

STATE OF NEW MEXICO
ENERGY, MINERALS AND NATURAL RESOURCES DEPARTMENT
OIL CONSERVATION DIVISION

IN THE MATTER OF THE HEARING CALLED BY)
THE OIL CONSERVATION DIVISION FOR THE)
PURPOSE OF CONSIDERING:) CASE NO. 12,112
)
APPLICATION OF VANCO OIL & GAS CORP. AND)
ITS AFFILIATE CBS OPERATING CORP. FOR)
AMENDMENT OF DIVISION ORDER NO. R-11,435)
TO AUTHORIZE A PRESSURE MAINTENANCE)
PROJECT IN THE NORTH SQUARE LAKE UNIT)
AREA, ESTABLISH PROCEDURES FOR APPROVAL)
OF ADDITIONAL INJECTION WELLS, AND FOR)
QUALIFICATION OF THE PROJECT AREA FOR)
THE RECOVERED OIL TAX RATE PURSUANT TO)
THE ENHANCED OIL RECOVERY ACT, EDDY)
COUNTY, NEW MEXICO)

ORIGINAL

REPORTER'S TRANSCRIPT OF PROCEEDINGS

EXAMINER HEARING

BEFORE: DAVID R. CATANACH, Hearing Examiner

March 7th, 2002

Santa Fe, New Mexico

This matter came on for hearing before the New Mexico Oil Conservation Division, DAVID R. CATANACH, Hearing Examiner, on Thursday, March 7th, 2002, at the New Mexico Energy, Minerals and Natural Resources Department, 1220 South Saint Francis Drive, Room 102, Santa Fe, New Mexico, Steven T. Brenner, Certified Court Reporter No. 7 for the State of New Mexico.

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Examiner Hearing
CASE NO. 12,112

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A P P E A R A N C E S

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 By: WILLIAM F. CARR

* * *

1 WHEREUPON, the following proceedings were had at
2 1:30 p.m.:

3 EXAMINER CATANACH: All right, we'll all the
4 hearing back to order, and at this time I will call Case
5 12,112, which is the Application of Vanco Oil & Gas Corp.
6 and its affiliate CBS Operating Corp. for amendment of
7 Division Order Number R-11,435 to authorize a pressure
8 maintenance project in the North Square Lake Unit area,
9 establish procedures for approval of additional injection
10 wells, and for qualification of the project area for the
11 recovered oil tax rate pursuant to the Enhanced Oil
12 Recovery Act, Eddy County, New Mexico.

13 Call for appearances in this case.

14 MR. CARR: May it please the Examiners, my name
15 is William F. Carr. I'm with the Santa Fe office of the
16 law firm Holland and Hart, L.L.P. We represent Vanco Oil
17 and Gas Corp. and CBS Operating Corp in this matter. I
18 have two witnesses.

19 EXAMINER CATANACH: Any additional appearances?

20 There being none, will the witnesses please stand
21 to be sworn in?

22 (Thereupon, the witnesses were sworn.)

23 MR. CARR: Mr. Examiner, I have a brief opening
24 statement.

25 EXAMINER CATANACH: Please.

1 MR. CARR: May it please the Examiners, as
2 perhaps you're aware, in 1997 Square Lake Partners
3 determined there were substantial reserves in an area that
4 is now located within the boundaries of the North Square
5 Lake Unit. Devon had a waterflood project in the Grayburg
6 and upper San Andres formations in acreage adjoining what
7 is now the current Square Lake Unit boundary.

8 Square Lake commenced efforts to implement
9 cooperative waterflood efforts in a project area in the
10 lower Grayburg and upper San Andres formations.

11 (Off the record)

12 MR. CARR: Having acquired these interests in
13 September of 1997, they sought approval of 11 drilling
14 permits for infill development in this cooperative area.
15 The BLM approved the permits, but they made the approval
16 subject to obtaining from the Oil Conservation Division
17 approval of the unorthodox well locations.

18 Because of the large number of overriding royalty
19 interest owners in the area, the Division declined to
20 approve these unorthodox locations until the acreage was
21 unitized.

22 Thereupon, there was an effort to unitize 4500
23 acres, which the Square Lake Group owned. And when they
24 went back to the BLM to form a unit of their own acreage,
25 the BLM required that the unit be expanded to include 6155

1 acres. This meant there were six additional operators, 20
2 additional working interest owners and 167 royalty owners
3 with whom the Square Lakes Group had to deal.

4 They spent about a year attempting first to put
5 together a voluntary unit and then to bring together what
6 was needed to come forward with an application under the
7 statutory unitization act. In 1999 they filed those
8 applications.

9 This is a very old area, and the condition of the
10 wellbores, many of them, is poor; the data is hard to find.
11 And the application for the waterflood project on Form
12 C-108, as you will recall, left much to be desired.

13 The Division did proceed to approve the statutory
14 unit in June of 1999, but the order provided that injection
15 within the unit area should not commence until the Division
16 had approved the proposed waterflood project.

17 Sufficient ratifications of the statutory
18 unitization order were obtained, and the unit became
19 effective January 1st of the year 2000. Then, to better
20 focus on specific areas within the unit area, the Division
21 authorized the implementation of a waterflood project in
22 geographic phases.

23 Order Number R-11,435, issued originally in this
24 case in August of 2000, approved a waterflood project in
25 two specific areas within the North Square Lake Unit.

1 More recently, data from other secondary recovery
2 projects in this general area show that projects that are
3 under active waterflood are simply not responding as they
4 had intended. When you look at the projects and you see
5 where there is an effective response to EOR recovery
6 activity, it seems to be in areas where the operators are
7 implementing pressure maintenance projects.

8 So we're before you today seeking amendment of
9 the order that approved the waterflood project to authorize
10 pressure maintenance operations in the North Square Lake
11 Unit.

12 Today we are not going to re-present the C-108
13 application that was presented two years ago by GP II
14 Energy, Inc. That's the contract operator of the unit.

15 Today we're going to talk about why pressure
16 maintenance is more effective than waterflood operations,
17 we're going to tell you what our plans are and what our
18 time frame is.

19 We're going to call Russell K. Hall. He's a
20 consulting petroleum engineer. He has extensive work in
21 this area. He's worked here for over 18 years and worked
22 for Mack Energy, for Marbob, and has developed techniques
23 to maximize recovery of oil from these reservoirs.

24 He's going to explain to you why it is that
25 changing two pressure maintenance operations is

1 appropriate. He's going to compare waterflood operations
2 with pressure maintenance operations and will show you that
3 a well managed pressure maintenance project will result in
4 approximately three times a better response than a
5 conventional waterflood operation. He will show you why
6 what we're proposing is, in fact, a valid pressure
7 maintenance project.

8 We'll then call David Cotner. Mr. Cotner is the
9 president of Vanco. He's going to review the efforts of
10 Vanco and review their plans for the unit. We're going to
11 talk about additional injection wells, we're going to talk
12 about infill drilling, remedial and noncompliance work to
13 bring these properties into line with Oil Conservation
14 Division Rules and Regulations, we're going to identify
15 facility changes that have to be made and what sort of re-
16 routing has to take place to get water to the appropriate
17 injection wells, and we're going to review this in the time
18 frames within which we hope to accomplish these things.

19 And finally, we're going to present to your our
20 Application for qualification of this project for the EOR
21 tax credit, and we're going to, in the context of that
22 Application, quantify for you the additional recovery that
23 we believe can be obtained from a well run pressure
24 maintenance project in the North Square Lake Unit area.

25 And at this time we would call Russell K. Hall.

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RUSSELL K. HALL,

the witness herein, after having been first duly sworn upon his oath, was examined and testified as follows:

DIRECT EXAMINATION

BY MR. CARR:

Q. Would you state your name for the record, please?

A. Yes, my name is Russell Ken Hall.

Q. Mr. Hall, by whom are you employed?

A. I am employed by Russell K. Hall and Associates, Inc.

Q. And what is Russell K. Hall and Associates, Inc.?

A. We are a reservoir evaluation firm. We are an independent consulting firm located in Midland, Texas.

Q. And what is the relationship between your firm and Vanco Oil and Gas Corp. and CBS Operating Corp.?

A. Vanco and CBS have asked our firm to prepare an evaluation of the North Square Lake Unit and to help them determine what would be the best way to manage this reservoir.

Q. And when did you actually start working on this project?

A. I started working on this particular project about three years ago, I actually looked at it for the first time for Norwest Bank. Norwest Bank had hired me to look at it on their behalf. They were considering making a

1 loan against this property.

2 Q. Have you previously testified before the New
3 Mexico Oil Conservation Division?

4 A. No, I have not.

5 Q. Could you summarize your educational background
6 for the Examiner?

7 A. Sure. I was graduated from the University of
8 Oklahoma in May of 1978 with a bachelor of science in
9 mechanical engineering.

10 Q. Since graduation, for whom have you worked?

11 A. Since then I've worked for Grace Petroleum as a
12 reservoir engineer, for Amoco Production Company as both a
13 reservoir engineer and a production engineer, with
14 Nationsbank and their energy lending group for 15 years,
15 with Southwest Royalties as vice president of reservoir
16 engineering for a year, and I've had my own consulting firm
17 for about five and a half years now, doing reservoir
18 evaluation work.

19 Q. Are you a registered petroleum engineer?

20 A. Yes, I am, I'm registered in the State of Texas.

21 Q. And what other professional associations or
22 groups are you affiliated with?

23 A. I'm also a member of the society of petroleum
24 engineers and of the society of professional evaluation
25 engineers.

1 Q. Are you familiar with the Application filed in
2 this case on behalf of Vanco and CBS?

3 A. Yes, I am.

4 Q. And are you familiar with the North Square Lake
5 Unit and, in particular, Vanco's plans to implement a
6 pressure maintenance project in this unit?

7 A. Yes, I am.

8 Q. You have made an engineering study of the unit in
9 which you have determined what benefits can be obtained in
10 pressure maintenance; is that correct?

11 A. Yes, I have done that.

12 Q. And are you prepared to share the results of this
13 work with the Examiner?

14 A. Certainly.

15 MR. CARR: We tender Mr. Hall as an expert
16 witness in petroleum engineering.

17 EXAMINER CATANACH: Mr. Hall is so qualified.

18 Q. (By Mr. Carr) Mr. Hall, would you initially
19 explain what it is that Vanco seeks in this hearing, and in
20 particular the portion of the case that you're going to be
21 interested in?

22 A. Sure. There will be several things, but the area
23 that I'm most familiar with is, they will be seeking an
24 amendment of the order which would authorize the
25 implementation of a pressure maintenance project, as

1 opposed to the implementation of a waterflood project.

2 Q. Before we get into that, it might be helpful if
3 you could review for the Examiners other prior experience
4 you have had working in this area.

5 A. Okay. When I was with what is now Bank of
6 America, I was involved in a banking relationship with
7 Marbob Energy, which subsequently became Marbob Energy and
8 Mack Energy, and evaluated, starting in 1983, their
9 properties in the Grayburg Jackson field, which is the
10 field located to the south of the subject property.

11 Q. While you've been working on the area, have you
12 been able to develop techniques that you have actually
13 developed, that enable you to make recommendations on how
14 to most effectively develop the reserves in these
15 reservoirs?

16 A. Well, what I've actually done in this area was, I
17 was involved in reviewing the reserves, assessing the
18 reserves of projects in this area, on a semi-annual basis
19 for the period from 1983 through 1995.

20 In particular, I looked extensively at the G.J.
21 West Co-op Unit, at the Burch-Keely Unit, at the Mary Dodd
22 "A" Lease and the Mary Dodd "B" Lease, were the primary
23 properties I evaluated in this area, up until 1995.

