the 2 and the 2-Y.

Again, you can't review Exhibit "A" in the context of the four corners of that individual document;

1 you have to go back to the April 15th document from Mr. 2 Landreth. And you can see that they include the 2 and the 3 2-Y, because under Article VI-A of the operating agreement 4 you need to identify before a set date what the initial 5 well actually was. And Mr. Landreth said use one or the other in his letter of April 15th. 6 7 You have to give a contextual reading to Exhibit 8 "A". And if you do not, you're simply being led into error. 9 10 Look at the Turner title opinion. We agree that 11 your order pooled this land. No dispute on that. But Mr. Kellahin admits that even that title 12 13 opinion is silent on using costs from the Number 2 to 14 calculate the penalty on the Number 2-Y, and that is the 15 issue in this case. And when you look at that issue in the 16 context of the clear language of the pooling order, Mr. Landreth wins. 17 18 Mr. Kellahin has found a great case, 19 Steinkuehler, I think it is, vs. Hawkins. There's one 20 difference that distinguishes that case.

In the Steinkuehler case, there was no existing pooling order with specific language defining how a risk penalty could be calculated and against which it could be applied.

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You are a creature of statute. Your powers are

1 expressly defined and limited by the laws that empower you to act. And when you go to those laws and when you apply 2 them of the facts of this case, you cannot impose the risk 3 penalty and assess the costs in the manner that Santa Fe is 4 5 doing. MR. CARROLL: All right, I have some questions. 6 7 Some of these questions can be answered by both of you. First, what were the costs of the original well, 8 the 2, Number 2? 9 MR. KELLAHIN: It will be shown on page 8 of our 10 11 memorandum, Mr. Carroll, subsequent to the audit. MR. CARROLL: About \$700,000? 12 MR. KELLAHIN: In numbered paragraph (29), it's 13 14 just short of \$700,000. 2-Y is a little over \$1.6 million. 15 MR. CARROLL: Mr. Carr, does Mr. Landreth object 16 to the skidding over to drill the 2-Y? Did he not think that was necessary? 17 MR. CARR: We approved that as to the interests 18 with which we were participating in the well by 19 executing --20 21 MR. CARROLL: So there's no contention that Santa 22 Fe was an imprudent operator --23 MR. CARR: We're not saying they're an imprudent operator --24 MR. CARROLL: -- in abandoning the wellbore and 25

1	skidding it over 75 feet?
2	MR. CARR: No, we do not. We're saying, though,
3	that the charges that are being applied Mr. Landreth are
4	improper and not authorized by the underlying order.
5	MR. CARROLL: So Mr. Landreth is contending that
6	the order does not apply to the 2-Y?
7	MR. CARR: We're saying that the order does not
8	authorize withholding a risk penalty out of production from
9	the 2-Y. It identifies a different well, it applies to a
10	different well.
11	If they had wanted to do that, the order had to
12	be amended. It is simply outside the clear language of the
13	order.
14	MR. CARROLL: So as to the 28 percent, then, Mr.
15	Landreth would get a free ride on the second well?
16	MR. CARR: He would pay his proportionate share
17	of the costs incurred in drilling the second well out of
18	that 28-percent working
19	MR. CARROLL: Out of production.
20	MR. CARR: Out of production.
21	MR. CARROLL: So there's no risk?
22	MR. CARR: There would be no risk penalty,
23	because none was authorized.
24	MR. CARROLL: Mr. Kellahin, what's Under the
25	facts and circumstances of this case, what was the

1 practicality of getting an amended order to include the 2-Y well? How practical was that? How possible was that? 2 MR. KELLAHIN: Well, when you look at the 3 sequence of the sundry notices -- I need to find where we 4 -- Yes, behind Exhibit Tab 4, if you'll turn to the second 5 document, there's a sundry notice dated 3-30-97. You can 6 7 see the sequence in here. 8 The report on the 30th of March that on -- The 9 well was spudded on the 4th of March, and by March 24th --10 Yes, on March 24th, at 3783 feet, they've lost the drill 11 string. They extended his election period. 12 13 And then on the 31st they have abandoned the 14 location and skidded the rig, and they commenced drilling 15 the Number 2 well on the 4th. So there's -- Let's see, at the most, there is 10 16 days, 10 days between knowing the wellbore is being lost 17 and skidding the rig over and starting the new well, if I 18 calculated that right. 19 20 MR. CARROLL: Mr. Carr, is it your client's 21 position that the drilling operation should have been 22 suspended while Santa Fe came back in here to get an 23 amended order?