24 During that period, there was extensive
25 development of the properties, and part of my effort was to

1 develop a method whereby we could accurately forecast the
2 reserve additions based upon the operations on these
3 properties.

4 Q. How has your understanding of what is required
5 for an effective enhanced oil recovery effort -- how has
6 your understanding of what's required changed over the last
7 few years?

8 A. Well, as I said, when I started looking at this
9 particular project, the North Square Lake Unit, three years
10 ago, the Devon waterflood had begun a few years earlier to
11 the south, on eight sections to the south. At that time it
12 was thought that a waterflood would be a very attractive
13 method to increase oil production, and at that time I
14 basically modeled the results for the North Square Lake
15 Unit on what we expected to see happen on the Devon
16 properties.

17 Subsequent to that time, CBS Partners and Vanco,
18 Inc., hired me in the summer of last year to review the
19 project and to see if we still felt that that was the best
20 method whereby to produce the reservoir, the best way to
21 maximize field recovery.

22 What we started learning at that time was that
23 the Devon operated properties were falling significantly
24 below the forecast that we had developed a couple years
25 before. And so the question then became, what is the

1 reason for this, what could we learn from the Devon
2 operations so that we could better manage the reservoir in
3 the North Square Lake Unit.

4 Q. And what did you do?

5 A. What we did at that time was to go back and
6 examine all the public data for each well, each -- in the
7 Devon operated properties -- and determine what was
8 happening as far as performance and where could we see
9 deviations from what we expected on the performance, to try
10 to understand what exactly was taking place.

11 And from that we came up with some analysis that
12 we want to present today, to show what we observed when we
13 looked at the Devon properties, as well as some other
14 projects in the area, as far as how the performance was for
15 the denser well spacing versus some of the original wells.
16 And I think it will help us to really see that pressure
17 maintenance was much, much more effective.

18 Q. In fact, you've actually done a well-by-well
19 analysis of the Devon unit?

20 A. That's correct, I looked at it well by well, we
21 looked at the Devon unit from many different aspects. I
22 spent a lot of time there to try to really make certain we
23 understood what was taking place, that it wasn't just an
24 operational problem, that there was just not a lack of
25 interest by Devon any more than, indeed, there really was a

1 reservoir reason to explain why we were seeing the
2 performance that we were seeing.

3 Q. Did you compare these results with what's
4 happening in other enhanced oil recovery projects in this
5 general trend?

6 A. Right, I did.

7 Q. Are you ready to go to Exhibit 1?

8 A. I am ready to go to Exhibit 1.

9 Q. All right, let's identify that for the Examiners,
10 and I'd like you to use it generally to -- use it as an
11 orientation plat initially, and then review the information
12 on this exhibit.

13 A. What we have on Exhibit 1 is a map which shows
14 secondary operations in this general area. Some of these
15 are units, some of these are leases which are operated with
16 secondary operations. The subject unit is in the upper
17 right-hand corner, shown in yellow. The Devon acreage is
18 immediately to the south, in kind of the salmon color.

19 The property in green, south of that to the
20 right, is the Skelly unit, which is now operated by Wiser
21 Oil and Gas.

22 If we move further to the west, in the blue color
23 we'll see is the Burch-Keely Unit. A little bit further to
24 the west of that is the Grayburg Jackson Co-op Unit. And
25 in between those properties, although it's not colored in,

1 is where the Mary Dodd "A" and the Mary Dodd "B" Leases
2 are. Those are some of the key properties we're going to
3 look at.

4 Also, if we go back just to the south of the
5 Devon properties we'll see we have the Turner "A" Lease --
6 it's in kind of a blue-green color -- and then the Turner
7 "B" Lease is in a light blue color. And those are really
8 the properties that we're going to key on.

9 I did look at quite a bit of data on these
10 others. These were the properties that we had the best
11 historical data on to do a comparison from.

12 Q. All right, and what does this exhibit tell us?

13 A. Well, first of all it shows the orientation of
14 the subject property in relationship to the ones also in
15 this area. There's also some data on here that we could
16 look at. It has information on cumulative oil production
17 and my estimated EUR for each project. And it also has
18 information on what the recovery is per acre and recovery
19 per well.

20 So there's quite a bit of information on here,
21 most that we probably won't touch on, but the data is here
22 if we did want to examine it.

23 Q. Are you prepared now to go to Exhibit Number 2,
24 the cross-section?

25 A. Yes, I think we should go to Exhibit Number 2.

1 Q. All right. Now, let's go to that. When we look
2 at the North Square Lake Unit, what pool is it in?

3 A. The North Square Lake Unit is in the North Square
4 Lake Pool, and these adjacent properties are in the
5 Grayburg Jackson Pool. So one of the first questions I had
6 was, are we fairly certain that when we look at the
7 behavior of these properties to the south, that indeed
8 they're analogous to the North Square Lake Unit?

9 And so what I've attempted to demonstrate with
10 this cross-section -- it's a fairly large cross-section.
11 If you look on the map it will show you the trace. The map
12 is on the left-hand side of the cross-section. You can see
13 the trace that's shown in blue basically goes from north to
14 south. And again, the yellow acreage is the North Square
15 Lake Unit, the salmon-colored acreage is the Devon
16 property.

17 And what I've constructed here is a north-to-
18 south cross-section, with the attempt to show that we have
19 fairly good continuity of the pays. Now, there's changes
20 in porosity and changes in permeability and reservoir, but
21 indeed we see fairly good continuity of these Grayburg and
22 upper San Andres pays.

23 And my goal here was to convince myself and be
24 certain that indeed we were looking at the same reservoir
25 and the same reservoir rocks, type of rocks, when we looked

1 at the Devon and the Burch-Keely Unit and the properties in
2 the Grayburg Jackson field.

3 Q. When we look at this cross-section, it suggests
4 to you that, in fact, we're dealing with the same basic
5 reservoir; is that right?

6 A. Yes, that's correct. What we see is, we do have
7 the same groups of sands present as we go from north to
8 south. Although we see some thinning and some thickening,
9 we don't just see them actually going away. We see fairly
10 good continuity from north to south. And in fact, one
11 thing that we did discover is, we actually have a general
12 thickening as we go into the North Square Lake Unit area.

13 Q. When we look at the cross-section, is it fair to
14 say that you can make comparisons between the Devon
15 properties and the North Square Lake Unit because you're
16 dealing with the same reservoir?

17 A. I believe we can, I believe we --

18 Q. Even though they're in separate pools?

19 A. Right, even though they're in separate pools, I
20 think actually we're looking at, in essence, the same
21 reservoir.

22 Q. So if we're looking at the Devon properties and
23 comparing them to the North Square Lake, we're really
24 comparing apples to apples, are we not?

25 A. Yes, I feel that we are doing an apples-to-apples

1 comparison when we look at these properties that are in the
2 Grayburg Jackson Pool to the subject property, which is in
3 the North Square Lake Pool.

4 Q. And if the waterflood operations are
5 disappointing on the Devon acreage, is it fair to assume
6 that they would probably be disappointing in the Square
7 Lake Unit as well?

8 A. I believe that's a fair assessment.

9 Q. All right, let's go to the table that has been
10 marked Exhibit Number 3, and I'd ask you to explain how
11 it's organized and what it shows.

12 A. Okay, and I would suggest that you keep the map
13 handy as we talk about Exhibit Number 3.

14 Exhibit Number 3 is a table which has information
15 on groups of wells based upon when they were drilled. Now,
16 historically what happened, the Grayburg Jackson field was
17 discovered in 1929. Most of the initial development was
18 completed by the late 1960s and the early 1970s. The field
19 was initially developed on 80-acre spacing. During the
20 late 1960s and mostly in the 1970s, the field was
21 downspaced to 40-acre spacing, and then in the late 1980s
22 and through the 1990s we've seen additional drilling on 20-
23 acre spacing.

24 So what I've wanted to do is look at, how did the
25 original wells that were drilled on 80-acre spacing and the

1 wells that were drilled on 40-acre spacing compare to the
2 wells that were drilled on 20-acre spacing.

3 And so what we have here are three groups of
4 wells. The top, shown in red, is the 80-acre wells; the
5 ones in blue are the 40-acre wells; and the ones below
6 that, in kind of the turquoise color, are the 20-acre
7 wells. And then at the bottom is just a summary of all
8 wells added together.

9 Q. If we move across the exhibit at the top it says
10 "Offset Projects Not Waterfloods".

11 A. That's correct, these -- What we have here, these
12 properties shown basically on the left two-thirds of this
13 table are identifying projects that were primarily pressure
14 maintenance projects.

15 And these were projects that did not have a
16 waterflood in the sense that we think of a traditional
17 waterflood where you have a fivespot-type pattern, where
18 you might have a 20-acre location with four injectors
19 surrounding a producer.

20 Instead, these were properties that had injection
21 wells into the reservoir, but it was basically a pressure-
22 maintenance-type project. There was produced water
23 reinjected, as well as makeup water that was reinjected
24 during some of the life of these properties.

25 And what we can see from this, what I've

1 attempted to show is, first, if we look at -- Maybe we
2 should just look at the total average first for these
3 offset projects not waterflooded. If we look at that,
4 we'll see the EUR per well is about 133,000 barrels per
5 well. And we can go across here and look at each lease,
6 and we'll see there's variances, but each lease had
7 similar-type performance. Some were a little bit better,
8 some were poor, but we see that indeed we had wells ranging
9 from -- with the exception of the G.J. West, which was
10 rather poor, we see wells that on average produced from
11 about 60,000 to probably about 150,000 barrels.

12 The real exception to that was the Burch-Keely
13 Unit, where the primary recovery, what I would call the
14 primary, when the wells were drilled on 80-acre spacing,
15 was about 238,000 barrels per well.

16 By the way, I did prepare this, I went back and
17 looked back at each group of wells, when they were drilled,
18 and forecast this for each of those group separately.

19 If we go to the table on the right where it says
20 "Offset Waterfloods", these are two projects that were
21 developed on a typical waterflood-type pattern, and they
22 used a fivespot pattern. One was the Devon properties to
23 the south, the other was the Skelly unit a little bit
24 further to the south. And we'll see the average recovery
25 here was 143,000 barrels per well.

1 So we're looking at similar-type properties. One
2 group had an average of 133,000, one group had 143,000, and
3 that's pretty close.

4 As we go down the chart we'll see on the 40-acre
5 spacing, we'll see that some of the wells performed, on the
6 40-acre spacing, performed very, very similarly to the
7 wells that had initially been drilled on the 80-acre
8 spacing.

9 There are some instances where it was not as --
10 performance was not as good. In particular was the Skelly
11 Unit. If you see the line there that says "Ratio to 80",
12 that's the ratio of the 40-acre EUR to 80-acre EURs.
13 You'll see on average the Skelly Unit only had 11-percent
14 recovery. There's explanations for this. Unfortunately,
15 everything is not always nice and easy to analyze.

16 But what happened on the Skelly Unit was, at the
17 same time they were drilling replacement wells, they were
18 converting many of their existing wells, as well as some of
19 these infill wells they were converting to injection. So
20 although we have a well count that shows the wells that
21 were drilled, in reality many of those wells ended up not
22 being producers. And what I reflected here is the total
23 well count. So some of the variations are due to the fact
24 that not all of these wells are producers.

25 If we continue down and look at the 20-acre wells

1 -- and this is really the key, because in my mind this is
2 the type of project that we're looking at for the North
3 Square Lake. We're looking at wells that are going to be
4 drilled on a 20-acre spacing. And the question becomes,
5 what's the best way to drill those wells on a 20-acre
6 spacing? Is it with a waterflood project, or is it with a
7 pressure maintenance project? Because the 20-acre spacing
8 is really the given.

9 But if we look at this -- And the column I would
10 like to look at, I think the one that probably helps the
11 most, is if we see "Ratio to 80". And what we'll see here
12 is that fairly consistently, when we look at the projects
13 that were pressure maintenance projects, when we look
14 across there we'll see that the wells that were drilled on
15 20-acre spacing by and large produce pretty much about what
16 the wells drilled on 80-acre spacing produce. In fact, the
17 average is 118 percent. So the wells drilled on 20-acre
18 spacing actually recovered slightly more oil than the
19 original wells drilled on 80-acre spacing.

20 And to me, the thing that was really significant
21 was when we looked at the waterflood projects, we go across
22 there, we see that the recovery per well, when compared to
23 80-acre, falls off to 40 percent for the Devon waterflood
24 and 39 percent for the Skelly waterflood. So the average
25 is about 40 percent.

1 So what we're seeing is that we had significantly
2 better recoveries on a per-well basis when we looked at the
3 projects that were pressure maintenance projects than when
4 we looked at the projects that were waterflood projects.

5 Q. What conclusions can you reach from this --

6 A. Well, I think there's several. I mean, the most
7 important one is, I think we can reach the conclusion that
8 the projects in this area that were pressure maintenance
9 projects outperformed the projects that were waterflood
10 projects. I think the data here is very clear on that.

11 I think there's several reasons for that. I
12 think one is, the waterflood projects were somewhat
13 mechanical in nature. In other words, there was an
14 injector drilled on a certain spacing, there was a producer
15 drilled on a certain spacing, without a lot of
16 consideration for the reservoir quality. And I think
17 that's one of the reasons that those projects did not
18 perform as well as they perhaps should have, is because the
19 injection was not always in the portions of the reservoir
20 where it provided the maximum benefit.

21 For example, on the Devon property, as you go
22 further east on the Devon property, you get into thinner
23 and thinner pays with poorer and poorer porosity and
24 permeability. So there's probably some fairly ineffective
25 injection taking place over on the eastern portion of the

1 Devon acreage.

2 I didn't analyze the reservoir properties in the
3 Skelly Unit because that wasn't the immediate offset, but
4 in looking at the data I notice that there's probably
5 injection in the areas that it's fairly inefficient.
6 There's probably some injection that's not sufficient in
7 areas. In other words, there should be more water put in
8 other parts of the field.

9 And I think that when we move over to these other
10 projects, like when we look at the Todd "A" or the Todd "B"
11 or the G.J. West, some of these other projects, we see they
12 were more efficient because the water was being put in the
13 right places in the reservoir. And it requires a little
14 more, I think, understanding of the reservoir.

15 So in my mind one of the key factors is, how well
16 do you get in there and understand the reservoir and see
17 where can you get the maximum benefit from injection? Now,
18 where should those injectors be located, and how can you
19 maximize your recovery?

20 The other thing that I think we see pretty
21 definitely is that waterflood operations did not work the
22 way we would expect a waterflood to work. I don't think we
23 were seeing water banks that were developing with pushes --
24 with oil being pushed. When we go and look at the Devon
25 properties individually, very few of them show waterflood

1 response. Probably 10 or 20 percent show any kind of
2 waterflood response. Instead we just see typical declines
3 like we would expect to see, had the wells just been
4 drilled without any injection.

5 Q. Mr. Hall, let's go to what has been marked Vanco
6 Exhibit Number 4. First I'd like you just to identify it.

7 A. Sure, Vanco Exhibit 4 is a plat showing the North
8 Square Lake Unit, and it also shows the wells that are
9 proposed to be drilled through calendar year 2002. And
10 those wells are shown as red circles, and they're
11 surrounded by the acreage shown in -- kind of a green
12 hachmark is where those wells are located.

13 Q. Now, I'd like you to refer to this, and using
14 this exhibit, I would like you to explain whether or not
15 this is a bona fide pressure maintenance effort, as opposed
16 to just a large-scale disposal operation.

17 A. Okay, I think this is a pressure maintenance
18 project for a couple of reasons. One is, and the most
19 significant, is that the water injection is focused in the
20 area where the producing wells are going to be drilled, the
21 20-acre location wells.

22 For example, if you look there in Section 31,
23 there's seven wells that are shown to be drilled. You also
24 see there's four injectors right in that area and a fifth
25 one located to the northwest.

1 Now, what the company plans to do is to make
2 certain that the injection is concentrated in the area
3 where the new wells will be drilled. And thereby you get
4 pressure support in the reservoir to help push that oil
5 into those wellbores.

6 That's as opposed to as if they had saltwater
7 disposal wells just scattered throughout. And the same
8 thing, as you move up to the northwest, you'll see there's
9 five wells that are planned to be drilled up there, and
10 there's also three injectors right in that area that should
11 provide pressure support for those producing wells.

12 I think one of the other things that's
13 significant is that we expect -- based upon what I've
14 observed in these other properties further to the east, I
15 expect that we'll have some benefit from the water
16 injection on some of these that are even up to a couple of
17 locations removed. We see that that pressure maintenance
18 does improve recoveries in those wells that are even one or
19 two locations removed.

20 Q. So the benefits of pressure maintenance extend
21 far beyond just the blue crosshatched --

22 A. I would think so --

23 Q. -- areas on this map?

24 A. -- I would think we would see some support in
25 Section 30 from the injection, to the south of Section 30.

1 Again, it's all going to be dependent upon how
2 much water is put in there and what the permeability is of
3 the reservoir rock, and much of that data is still not
4 really well known.

5 Q. Now, in terms of benefits from the initial
6 effort, 2002 effort, what kind of data are you going to
7 get? What are you seeking in that area?

8 A. Well, I would hope that the company -- well, the
9 company does plan -- and I think one of the most beneficial
10 things is, they plan on running a modern suite of logs.
11 Most of the wells that are in this area are older wells.
12 When we look at the logs, we're looking at basically old
13 e-logs or compensated-neutron, gamma-ray-type logs.

14 We really don't have good analytical tools to
15 help us to know what part of the reservoir is truly pay,
16 where should the water be going into the reservoir, even
17 indeed what part would best be perforated to maximize that
18 recovery.

19 In this particular case, these are radioactive
20 sands, there's lots of uranium present. The gamma ray can
21 be a misleading tool, the gamma-ray log.

22 And so having a modern suite of logs, I think,
23 would be very, very valuable in understanding what's taking
24 place in the reservoir.

25 The company, if I can twist their arm enough, I

1 think they'll core a well, so we'll have a core to help
2 correlate the logs and to examine, then, and determine the
3 true reservoir properties.

4 Q. With this information, are you going to be able
5 to evaluate the reservoir performance in response to
6 pressure maintenance in a more detailed fashion?

7 A. Sure. I think anytime you can have more data to
8 help you -- to evaluate the reservoir, you're going to have
9 a better understanding of what's taking place in there.

10 Q. And to effectively manage this property, is this
11 what you need?

12 A. You definitely need better data to properly
13 manage this. I don't think with the data that we have,
14 that we can say exactly the volumes of water that need to
15 go in the reservoir, exactly where it needs to go, but I
16 think we can have some generalized ideas that in putting
17 the injectors in proximity to the 20-acre wells, infill
18 wells, that you'll have indeed pressure support there.

19 Q. With a properly managed and designed pressure
20 maintenance project in the North Square Lake Unit, do you
21 anticipate a response similar to the pressure maintenance
22 response shown on Exhibit 3?

23 A. That's the table. Yes, I would expect it to -- I
24 would hope that we could have recoveries that would be
25 close to what was experienced by the original 80-acre

1 wells, and I believe these wells produced, on average,
2 about 125,000 barrels each.

3 Now, we've used a range on that of what we expect
4 the wells should produce, and the actual assignment we've
5 made for reserves is more like 82,500 barrels per well.

6 Q. Would you get that kind of response with a
7 conventional waterflood effort in --

8 A. You know, Devon to the south is not experiencing
9 -- They're probably going to recover 55,000 barrels per
10 well on their waterflood performance, and that's only about
11 a -- well, we saw it was 40 percent of what the original
12 80-acre wells produced.

13 So I really feel that with the pressure
14 maintenance project you're going to maximize recovery.
15 We've seen that demonstrated when we move to some of these
16 other projects that are truly pressure maintenance
17 projects. And so I think we'll get better recoveries, more
18 oil produced, with a pressure maintenance project than with
19 a waterflood project.

20 Q. And that's why you need to have this order
21 amended; is that --

22 A. That would be correct, that's the reason the
23 order needs to be amended, so the company can put in the
24 project that would best manage the reservoir.

25 Q. Were Exhibits 1 through 4 either prepared by you

1 or have you reviewed them and can you testify to their
2 accuracy?

3 A. I can testify to their accuracy. I prepared
4 Exhibits 1 through 3, and I have reviewed Exhibit 4.

5 MR. CARR: May it please the Examiners, at this
6 time we would move the admission into evidence of Vanco
7 Exhibits 1 through 4.

8 EXAMINER CATANACH: Exhibits 1 through 4 will be
9 admitted as evidence.

10 MR. CARR: That concludes my direct examination
11 of Mr. Hall.

12 EXAMINATION

13 BY EXAMINER CATANACH:

14 Q. Mr. Hall, the Devon Unit, the one that you say is
15 a waterflood, is directly south?

16 A. Yes.

17 Q. And it's the --

18 A. It's kind of the pink-colored, salmon-colored --

19 Q. -- Keel West?

20 A. The leases are the Keel leases and the West
21 leases.

22 Q. Okay. The other one that you say is a waterflood
23 is the Skelly Unit, which is --

24 A. Right.

25 Q. -- directly south of that in the green color?

1 A. That's correct.

2 Q. Okay.

3 A. And these are both developed upon a fivespot 20-
4 acre pattern.

5 Q. Now, were these units fully developed on fivespot
6 injection patterns?

7 A. Pretty much fully developed. They have just
8 about the same number of injectors as producers. The
9 number of injectors is just slightly less than a one-to-one
10 ratio.

11 Q. Now, you don't have that information on this
12 exhibit, do you?

13 A. No, I do not.

14 Q. So how do I know how many injection wells that
15 they have in these units?

16 A. Well, I may have that data right here. What I
17 have here is list of all the wells on the Devon property.
18 In fact, this is the well-by-well evaluation. I can go
19 through and count up how many of these wells have injection
20 into them. We could then know what that number is.

21 Q. Do you have that data available for each of these
22 projects that you've analyzed here?

23 A. No, just this one.

24 Q. Just the Devon?

25 A. Just the Devon. I could get the injection data

1 on the other project, but the one that I actually collected
2 it on a well-by-well basis was the Devon project.

3 Q. So let me ask you this. Say, for instance, on
4 the Turner "A" and Turner "B", you don't know how many
5 injection wells they have?

6 A. I believe I do have that information.

7 Q. Okay, I would like that information provided to
8 me.

9 A. Okay.

10 Q. I want to know how many injection wells there are
11 on each of these projects --

12 A. Okay.

13 Q. -- if you could.

14 A. Sure. I may have that here. I'll look through
15 my notes, and if I do we can provide that to you.

16 Q. Okay. Now, when you analyze these projects and
17 you say that some are pressure maintenance and some are
18 waterflood projects, what distinction did you make to make
19 that determination?