should have sought an amended order if they intended to

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MR. CARR: No, but it's our position that they

start applying a risk penalty to more than one well 1 MR. CARROLL: And they could --2 MR. CARR: -- and --3 MR. CARROLL: -- after the fact? 4 MR. CARR: They absolutely could have, with 5 horizontal wells. We came back, and the -- when they were 6 7 first doing horizontal wells over and over again, because 8 what happened in the ground didn't match what was on paper. 9 We filed an application. There was almost 10 without exception never any testimony. It was a revised 11 advertisement, and the order was entered. But the order says what the order says, and 12 that's the fact in this case. 13 14 MR. CARROLL: And that involved the same acreage being pooled? 15 16 MR. CARR: Yes, it was the same acreage, it was the same wellbore. But there was a difference in 17 circumstance when the well was being drilled. It didn't 18 match what had been previously approved. 19 20 And during the early days of horizontal hearings, 21 orders were specific, and they were amended almost 22 routinely because you couldn't drill like the order 23 provided. 24 So there is a procedure. You file the application, you give notice, no objection, it's granted. 25

And in this circumstance, that's probably what 1 should have happened if, in fact, there was an intention to 2 3 tack wells -- to pile them on, to run up the risk penalty. 4 Mr. Landreth is being given tremendous credit for 5 having a divine scheme to somehow take Santa Fe. But the truth of the matter is, he paid his share, he tried to deal 6 7 in good faith, and then he got a bill for the whole 8 project --9 MR. KELLAHIN: May I respond --MR. CARR: -- because wells were --10 MR. KELLAHIN: May I respond, Mr. Carroll? 11 MR. CARROLL: Sure. 12 13 MR. KELLAHIN: It's form over substance, Mr. 14 Carroll. Come back in here and file the amendment, you're 15 back here on the same issue with regards to reasonable well costs. We're at that issue. That's the merits and 16 17 substance of it. Remember what his purpose was. His purpose was 18 19 to take 28 percent of it and go nonconsent on both wells, 20 and that's what he did. However, you go through the paperwork, you find 21 that is his intent and purpose. And now he's to escape the 22 risk factor penalty on 28 percent of the substitute well? 23 If I heard Mr. Carr right, I believe that's what he's now 24

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arguing.

1 MR. CARR: The truth of the matter is, Mr. Landreth did intend to go nonconsent to the extent of 28 2 3 percent on both wells, but in doing that, he --MR. CARROLL: But now --4 5 MR. CARR: -- in doing that, when he did not 6 participate in the Number 2, and that well was plugged and 7 abandoned, I think he had every right to assume that that wasn't going to then be rolled into a subsequent well, 8 9 because he did not participate, he did not take the risk on 10 the first well. And when that well was plugged and abandoned, he shouldn't now be assessed out of another 11 12 well, the share of costs, the 28 percent of that first 13 well, plus that, times 200 percent. 14 He wanted to go nonconsent. Twice he elected to 15 participate, and the rest of it was nonconsent. And each 16 time I think it was reasonable to assume that you weren't 17 just going to let Santa Fe drill and drill and drill and then tack every cost onto it when they ultimately get a 18 19 well that can produce. MR. CARROLL: Mr. Carr, in your experience, what 20 does the "Y" designation mean on the 2-Y? How come this 21 well wasn't called the Number 3? 22 23 I have no idea. I think it is a MR. CARR:

replacement well, is the general -- I think. I'm not

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positive on that.

1 MR. CARROLL: That's my understanding of what the Division policy is if it's a replacement well, they put a 2 3 "Y" or an "X" after the --MR. CARR: But it's a separate well. And there's 4 5 a separate API number. It is not the same well. And when you pool --6 7 MR. CARROLL: Well, not for API purposes, no. MR. CARR: You also pooled for a well, the costs 8 9 of the well. It didn't say risk penalty shall be set based on the costs incurred in drilling wells on this tract. 10 11 That would be like nonconsent on a development program 12 within a voluntary producing unit, and that's not what 13 we --MR. CARROLL: Well, it's my understanding your 14 client intended to go nonconsent on the 2-Y well, but is 15 now contending that he wants to avoid the risk penalty that 16 is associated with the nonconsent? 17 MR. CARR: He wanted to go nonconsent -- He went 18 nonconsent on the 2-Y. That interest was under an order. 19 20 The order does not provide for a risk penalty on those costs, it just does not. 21 MR. CARROLL: Mr. Kellahin, I've looked at this 22 23 Exhibit "A", the numbers you referred to, and it seems to 24 be consistent with going consent on nine-point-whatever percent and nonconsent with the 28 percent. I'm going to 25