20 A. Basically the pattern of the injection wells. In
21 other words, if the injection wells were not on a uniform
22 spacing like we would see on a fivespot or an inverted
23 ninespot, a spacing like that, I said these were pressure
24 maintenance projects.

25 Q. Now, if they were not fully developed on a

1 fivespot injection pattern or if there was one or two
2 patterns missing, were they classified as pressure
3 maintenance? I mean, I don't know what criteria you used.

4 A. Right, I can tell you that on the two properties
5 that I called waterflood projects the ratio of injection
6 wells to producer wells is very close to one to one. If we
7 look at the other projects, the ratio of injection wells to
8 producers is going to be closer to one to four. So they
9 had a very low ratio of injectors to producers.

10 Q. Is that true for all these projects they're
11 calling pressure maintenance? Was that about the same
12 ratio, 1 to 4?

13 A. The exception to that would be on the Turner "A"
14 lease. The Turner "A" had replacement wells drilled for
15 all their original 80-acre locations, and so the well
16 counts there are a little bit misleading if we just said,
17 you know, how many wells -- how many producers were
18 drilled, versus how many injection wells were drilled,
19 because originally all the wells were drilled as 80-acre
20 wells. Apparently those wells were plugged out and
21 replacement wells were drilled.

22 With that exception, the answer to your question
23 is yes.

24 Q. Now, when you looked at the waterflood and
25 pressure maintenance data from these projects, you looked

1 at what was being utilized at the current time?

2 A. I looked at the history of each project, as far
3 as which wells had been injectors and also which wells were
4 currently being used as injectors. I also looked at the
5 historical data on injection volumes so I could compare
6 what the produced water volumes were, versus injection
7 water volumes, to see when makeup water was being injected
8 into these projects.

9 Q. Now, tell me a little bit about the history of
10 these projects. Now, as I recall, and I'm not sure exactly
11 if it's correct, but a lot of these properties were put
12 under secondary recovery operations a long time ago.

13 A. Yes, in the 1960s and 1970s.

14 Q. And subsequent to that time they were -- I guess
15 waterflood operations or pressure maintenance operations
16 ceased for a while, and then companies came back in and
17 realized that there was still some additional oil and that
18 they would start these projects back up?

19 A. I would say that what ceased was the injection of
20 makeup water. In other words, produced water continued to
21 be injected in all these projects, and what we saw was that
22 basically when these projects were initiated, there was
23 both produced water as well as makeup water volumes that
24 were being injected. The makeup water generally was
25 discontinued probably in the late 1970s, but the produced

1 water continued to be reinjected.

2 The other thing that we noticed on these was that
3 we continued to see increases in water cut, although we
4 never saw a flood response, in other words, where you
5 typically see an increase in a well, where you see an oil
6 bank that's moved into that well. What we did continue to
7 see on these projects was that water cuts would increase
8 with time. And most of these projects now probably have
9 water cuts of 75 to 85 percent, and to me that's indicative
10 of a pressure maintenance project, as opposed to a
11 waterflood project.

12 Q. Now, did you actually generate production curves
13 for these waterflood projects or pressure maintenance
14 projects?

15 A. Yes, we did.

16 Q. And you did not present -- We don't have those.

17 A. I have them with me.

18 Q. Now, you testified that you did not see a
19 waterflood response in these projects?

20 A. We did not see a waterflood response in the sense
21 of a traditional waterflood response where you see an oil
22 bank that develops. Quite often in a waterflood you'll see
23 an oil bank and then you'll see an increase in production.

24 So typically what we'll have is, you'll have a
25 decline in the primary production, and then you'll have an

1 increase when you see response to the secondary injection,
2 and quite often it will mimic the decline of the primary
3 production. But we did not see that type of performance in
4 these properties.

5 What we've seen is, when the infill wells, the
6 20-acre wells, have been drilled, we've seen responses --
7 or performances much more like the original 80-acre wells.
8 So we didn't see any kind of increase in production like
9 you would typically see in a secondary recovery project.

10 Q. You didn't see an increase as a result of
11 injection, but you saw an increase in production when they
12 were downspaced?

13 A. Yes.

14 Q. Which is natural, which is -- You would expect
15 that?

16 A. You would expect that. In other words, when you
17 add wells, you increase production.

18 We also saw -- Now, I will tell you on the Devon
19 properties, I saw a few wells which I believe probably had
20 some waterflood response. But it was a very small number.
21 Most of them I did not see that on.

22 And in fact, what we observed on the Devon
23 properties was the change of decline -- the decline rate
24 change after waterflood operations were initiated, and the
25 decline is steeper now than before waterflood operations

1 were initiated.

2 Q. Why is that?

3 A. I think it's probably because -- without having
4 proprietary data, I think the wells are not pumped off. I
5 think they're producing higher volumes of fluid, and they
6 probably have not installed larger pumpjacks to pump off
7 the wells.

8 Q. So you really can't tell whether or not they've
9 had a response to waterflood operations?

10 A. Well, we would expect to see an increase in well
11 production with a typical waterflood response. And on some
12 of the Devon properties I could see that the well might be
13 producing at 10 barrels a day, and then it would jump up to
14 30 barrels a day and then drop off.

15 So I mean, there were a few wells where I could
16 see what looked like banked oil, but those were very few.
17 In general, we would see a well that would come in at 20 or
18 30 barrels a day and then just go on a decline.

19 And then what would happen was, after a period of
20 time those declines would steepen.

21 Q. If you do have some of those curves, maybe we can
22 get you to submit those, because I'm really curious, I'd
23 like to see those.

24 A. Sure.

25 Q. And did you do those for all of these projects

1 here?

2 A. I did them for all of the projects that are on
3 this table here.

4 Q. Now, with regards to what you're calling the
5 pressure maintenance, what did you see in those projects?

6 A. We saw wells that when they were drilled on the
7 20-acre spacing, they would have hyperbolic-type decline,
8 very much like what we would have seen on the original 80-
9 acre wells. The initial rates were lower, but we still saw
10 hyperbolic-type declines and with recoveries that probably
11 would average 80,000 to 120,000 barrels per well.

12 Q. So why, in your opinion, did less injection wells
13 make it perform better?

14 A. I'm not certain I have an answer to that
15 question. I've asked myself that question several times.
16 I mean, I would think that everything being the same, the
17 more water you would put in the ground and the more it
18 would be evenly dispersed, the better your performance
19 would be.

20 But what we see from the data is, that has not
21 been the case. And I cannot tell you what's actually
22 happening in each reservoir as to why that's happening, I
23 mean, why is that taking place?

24 I can tell you the performance, and the evidence
25 from the performance, tells us the properties that were

1 operated as pressure maintenance have done much better than
2 the properties that were operated as a waterflood.

3 Now, I suspect it may be because the water was
4 being put in places where there was greater benefit to the
5 reservoir, i.e., there's better permeability, there's
6 better pay thickness. It has a greater benefit than if you
7 put an equal amount -- In a waterflood you might put in 300
8 barrels a day, into each well, whether that well is really
9 benefiting the reservoir or not. I mean, some of it may be
10 going out of zone. And I think in pressure maintenance
11 project you're putting your water into the reservoir where
12 you can maximize your benefit.

13 Q. Well, isn't that an operations reason, though? I
14 mean, if these waterfloods would have been planned and
15 operated in a more efficient manner, might you not have
16 seen better recoveries?

17 A. You might have, but I don't know that. I mean,
18 Devon may have done everything they could to maximize
19 recoveries. Texaco may have, on their property. I really
20 don't know the answer as to how they operate their
21 properties.

22 I am fairly familiar with the Marbob properties
23 and the Mack Chase properties, because I had a relationship
24 with those two companies for over ten years.

25 Q. Okay, so looking at Exhibit 4, this is the Square

1 Lake Unit right here.

2 A. That's correct.

3 Q. It's outlined in dark blue, I guess.

4 A. Uh-huh.

5 Q. Now, do you know enough about what is the plan of
6 the operation going to be in this unit? Do you know what
7 the ratio of producing to injection wells is going to be in
8 this unit?

9 A. I think -- Well, the plans of the operator are to
10 initially develop it with existing injection wells and
11 then, once they have better reservoir data, to answer that
12 question. So in other words, it's not predefined at this
13 point in time. The thought is, let's concentrate the
14 injection around the new wells that are being drilled.
15 Once we get better reservoir data, we can monitor some
16 injection and see what's happening as far as performance.
17 Then a better plan of reservoir management can be
18 developed.

19 I would say it's an evolving type plan, which is
20 what it should be. You should take the reservoir data you
21 gain from newly drilled wells and use that to apply to, how
22 should we best manage this reservoir?

23 Q. So I show about ten existing injection wells
24 within this unit.

25 A. I think there's eleven.

1 Q. Okay, I don't see the eleventh one.

2 A. I see ten on this map as well.

3 Q. Okay. Those are currently -- Are they being
4 utilized at the current time as injection wells?

5 A. I do not know.

6 Q. Okay. Now, the plan is, you've got some red
7 triangles. Now, is it -- Those are going to be wells that
8 are going to be converted to injection?

9 A. No. They may be, but I mean the original plan --
10 I mean the plan at this point in time is just to use
11 current injection wells to concentrate the injection around
12 those wells that are being drilled --

13 Q. Okay.

14 A. -- and then to go back and re-evaluate this and
15 say, where is additional injection needed? Where are we
16 not seeing response to the pressure maintenance?

17 Q. Where are the infill producing wells going to be
18 located?

19 A. They are the red circles. There's seven in
20 Section 31, there are four in Section 29, and there's one
21 on the section line between Sections 19 and 20. They're
22 surrounded by the green hatched marks.

23 Q. So I show that you're going to be drilling 12
24 producing wells, correct?

25 A. Twelve wells in calendar year 2002.

1 Q. So within Section 29 I see that you're going to
2 have one injection well --

3 A. That's correct. There would also be one in
4 Section 19 and one in Section 20. And again, the plan is
5 to get some better reservoir data, to then go in and say,
6 this is where injection will benefit the most. So I would
7 see this as a minimum indication of where injection will
8 be. But for right now, it's the plan of where to start
9 with injection.

10 And of course the reason for that is because
11 those wells are readily available. You can use those for
12 injection, see the benefit of the pressure maintenance and
13 then evaluate that.

14 Q. And what kind of data are you going to be
15 obtaining during this period of time?

16 A. The logs and the production data.

17 Q. And what is that going to tell you?

18 A. Well, if we see -- Let's just take, for example,
19 the well is basically in the northeast quarter of Section
20 31. If we see that that well has better initial rates than
21 the well that says P-88, which is further to the west, then
22 we can draw a conclusion that we're seeing better support
23 by the pressure at that well, and there needs to be
24 additional injection added further to the west.

25 But if we see that both wells are performing

1 about the same, that would tell us that indeed the pressure
2 maintenance, the injection of the reservoir, is being felt
3 over a broader area than just one or two locations away.

4 Q. So what's the plan to bring additional injection
5 wells on? Do you know?

6 A. I know that the company will study that and then
7 request a C-108 as additional injection wells are needed.

8 Q. Now, all during this new phase of drilling new
9 wells, the eastern portion of this whole unit is going to
10 be produced; is that correct?

11 A. I probably ought to let Mr. Cotner address that,
12 since he'll be the successive unit operator.

13 Q. We don't have any injection wells on that side of
14 the unit?

15 A. Well, there's another plat that I believe Mr.
16 Cotner will address. It's plans for 2003. This is just
17 the first calendar year, and he has one -- He's going to
18 talk about ongoing operations, and I think you'll see that
19 there's some additional development as you move to the
20 east, planned for calendar year 2003.

21 Q. Now, from what I can gather right here, your
22 ratio of injection to producing wells is going to be far
23 less than four to one.

24 A. Well, not all these wells are active. In fact, I
25 think as of today they're all shut in.

1 Q. All of the producing wells in the unit are shut
2 in?

3 A. I believe so. So it will be very easy to control
4 which wells are producing and to modify that ratio as
5 needed.

6 Q. On these pressure maintenance projects, do you
7 have actual maps that show where the producing and
8 injection wells were located, or --

9 A. I have locations, we could spot the wells.

10 Q. Because I'd kind of like to compare what patterns
11 they used in some of these pressure maintenance projects
12 and --

13 A. Okay.

14 Q. -- some of the things that you guys plan to do in
15 this unit.

16 A. I think if you look at the offset pressure
17 maintenance units you'll come to the conclusion -- at least
18 the conclusion I have is, there's not a very defined
19 pattern, you don't see real even spacing of the injection
20 wells, because I have looked at that but I don't have a map
21 that shows where all the injectors are at various times.

22 Q. Now, do you know why that occurred in some of
23 these pressure maintenance projects? Didn't Devon operate
24 some of these other ones?

25 A. No.

1 Q. These are operated by --

2 A. -- Phillips --

3 Q. -- somebody else?

4 A. -- they were predominantly operated by Phillips
5 before they were acquired by Marbob. And I do not know who
6 operated it prior to Phillips.

7 Q. Uh-huh. And Marbob currently operates --

8 A. Marbob and Mack Energy operate the Mary Dodd "A",
9 the Mary Dodd "B", the G.J. West Co-op and the Burch-Keely
10 Unit, would be the predominant properties they operate in
11 this field. There's other scattered leases, but that's the
12 predominant properties.

13 Q. And do you know if Marbob has any plans to
14 increase the number of injection wells in these projects?

15 A. I don't believe they will. They have certainly
16 not done that historically. I mean, they have added
17 injection wells on kind of an as-needed basis where they
18 felt they needed one, but I don't believe that they have
19 any plans to go in and add several injection wells.

20 Q. How did you guys determine where to drill the
21 infill producing wells?

22 A. These are basically areas that have higher ϕ _h
23 than the reservoir. We prepared a map of each of the zones
24 that are on the cross-section, and -- on each well. I
25 mean, I went in and I looked at the logs on each well and

1 prepared a ϕ h for each interval and then added that
2 together so we have a total ϕ h map for the reservoir. In
3 fact, it covers both the North Square Lake Unit and the
4 Devon acreage. We do have that map with us.

5 Q. Well, if you could provide that additional data,
6 I think that's probably --

7 A. Okay --

8 Q. -- all I have.

9 A. -- we would only have one copy at this point in
10 time, because it would be from my work notes, but we could
11 certainly get additional copies.

12 EXAMINER CATANACH: Okay. Did you have anything,
13 Mr. Brooks?

14 MR. BROOKS: (Shakes head)

15 EXAMINER CATANACH: I believe that's all I have
16 of this witness.

17 MR. CARR: Okay, thank you. At this time, Mr.
18 Catanach, we call David Cotner.

19 DAVID C. COTNER,
20 the witness herein, after having been first duly sworn upon
21 his oath, was examined and testified as follows:

22 DIRECT EXAMINATION

23 BY MR. CARR:

24 Q. Would you state your name for the record, please?

25 A. David Carlton Cotner.

1 Q. Mr. Cotner, by whom are you employed?

2 A. Myself.

3 Q. What is your relationship to Vanco Oil and Gas
4 Corporation?

5 A. I'm the president of Vanco Oil and Gas
6 Corporation, and I own 51 percent.

7 Q. And what is your relationship to CBS Operating
8 Corp.?

9 A. I'm the president of CBS Operating Corp. and I
10 own 51 percent of CBS Operating Corp., both Vanco and CBS
11 Operating Corp., 49 percent of the ownership is held by my
12 partner in New York, former Ambassador William J.
13 VandenHeuvel.

14 Q. What is the relationship between the two, Vanco
15 and CBS?

16 A. Well, Vanco Oil and Gas was a company that we set
17 up. I operated a company called -- and was president of a
18 company called Bel-Van. I sold Bel-Van out to EnegeX in
19 1998. That company, Bel-Van, had oil and gas properties,
20 as well as pipeline systems and a processing plant. I spun
21 the oil and gas properties off into Vanco and sold the
22 pipeline and the processing plant to EnegeX. So Vanco was
23 set up to own and operate those properties, and it has
24 continued to do so till today.

25 CBS Partners was set up for the Square Lake --

1 acquisition of Square Lake Partners and -- who owns 80
2 percent of that unit.

3 Q. Have you previously testified before this
4 Division?

5 A. No, sir.

6 Q. Could you summarize your educational background?

7 A. Yes, sir, I have a BS in petroleum engineering
8 from Texas A&M University, class of 1976.

9 Q. And since graduation, for whom have you worked?

10 A. I worked for Shell Oil Company for five years as
11 a production engineer, three for -- operations foreman in
12 the Denver unit for a year, and as a reservoir engineer in
13 Houston for a year.

14 Q. You're familiar with the Application filed in
15 this case?

16 A. Yes, sir.

17 Q. And you're able to review for the Division
18 Vanco's plans to implement a pressure maintenance project
19 in this unit?

20 A. Yes, sir.

21 MR. CARR: Are the witness's qualifications
22 acceptable?

23 EXAMINER CATANACH: They are.

24 Q. (By Mr. Carr) Mr. Cotner, would you summarize
25 for the Examiner what it is that Vanco seeks with this

1 Application?

2 A. Yes, we want to -- We're seeking an amendment to
3 the original order that had authorized implementation of a
4 pressure-maintenance project, water injection, utilizing
5 initially the existing wells on the property.

6 We're seeking to further amend that order such
7 that we could make individual requests for additional
8 injections through the C-108 process on an as-needed basis,
9 with the understanding that we would perform an area of
10 review of half a mile and take care of any remedial work
11 within a half-mile radius of any future injector, as
12 proposed.

13 And then thirdly, we seek to qualify this
14 pressure maintenance project for the recovered oil tax
15 rate, pursuant to the New Mexico Enhanced Oil Recovery Act.

16 Q. In my opening statement I reviewed the general
17 background history for the unit. I ask you at this time to
18 provide the background on Vanco's efforts to acquire
19 interest and move to the position you are today where
20 you're hoping to be able to develop this area.

21 A. Yes, sir. Again, Vanco Oil and Gas, we came in
22 the first quarter of 2000 and purchased 11-percent working
23 interest in the unitized area. This was prior to the
24 finalization of the C-108 Application for injection. We
25 did that with the idea that we would participate in the

1 development of the unit.

2 Subsequently to that, the injection order was
3 approved in August, and so we were ready to go to drilling,
4 and problems that had arisen between the contract operator,
5 Square Lake Partners, and their financiers had put us in a
6 stalemate since that time. We're still in a stalemate
7 today.

8 Do you want me to just keep going?

9 Q. Following the acquisition of this working
10 interest, have you -- the 11 percent, have you attempted to
11 acquire additional working interest in the unit area?

12 A. Yes, and to kind of, I guess, keep it in
13 chronological order, we had the 11 percent, we're in this
14 stalemate, we have this problem between the financiers, the
15 working interest owners and the contract operator because
16 of a lien that existed. And the way it was financed was --
17 it failed because of this long period of time it took to
18 get the unit to where they could develop it, and it's a
19 very marginal property.

20 So the idea was to form CBS to come in and to --
21 and we did come in, and we secured agreements with Square
22 Lake Partners by their interest with GP II Energy, Inc.,
23 the contract operator, to pay off his lien, and with Range
24 Resources, who's the financier, to pay off on agreeable
25 terms their note.

1 I had these agreements in place, we began the
2 due-diligence process, and through this due-diligence
3 process we unearthed more problems than we were aware of
4 prior to commencing this, and --

5 Q. Now, those problems, they include the
6 disappointing results on the project that Devon operates;
7 is that correct?

8 A. Yes, one of the -- you know, the Devon project
9 was our analogy project, and when I bought the 11 percent
10 to participate in this, that was kind of their crown jewel
11 that they were going around bragging about, and it looked
12 like it was going to be a successful project.

13 Since that time we've cut their reserve estimates
14 in half. The property is currently for sale. And so, as
15 Russ discussed, we went in great detail to see what was
16 happening.

17 And of course we're holding this up to potential
18 investors, financiers, to say, you know, we're going to do
19 the same thing they did. And when we updated the data we
20 said, gosh, that's not the best thing to be claiming, and
21 why, and what do we need to do different? And so that was
22 one issue.

23 The other issue that came up was, we became more
24 intimately familiar with the order and the things that the
25 original order required. And in light of Devon's results

1 and our findings related to studying that, we decided the
2 initial order was not practical. And so that's why we're
3 here today.

4 And then on top of that, as you all are probably
5 aware, there has been a notice of noncompliance given to GP
6 II, seeking to set penalties for approximately 20 unit
7 wells that had been inactive for over 18 months.

8 And in addition to that, there's another 23 wells
9 that GP II operates in this same area that's owned by
10 Square Lake, and so that's yet another outstanding problem.

11 So we're not in a position to be able to go
12 forward without getting the order amended and working out
13 some agreeable basis to address this noncompliant work.

14 Q. What is the relationship today of Vanco to GP
15 Energy, Inc., and the other working interest owners in the
16 North Square Lake Unit?

17 A. Okay, since -- Again, Vanco owns 11 percent. CBS
18 Partners has bought five percent of the unit, and they own
19 five percent of the unit.

20 Square Lake Partners owns 80-percent working
21 interest in the unit, and they have designated me their
22 representative for this hearing today.

23 GP II Energy, Inc., is a contract operator who
24 owns no interest in the unit or any of those properties,
25 and they've also designated me as their representative here

1 today.

2 Q. And those designations are what has been marked
3 as Vanco Exhibit Number 5; is that correct?

4 A. Yes, sir.

5 Q. So today through these designations you represent
6 what percent of the working interest in the unit?

7 A. Ninety-six.

8 Q. You also have been designated to represent the
9 unit operator; is that correct?

10 A. Yes, sir.

11 Q. And you own what percent of the working interest
12 in the unit?

13 A. Vanco owns 11 percent, and CBS owns 5 percent.

14 Q. A minute ago you identified the obstacles to what
15 you're trying to do, a new order and working out the
16 noncompliance issues. If you are successful in getting
17 these resolved, what is going to happen to unit operations?

18 A. Well, GP II Energy has agreed to resign as
19 operator, and CBS Operating Corp. or Vanco Oil and Gas will
20 come in and take over operations of the property. We
21 propose to post the standard bonds, and in addition to that
22 we propose to post a bond of \$195,000 as assurance against
23 the noncompliant issues that we're taking on.

24 Q. And the amount of that bond was determined how?

25 A. The District Office in Artesia, when we asked

1 them about the transfer of operatorship, that's the number
2 that they gave us, based on the wells that they had on
3 their list just being problem wells and noncompliant.

4 Q. At that point in time either Vanco or CBS would
5 be operator, and you'd be responsible for performing the
6 unit obligations?

7 A. Yes, sir.

8 Q. When was this unit actually formed?

9 A. Well, it was effective January 1st of the year
10 2000.

11 Q. And what is the current status of the unit?

12 A. Well, the current status of the unit is --

13 Q. You might want to refer to Exhibit 6, which is a
14 base map of the unit area.

15 A. I guess I should point out while we're at this
16 juncture that there's no fee lands under the unit. Roughly
17 90 percent of the unit is federal lands, and 10 percent of
18 the unit is state lands, being designated there -- the
19 federal lands are in the dark yellow, state lands are sort
20 of off-white.