have to look at it further to --1 2 MR. KELLAHIN: Well, I think we're saying the same thing, Mr. Carroll, that as to both --3 4 MR. CARROLL: Well --5 MR. KELLAHIN: -- as to both wells, he's going nonconsent on 28 percent, and he's --6 MR. CARROLL: But it's consistent with that 28 7 percent being subject to the compulsory pooling order, 8 isn't it? MR. KELLAHIN: Well, and that's the conclusion 10 that Turner got. The Turner title opinion says the pooling 11 order applies to the 2-Y, and Mr. Landreth's interest is 12 13 subject to cost plus 200 percent as to 28 percent of his interest in the substitute well. 14 The one thing the Turner opinion unfortunately 15 16 doesn't address is taking production from the substitute 17 well and paying for the costs of the Number 1. Now, I've read them differently, and my argument 18 is to the contrary, but I acknowledge the title opinion 19 says the pooling order is still in effect as to the 2-Y and 20 concludes more than Carr wants it to conclude. It gives 21 22 them the penalty. 23 MR. CARROLL: Mr. Carr, I'd like to look at these numbers you gave me. You said if -- under Santa Fe's 24 reasoning and the way they want to file this, Mr. Landreth 25

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would be paying 93.75 percent of both wells and 131 percent
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     of the 2-Y well?
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               MR. CARR: Correct, that's correct.
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               MR. CARROLL: Now, what would those figures be if
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     Mr. Landreth's arguments are accepted here and he avoids
     the risk penalty on the 2-Y?
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 7
               MR. CARR: I haven't calculated those, but I
     could -- I will provide --
 8
 9
               MR. CARROLL: Let's see, on the 2 he paid nine-
10
     point-something percent of $700,000 --
               MR. CARR: Yeah, he would pay 37.5 percent on the
11
     2-Y.
12
13
               MR. CARROLL: And he would only pay 9.7
14
     percent --
               MR. CARROLL: -- 9.7 on the initial well,
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16
     correct, like he would if he had been nonconsent with a 28-
17
     percent working interest in that well and it was drilled
18
     stand-alone.
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               MR. CARROLL: Let's see. $70,000 is about 10
     percent of that.
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               And then on the 2-Y he'd actually only be paying
21
     37 1/2 percent then, correct?
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               MR. CARR: Correct, that's correct.
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               MR. CARROLL: So that's about a third of -- So
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     the total of both is what? 2.344?
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1 And according to Santa Fe, counting everything but withholding from production, he would be paying \$2.4 2 million of the 2.344 total cost? 3 MR. CARR: Correct. 4 MR. CARROLL: And under your reasoning, he would 5 be paying approximately \$670,000 of the 2.344? 6 7 MR. CARR: Correct. MR. CARROLL: Which is about 25 percent of the 8 9 well --10 MR. CARR: And that's --MR. CARROLL: -- even though he owns 37 1/2 11 12 percent? MR. CARR: But that's because he was nonconsent 13 in a well that was not successful, plugged and abandoned. 14 MR. CARROLL: Right, right, I'm just looking at 15 16 the overall picture. MR. CARR: Yeah, that's right, and your numbers, 17 subject to check by me, though, are correct. 18 MR. CARROLL: All right, I think that's all the 19 20 questions I have. Interesting facts, interesting issues. 21 And I will endeavor to get an order out in the 22 next month or two. I would like to read the transcript 23 before -- Maybe I won't need it after reading the briefs 24 and the exhibit book. 25

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I appreciate you showing up today, I appreciate
 1
     you showing up.
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                And with that, this hearing is adjourned.
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                MR. CARR: Thank you.
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                (Thereupon, these proceedings were concluded at
 6
     3:10 p.m.)
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CERTIFICATE OF REPORTER

STATE OF NEW MEXICO)
) ss.
COUNTY OF SANTA FE)

I, Steven T. Brenner, Certified Court Reporter and Notary Public, HEREBY CERTIFY that the foregoing transcript of proceedings before the Oil Conservation Division was reported by me; that I transcribed my notes; and that the foregoing is a true and accurate record of the proceedings.

I FURTHER CERTIFY that I am not a relative or employee of any of the parties or attorneys involved in this matter and that I have no personal interest in the final disposition of this matter.

WITNESS MY HAND AND SEAL June 16th, 1999.

STEVEN T. BRENNER

scall '

CCR No. 7

My commission expires: October 14, 2002