21 Q. All right, what's the status? This exhibit
22 shows, first of all, the unit boundary as the dark line,
23 correct?

24 A. Yes, sir.

25 Q. It shows certain of the offsetting tracts. How

1 many wells are in the unit?

2 A. Currently there's 91 total wells in the unit,
3 there's 48 producing wells, there's 33 inactive producers
4 and there's 10 injection wells.

5 Q. What kind of production rates are currently being
6 obtained from this entire unit?

7 A. I guess we should distinguish current, because as
8 of today every well in the unit is shut in because of the
9 disagreements between the contract operator, Square Lake,
10 and the financier. So current will go back a month.

11 And based on October's production when --
12 business as usual, the current unit production was 109
13 barrels of oil a day, 400 barrels of water a day, and zero
14 gas.

15 Q. And this is the total production from all of the
16 active wells in the --

17 A. Which would have been 48 producers at the time.
18 And again, the problem is that this very big unit,
19 relatively high number of wells, and there's a negative
20 cash flow associated with the unit based on current
21 operations.

22 The estimated reserves for the unit, remaining
23 reserves under economic basis, is only 206,000 barrels of
24 oil, is all the remaining economic reserves for the unit.

25 Q. Under current operations?

1 A. Under current operations, yes, sir.

2 Q. Let's talk for a few minutes about your plans for
3 unit operations if pressure maintenance is approved.

4 A. Yes, sir.

5 Q. How far out have you developed fairly concrete
6 plans, how far into the future?

7 A. Well, I guess what we've kind of come up with is,
8 in answer to your question, two years, and what we try to
9 do and what we have to show today is kind of a minimum two-
10 year plan. Obviously, you know, we could do more, but we
11 wanted to -- we've got a fairly aggressive plan on some
12 basis but, you know, it would be possible to do more work.
13 We propose this as our minimum objective.

14 Q. Through 2003?

15 A. Yes, so essentially two years.

16 Q. And the information you gain and the experience
17 you have between now and the end of 2003, is that what
18 you're going to utilize to fine-tune and develop the plans
19 for the project after that date?

20 A. Yes, sir, the idea is that we need to gain
21 information to know what is the best way to manage this
22 reservoir and to optimize recovery.

23 Q. When we look at your plans, they fall into
24 certain definite categories or areas, isn't that fair to
25 say?

1 A. Yes, sir, the -- well, the plan is this year to
2 drill -- we're going to -- the areas are infill drilling,
3 adding additional injection wells, doing remediation of the
4 noncompliance wells that are there on a mutually agreeable
5 basis that we hope to work out with the District Office.
6 We have facility work to do, and then we have also re-
7 routing of lines so that we can concentrate the injection
8 in the desirable areas.

9 Q. In terms of re-routing the injection to desirable
10 areas, is it your intention just to continue to operate the
11 existing injection wells as they have been operated in the
12 past?

13 A. No, sir, the idea is that the drilling is going
14 to give us new data that's very important. As Mr. Catanach
15 mentioned, you know, these areas have been waterflooded in
16 the past. In fact, there's a cooperative waterflood on
17 this area. So there's a whole host of factors that control
18 this reservoir and that need to be fully analyzed. So the
19 modern logs are an essential part of it to gain saturation
20 information, lithology information.

21 And then in addition to that, we want to focus
22 and concentrate our injection in the area of the new wells
23 and analyze the results of that injection to see, in fact,
24 do we see banked oil, or is it more of a pressure
25 maintenance, which is more of a -- I think at Shell we used

1 to call it a drag, you know. Instead of a sweep, it was
2 more of a drag.

3 And you know, those are things that need to be
4 analyzed. And really, the only practical way to do this is
5 to have the flexibility to adjust our plans as we learn and
6 gain the engineering information to develop it.

7 Q. Let's break this down. Let's take a look at what
8 you would hope to accomplish during the first half of the
9 year 2002.

10 A. Well, unfortunately time flies. So the first
11 thing in 2002, we hope to have a successful order
12 establishing our requirements so we can move forward.
13 That's why we're here today.

14 Assuming we get that order, then the idea would
15 be to also get an agreement on a mutually agreeable basis
16 for addressing the outstanding and existing noncompliance
17 work in the unit. We'd coordinate that with the District
18 Office.

19 Based on the order and that agreement, we'd then
20 be in a position to post the \$195,000 bond, succeed GP II
21 in operations, and then our first step would be to get on
22 the ground. The strength of this property is, because of
23 all the contention that's between the parties, it's not
24 been well managed. We're going to need some time to really
25 establish what's there, how bad things are, you know, what

1 potential upside is there. And so that's going to be sort
2 of an education phase, is a hands-on, on-the-ground, how-
3 would-an-Aggie-do-this? kind of a thing, I suppose.

4 Then based on that -- and during that same time
5 we'd want to again, I guess, confirm based on those
6 findings -- work with the District Office and kind of
7 confirm on our schedule which wells we'd address first from
8 a noncompliant issue.

9 At the same time we'd be following the NOS
10 filings for the infill wells that we plan to drill in the
11 second half of the year.

12 Q. Okay, what about the second half of the year?
13 What are you going to do then?

14 A. Well our plans would be to drill a minimum of 12
15 wells, which were identified on that Exhibit 4, I believe,
16 that you all talked about earlier, which basically had
17 seven kind of in the southwestern part and five in kind of
18 the north -- in Section -- mostly in Section 29. So we'd
19 drill those infill wells.

20 At the same time, we would continue the
21 remediation of the noncompliant wells. We would gained
22 that engineering information from the drilling of the
23 wells. We plan to focus the injection in the areas of the
24 infill wells so that we can begin observing what kind of
25 response we see from injection.

1 And again, I think that the answers -- some of
2 what was being discussed with Russ, kind of -- our plans
3 are that there's probably going to need to be one injector
4 for three producing wells.

5 The thing I'd like to point out is that, you
6 know, of course today there's no producers, but the
7 production from this unit is -- you're looking at less than
8 a half a barrel a day, and the withdrawal rate is extremely
9 low. And, you know, we need to operate as a unit, that is
10 a good reason for it to be as a unit, and managed as a
11 unit.

12 And that count, you know, maybe at the end of the
13 time it's meaningful, but we can't predict what it should
14 be at this point, we need to gain the information. We're
15 going to focus the water, we have the new wellbores and the
16 new areas so we can make projections of what to do in the
17 other areas in the field.

18 Q. You're going to continue the noncompliant work?

19 A. Yes, sir.

20 Q. You're going to have to do something with
21 existing facilities, are you not?

22 A. Yes, sir, what we plan to do in that regard is
23 put three central batteries in, probably two by the end of
24 2002. We'd put one down in this group of new wells in
25 Section 31 and one up near the wells in 29, and then

1 ultimately we'll put another central battery in, over on
2 the east portion of the field.

3 We visited with Navajo Refining, and their lines
4 are in the area. We plan to put three LACT units in so
5 that we have a custody transfer on the property, minimize
6 trucking, maximize oil price. Also we'll have central
7 batteries, which, you know, is one thing that unit
8 operations certainly facilitate, and just allows us to
9 optimize the property. So that work is also going to be
10 part of it.

11 And then to the extent we need to modify the
12 injection to get injection into these -- and concentrated
13 in the new areas, we'll be doing those changes in 2002
14 also.

15 Q. All right, and that's the work that is shown on
16 the Exhibit Number 4 that Mr. Hall reviewed?

17 A. Yes. And one other thing that I -- having the
18 luxury of sitting over there and sitting to the questions
19 and kind of responding to this, the other thing is that
20 there's going to be -- having had, you know, the initial
21 injection in the field and we'll drill these new infill
22 wells, that's going to significantly increase the amount of
23 water to be handled. And so that will allow us to -- we'll
24 get an increase in injection rate just from the fact that
25 we're doing all this additional drilling.

1 So that will significantly change the existing
2 operations where there's only 400 barrels of water a day
3 available in the unit at this time, so...

4 Q. Let's go now to what has been marked as Exhibit
5 Number 7, the 2003 development, and I'd like you to review
6 what your plans are for calendar year 2003.

7 A. Yes, sir, in 2003 you can see that step out to
8 the east side of the property. And as Russell mentioned,
9 there's kind of three sweet spots developed where we have
10 more ϕ h, more net pay in the area, and the third of which
11 is over kind of on the east side. Again, we feel like by
12 the time that we get the order, we take over operations,
13 we're only going to have six months in 2002 to -- and
14 there's going to be a lot to do.

15 And so then what we propose during 2003 is
16 essentially, at a minimum, to drill an additional 12 wells
17 and to install, at a minimum, four additional injection
18 wells, which you see, two of which are in the section --
19 well, one in 29 and one in the south part of 20, which will
20 kind of encompass that area, and then two over in the new
21 area, on the east side. And again, that's kind of a
22 minimum thing that we want to -- We feel like that at a
23 minimum we'll have to do that or need to do that.

24 And then we'll add additional and propose
25 additional based on the results that we have in the first

1 unit, if we have that results. Sometimes results take more
2 than one year to really fully understand the impact.

3 Let's see...

4 Q. With this information that you're going to get
5 from the 2002 and the 2003 development efforts, you then
6 will be able to finalize plans for subsequent years,
7 additional infill drilling, additional injection; is that
8 right?

9 A. Well, I kind of feel like that what we will do
10 is, we'll take that information and we'll kind of move a
11 year at a time, that, you know, it will be an ever-evolving
12 process, and if we're doing our job we'll be getting
13 smarter every day that we're out there.

14 And the idea is that we feel like there's up to
15 50 producers that can be drilled on this property, and so
16 based on these results, you know, we plan to further
17 develop the property, fully develop the unit with 50
18 additional wells and whatever injection is deemed
19 necessary, based on the engineering and the results of this
20 injection.

21 You know, it may in fact be that some spots will
22 look like a fivespot. You know, until you get there and do
23 it you just -- you know, we don't know, we can't predict
24 the future unequivocally.

25 Q. At this point in time when we look at your infill

1 drilling plan, in the year 2002 you're going to drill how
2 many additional infill wells?

3 A. Twelve infill wells.

4 Q. And in 2003 how many more infill wells?

5 A. Twelve, on a --

6 Q. Did you testify that you initially have a ratio
7 of producing to injection wells of 1 to 3?

8 A. We think that that's going to be about the
9 appropriate number, yes, sir.

10 Q. And then with the information that you get from
11 this initial development effort and subsequent efforts, you
12 may further refine that or adjust that; is that --

13 A. Yes, sir, that's true. And if we deem that we
14 need more water, we've got an agreement with Devon to buy
15 makeup water from Devon. So that's available to the extent
16 we determine it's appropriate.

17 Q. Now, as to your injection plans, you're going to
18 use the current injection wells, the current ten wells,
19 correct?

20 A. Well, we're going to use some of them, I don't
21 know that we'll use all of them. Again, the concept is to
22 focus the injection in the area of the new wells and try to
23 make that our pilot, our study area, and then expand from
24 there. So probably the wells on the western flank of the
25 -- far western flank of the unit may not be used initially,

1 depending on the water volumes and injection rates that we
2 can establish. But the idea is to really try to gain
3 information where the new wells are, to determine what's
4 the best way of managing the reservoir.

5 Q. And then in 2004 you want to add four additional
6 injection wells, at least that number?

7 A. Yes, sir.

8 Q. And you would bring C-108 applications to the OCD
9 on each of those and do the related remedial work?

10 A. Yes, sir, we request that that be permitted to be
11 done on a per-well basis within the standard half-mile
12 radius of review.

13 Q. As to the remedial and noncompliance work --

14 A. Yes, sir.

15 Q. -- currently there are a number of wells that are
16 pending before the Division on a case docketed later this
17 month --

18 A. Yes, sir.

19 Q. -- are you aware of that?

20 A. Yes, sir.

21 Q. And we are going to request that those wells in
22 that case be continued, pending an outcome in this case; is
23 that correct?

24 A. Yes, sir.

25 Q. When we -- Once you become unit operator, you're

1 going to file a change-of-operator form?

2 A. Yes, sir.

3 Q. You're going to post \$195,000 additional plugging
4 bonds, over and above the base bond?

5 A. Yes, sir.

6 Q. You are going to run integrity tests as required
7 on the wells?

8 A. Yes, sir.

9 Q. And you're going to come to the OCD and work out
10 with either the District or Santa Fe a schedule to meet the
11 remedial and compliance requirements of the Oil
12 Conservation Division?

13 A. Well, chronologically I'll probably do that
14 before I post \$195,000, because if we can't work out
15 something agreeable I may not be wanting to assume that
16 responsibility.

17 Q. So what you're going to do, then, in addition to
18 this is, you're going to refurbish the facilities?

19 A. Yes, sir.

20 Q. And then going to be re-routing lines to get
21 water to the injection wells where you can get the best
22 response and the best information; is that a fair summary
23 of what you're going to do?

24 A. Yes, sir.

25 Q. And that's what you're planning to do between now

1 and the end of 2003?

2 A. Yes, sir, and it really gives us 18 months, so...

3 Q. Now, would you refer to what has been marked as
4 Vanco Exhibit 8, the EOR Application? Would you just
5 identify that?

6 A. Yes, sir, this is our Application for the
7 enhanced oil recovery qualification for the recovered oil
8 tax rate at the North Square Lake Unit.

9 Q. Does it contain the information required by the
10 Rules of the Oil Conservation Division for the
11 qualification of these projects?

12 A. Yes, sir, it does.

13 Q. What is the estimated additional capital cost to
14 be incurred in the implementation of this project?

15 A. \$18.5 million.

16 Q. And what are the total project costs?

17 A. \$35,400,000.

18 Q. How much additional production does Vanco expect
19 to obtain from this enhanced oil recovery project?

20 A. Yes, sir, we anticipate recovering 6.74 million
21 barrels of oil and 5 BCF of gas.

22 Q. And have you estimated the total value of this
23 additional production?

24 A. Yes, sir, based on a \$20 flat oil case, an
25 equivalent basis of 5 standard cubic foot per barrel, we

1 estimate the total value of that production to be \$144
2 million.

3 Q. Now, how is Vanco proposing this pressure
4 maintenance project be implemented?

5 A. Let's see, we have an exhibit for that, don't we?

6 Q. Exhibit A to --

7 A. Excuse me, these are out of order, let me -- Mine
8 are backwards.

9 As you can see on Exhibit A, basically there's a
10 north-south line that essentially splits the property in
11 half, and the idea is that we would apply for the credit on
12 the west half where the initial injection is going to
13 occur, and then on the east half once we begin pressure-
14 maintenance operations on the east half of the property.

15 So we've split the property in the two areas and
16 are seeking the tax credit on the areas that are actually
17 impacted by the injection.

18 Q. That's Exhibit A to the EOR Application, correct?

19 A. Yes, sir.

20 Q. Exhibit B to that Application is a list of the
21 wells in the unit area; is that correct?

22 A. Yes, sir, it is.

23 Q. And then Exhibit C is a type log which identifies
24 the injection interval?

25 A. Yes, sir, it is.

1 Q. Okay. Would you refer to Exhibit D to this EOR
2 Application and explain what that is?

3 A. Exhibit D is a forecast, or I guess a production
4 plot, rate versus time, and what it depicts is the existing
5 production in the field and our forecast, beginning in the
6 year of -- from 1990 through current, and then shows the
7 response to our infill drilling and pressure maintenance
8 project.

9 And as you can see, that ratchets up over about a
10 three-year period there where we would be drilling the
11 infill wells and initiating the pressure maintenance.

12 Q. And this in a graphic form shows the 6.74 million
13 stock tank barrels of oil that you're going to be receiving
14 from this project if it is successful?

15 A. Yes, sir.

16 Q. Is Exhibit 9 an affidavit confirming that notice
17 of this Application and hearing were provided in accordance
18 with Division Rules?

19 A. Yes, sir.

20 Q. And to whom was notice provided?

21 A. To all the working interest owners in the unit.

22 Q. How soon does Vanco or CBS hope to assume
23 operations of the unit?

24 A. Well, we would hope to be able to assume them in
25 May, but hopefully no later than June so we can get going

1 with our project.

2 Q. And at the current time the project is shut in?

3 A. Yes, sir, pending some agreement.

4 Q. Do you believe that it will remain shut in until
5 these issues are resolved here and with the other interest
6 owners?

7 A. Well, it's going to remain a problem, whether it
8 remains shut in or not, I can't say. But there are
9 significant problems that have to be addressed, and there's
10 really no means to address this in the absence of the
11 project going forward. The property is negative cash flow,
12 and it needs attention.

13 Q. Mr. Cotner, in your opinion would approval of
14 this Application and the implementation of the pressure
15 maintenance project in the North Square Lake Unit area
16 result in the recovery of hydrocarbons that otherwise would
17 be left in the ground?

18 A. Yes, sir.

19 Q. Would approval of this Application and the
20 implementation of the project otherwise be in the best
21 interests of conservation, the prevention of waste and the
22 protection of correlative rights?

23 A. Absolutely.

24 Q. Were Vanco Exhibits 5 through 9 prepared by you
25 or compiled under your direction?

1 A. Yes, sir.

2 Q. Can you testify to their accuracy?

3 A. Yes, sir.

4 MR. CARR: May it please the Examiner, we would
5 move the admission into evidence of Vanco Exhibits 5
6 through 9.

7 EXAMINER CATANACH: Exhibits 5 through 9 will be
8 admitted as evidence.

9 MR. CARR: That concludes my direct examination
10 of Mr. Cotner.

11 EXAMINATION

12 BY EXAMINER CATANACH:

13 Q. Mr. Cotner, how many working interest owners are
14 there in this unit? Do you know?

15 A. As of this week, there's no one else that owns
16 over 1-percent interest. There's approximately 10
17 outstanding interest owners besides my two companies and
18 Square Lake Partners. Some of those interests are
19 incredibly small, like .00002. Again, those ten people
20 comprise a total of 4 percent, and that's just a -- I'd
21 have to look at the -- to get you the exact number, but
22 that's close.

23 Q. Okay. The royalty interest in this unit is
24 basically state and federal, correct?

25 A. It's 90-percent federal, 10-percent state --

1 Q. Okay, and --

2 A. -- if you want it exactly, it's 88 federal, 12-
3 percent state, I think.

4 Q. Okay, and there are some overrides in here
5 somewhere?

6 A. Significant overrides.

7 Q. So you don't know at this point -- besides
8 drilling the additional infill wells, you don't know which
9 other wells within the unit will be put on production at
10 this point?

11 A. No, sir. I, you know, think that chances are
12 more than likely, we'll produce the infill wells, and for
13 the injection wells we'll convert existing producers to
14 injection wells.

15 Again, I'm not satisfied sitting here today which
16 wells are economic in the unit. Because of the way it's
17 been managed, it's going to take some time on the ground to
18 really establish -- If we look at the decline curve we can
19 see some fairly significant decline in the last three
20 years, and it's just going to take some determination to
21 tell what production truly is economic.

22 But essentially I would say that ultimately the
23 majority of the production will come from the newly drilled
24 wells and that the existing wells will largely be used for
25 injection or be TA'd or PA'd.

1 Q. Okay. Now, if I'm an interest owner -- Just for
2 example, if I own some interest in Section 25 on the
3 western part of the unit there, am I going to share in
4 production from the new producing wells?

5 A. Yes, sir.

6 Q. And that's based on what?

7 A. Unitization, I mean that's what unit is. You
8 could produce all your oil from this one corner over here,
9 and every owner in this unit shares in that oil on a basis
10 that's been established by and ratified by the requisite
11 number of owners in interest in the unit.

12 So that's -- Basically, this whole unit is a
13 lease, so that if -- where something happens does not
14 deprive anyone or enrich anyone. Location is just not even
15 an issue in that respect, sir.

16 Q. Do you know what the allocation formula was based
17 on, Mr. Cotner?

18 A. I could take a bit of a guess on it. I think it
19 had something to do with cum and also projected remaining
20 reserves. I could look it up, but I don't purport to know
21 it exactly. But I'm pretty sure it's a split formula.

22 Q. So you're saying that every interest owner in the
23 unit is going to share in the production, according to this
24 formula, in every infill well that you drill in here?

25 A. Yes, sir.

1 Q. Okay. Now, initially -- You don't know how many
2 injection wells you're going to use initially?

3 A. Ultimately. Initially, if you go back to that
4 exhibit, Exhibit 4, we know that we'll use all of the
5 injection well -- really, the only two in question on
6 Exhibit 4 are the two in 25. We probably would not use the
7 two in 25, and possibly not the one in the far northeast
8 corner of 20. Other than that, we would anticipate using
9 all of the existing injection wells. So we would use seven
10 of the existing 10.

11 Q. So initially you'll be using seven injection
12 wells, and you'll have about 400 barrels of water a day to
13 put away, plus whatever you get from the new infill wells?

14 A. Well, you know, timing is -- Yeah, plus what
15 we're getting from the new infill wells, exactly.

16 Q. So -- And you don't know what that might be?

17 A. Well, I think that's going to be -- And I have a
18 bubble map with me, I could show you the previously
19 injected volumes, but -- Boy, if I knew that I'd probably
20 be in Hawaii on an airplane if I could predict the future
21 that well. I think it will be in the range of 100 to 200
22 barrels a day, and hopefully the oil will be a like rate.
23 You know, obviously we won't know till we drill the wells
24 as to what we're ultimately going to get.

25 And there's going to be some variance there for

1 different reasons besides pay, you know, prior injection
2 and those sort of things

3 Q. So you think with the new infill wells that
4 you'll have enough water production -- I assume you're not
5 bringing any water in?

6 A. At this point we don't plan to, yes, sir.

7 Q. So with the new infill wells, do you think you'll
8 have enough water injection to have an effect on the
9 reservoir?

10 A. Yes, sir, based on Russell's studies of the other
11 fields, I think we will. It will impact the immediate
12 surrounding areas more so than the others, but that's going
13 to be part of the study process, is to evaluate that and to
14 see how much water is really necessary.

15 I think that's what we really see in these other
16 projects, is that where a lot of that production went is,
17 they're converting producers to injectors. They would have
18 recovered more oil if they had left those wells they
19 converted to injection as producers, and that's one of the
20 reasons their performance is substandard. We predict that
21 they lost over 1.5 million barrels of reserves by
22 converting new producers to injectors.

23 And so I think that that really is, in my mind,
24 one of the distinguishing facts between the way these other
25 properties have been operated and the way Devon's operated

1 theirs.

2 I've been on the ground out there. They didn't
3 spare any expense. I mean, they spent a ton of money to
4 develop this on a full-fledged, fully developed fivespot
5 waterflood, with the idea that they were absolutely doing
6 the right thing. They've cut the reserves from 22 million
7 to 11 million in their annual reports, you know, the
8 property is up for sale, you know, they just have not
9 operated the property as efficiently as these other units.

10 And I don't want to sit here today and tell you
11 unequivocally that I'm not going to have a fully developed
12 fivespot. I will if I feel like the engineering and the
13 results justify it and maybe do that in certain areas, but
14 not in all areas. I need to have the flexibility to adapt
15 and to apply engineering techniques and to maximize
16 recovery for myself as well as all the royalty owners.

17 Q. Now, that's what Devon did in that unit to the
18 south, they would drill new wells and instead of producing
19 them, they would convert them to injection?

20 A. Some of the wells, sir.

21 Q. Okay. Well, that's not -- You're not even
22 considering that in this unit?

23 A. I'm not ruling anything out either. I just need
24 to get started, and we're going to apply the best engineers
25 -- You know, I've got a great engineer in Russell, you

1 know. I've been around the block, I've had a lot of
2 experience. You know, we're going to operate and manage
3 this thing in a prudent manner, and we want the flexibility
4 to adjust as engineering dictates.

5 If Devon suddenly starts having -- You know,
6 we're going to continue to study the Devon project, we're
7 going to learn something from that. We're going to use all
8 the information available to do the best job that we can
9 for our royalty owners and ourselves and our other working
10 interest owners.

11 Q. Now, some of these sections, at least for a
12 couple of years, I mean some of the areas within the unit,
13 there may not be any activity at all; is that correct?

14 A. Yeah, I think that that's -- well, you can see
15 the plan, I mean -- and again, it has something to do with
16 the quality of the pay. Obviously we're going to start
17 with our best foot forward, and we're going to develop the
18 areas where we think we have the best potential, so that's
19 how this is focused.

20 I think that, you know, some of the wells, you
21 know, are -- probably won't see much pressure response.
22 Again, we don't know the answer to that, but we split it in
23 two pieces because of that very fact, that we're not even
24 going to do anything in the east half from a drilling
25 standpoint or an injection standpoint till 2003.

1 And again, also remember, we kind of look at this
2 as a minimum. If you'll remember when I came and met with
3 you and Lori, we had a lot more aggressive plan, and
4 there's a good chance that we could be much more
5 aggressive, and that's going to be partly dependent on the
6 results of the 2002 and -- when I get to go to work.

7 Q. Okay. Tell me -- you drill an infill well,
8 and -- say the area in Section 31, you drill an infill
9 well, and you get a producing rate, whatever it may be.
10 How do you know what effect injection is having on that
11 producing rate, as opposed to a well that you drill that
12 may not have -- may not be surrounded by as many injection
13 wells? I mean, I'm just wondering, how do you know that
14 the injection is having an effect on that well?

15 A. Yes, sir, I understand your question and I sense,
16 you know, where you're coming from, from the questions you
17 ask for us, and I think it's a good question.

18 And how we'll know is -- and what Russ alluded to
19 is that we have this typical-shaped curve, the hyperbolic
20 curve that you're familiar with. And you go into these
21 wells and you have a hydraulic fracture, and the radial --
22 the hyperbolic curve is -- essentially you have linear
23 flow, quasi-radial flow and then radial flow. And we have
24 this shape that we anticipate seeing.

25 And one of the reasons we thought Devon's deal

1 was such a great deal was, hey, you got the waterflood on
2 top of this good infill development program and you've got
3 this nice big kick here, and Russ projects that out. But
4 it didn't flatten out, it just kept going like this. And
5 we say, that's not what we want.

6 And so what we are going to do is, we're going to
7 drill these infill wells, and some of them are going to be
8 closer to an injector than others. We're going to compare
9 to see how the shape of that curve and how that decline is
10 different from the well right next to it, to the well next
11 to that, and the well next to that, and the well next to
12 that.

13 We'll study these curves, we'll analyze that, and
14 we'll say, gosh, the ones right next to it are doing a lot
15 better, we need more injectors. Or if we say, hey, the
16 well three locations away is doing just as well as that
17 well, let's don't put any more -- let's put more producers
18 and not as many injectors. And that's the information
19 we'll gain from this.

20 Q. And do you think that you'll have enough short-
21 term information to where you could analyze that? I
22 mean --

23 A. Well, it's going to take some time. You know, it
24 has to do with the compressibility of the fluids, the
25 permeability of the rock. And, you know, the difference

1 what Russ is talking about as far as a traditional
2 waterflood where you build up a bank of oil and you have
3 water behind it and this big wave comes in and get that
4 standard -- that just doesn't seem to work in this rock.

5 And this rock -- these zones that we're looking
6 at, we're looking at 20 to 50 foot of pay that's over a
7 300-foot interval. So I think that explains a lot of the
8 inefficiency of conventional waterflooding and why you need
9 to really be smart about where you put it.

10 So in the answer to the timing of it, it may be
11 several years -- Devon's been waterflooding for five years
12 now, and they just know enough that they want to sell it.
13 You know, I don't know that they couldn't do some thing
14 that are better, but you know -- This property has been
15 around since the 1950s, so we don't want to put ourselves
16 in such a huge hurry that we're doing stupid things and
17 spending money needlessly. And we don't want to do things
18 like convert wells to injection when they could have made
19 100,000 barrels of oil and now there's going to be, you
20 know, an injection well that doesn't benefit anything.

21 But I think the answer to your question is that
22 that is one of the things we're definitely going to be
23 interested in, is, how do the wells perform differently one
24 location away, two locations away, three locations away?
25 How close do we need to be, where do we need to focus it?

1 And then as we increase and we move out of these
2 sweet-spot areas, it's going to be the same sort of
3 analysis. And it may be that we need more injection in
4 areas that have better pay quality and less injection in
5 areas that have lower pay quality.

6 Q. I guess one of the things that I'd be concerned
7 about is just leaving it open-ended to where you guys could
8 just take off from here and then go wherever you need to go
9 or wherever you think you need to go, I mean, for years to
10 come. I don't know if the solution to that is to maybe
11 bring you guys in maybe on an annual basis and you can give
12 us an update on what's going on and what your plans are,
13 and --

14 A. I sure will. Santa Fe, they've got great food.

15 And also, David, Mr. Catanach, the thing about
16 that is, we do plan to submit an annual development plan.
17 I brought one with me last time I came.

18 You know, essentially that's what the order has
19 in it now. We've got essentially a two-year plan. That's
20 something we plan to address and update annually. Trust
21 me, I've got a lot invested in this property. I want to
22 maximize the recovery. You know, I'm interested in making
23 money for myself and my partners.

24 Q. The waterflood order that we issued in the
25 previous case, I don't know how many injection wells we

1 approved in that order.

2 A. Twenty-three.

3 Q. Now, what do we do with those? Are you just
4 dismissing those as not -- you're not going to convert
5 those wells to injection?

6 A. I'm not dismissing anything. What I'm saying is,
7 I need to get started, and let me figure it out, and then
8 we'll come in and come see you every time. And we're going
9 to be coming back. I mean, I can't rule them out. At this
10 point, we're not planning on using those wells.

11 Q. At this point you're not planning on using those
12 wells --

13 A. Because they're not -- you know, in other words,
14 we're going to use the existing wells on here for this
15 first tranche. Then the second tranche we add -- and I
16 don't know the answer to whether these two -- or these four
17 were in that 23, Mr. Catanach, I really don't remember that
18 right off the top. I can look and see.

19 But the idea is, we need the flexibility and
20 we'll use the results. And, you know, the concept is
21 totally changed from when they brought that in, Phase One,
22 Phase Two, you know, 23 injection wells, and we just don't
23 think that's the correct approach.

24 Q. Okay. Now, with regards to the EOR part of this
25 case --

1 A. Yes, sir.

2 Q. -- EOR certification, did you say something about
3 splitting the unit in half?

4 A. Yes, sir, if you notice, that --

5 Q. Where is that, that you're looking at?

6 MR. CARR: It's Exhibit A to Exhibit 8.

7 EXAMINER CATANACH: Exhibit A to Exhibit 8, thank
8 you.

9 MR. CARR: Lots of help over here.

10 Q. (By Examiner Catanach) Okay, so what you guys
11 are proposing is that at least the west half of the unit be
12 certified now.

13 A. Yes, sir.

14 Q. All right. Now, you understand how the process
15 works on the EOR tax credit, in that --

16 A. Probably not as well as I could.

17 Q. -- you will be required to demonstrate a positive
18 production response.

19 A. Within five years.

20 Q. Yeah. Now, tell me how you're going to
21 distinguish that, Mr. Cotner?

22 A. Well, I really hope that I bring you a curve that
23 looks like Exhibit D. You know, today we're producing at
24 109 barrels of oil. So I guess, you know, there's good
25 news and bad news in that, as I understand, because -- I'm

1 not a hundred percent in agreement with the way that the
2 EOR deal was handled, but I understand it was done that way
3 for administrative reasons. The idea is that you don't
4 want people to get a tax credit that's undeserved, and I
5 understand that.

6 The good news is that 109 barrels a day of
7 uneconomic production, there's not a whole lot of tax being
8 paid. So to the extent I don't have any response, it's
9 going to be a moot point. But we expect to see the
10 response as shown on Exhibit 8.

11 And you know, the ideas -- I don't know that I
12 can come in here and tell you which barrels are from the
13 downspacing and which barrels are from pressure
14 maintenance. You know, I could tell you something, but I
15 could get ten people that would have ten different opinions
16 on that. And the response is what we're after and the oil
17 production is what we're after. It's not so much being
18 able to quantify which element of that is attributable to
19 pressure maintenance and which element of that is -- to
20 modern completion techniques. And you know, there's just a
21 lot of factors in this. It's going to be somewhat
22 subjective.

23 But you will see the response. And if there's
24 not one, then...

25 Q. Well, I just want to make sure that we don't see

1 -- a year from now, I don't want to see -- you know, I
2 don't know if you had planned on coming in and saying,
3 we've got a response, and you show me a curve that
4 basically shows the response being a result of the infill
5 drilling. I didn't know that you would understand -- I
6 mean, I just wanted to clarify that, that we've had this
7 argument with other companies too.

8 And I just don't know how you -- again, it's a
9 problem. I don't know you separate that out.

10 A. I don't see the reason to separate it out,
11 personally, in a project like this.

12 Q. Well, you can make your case when you come in
13 next time.

14 A. Hopefully we'll have a big bump, to argue about
15 how we split it.

16 Q. Mr. Cotner, have any of the other interest owners
17 expressed any -- have you talked to them or -- I mean, is
18 there any concern about what you're proposing here today,
19 from any of the interest owners?

20 A. Well, I represent 96 percent of them today. I
21 had plans to make offers to the remaining four percent, to
22 buy their interest. You know, those people, you know, have
23 such small interests that I guess it doesn't justify their
24 time. There's several of them that are in arrears to the
25 operator. So you know, like if I take over, I may

1 foreclose on their interests if they're unwilling to sell,
2 they're not paying their bills.

3 Again, I represent 96 percent of the unit. You
4 know, that's an incredible amount, in my mind, of control
5 and representation.

6 Q. Is there any problem, as far as you know, with
7 the BLM or the State Land Office signing off on something
8 like this, or have you talked to them at all or --

9 A. I've talked to them, and I've filed for the
10 royalty reduction act and had good conversations with them.
11 I think they, like the OCD, would really like to see
12 something happen with this property. They're a little bit
13 frustrated. Nobody's more frustrated than I am. I have
14 invested a lot of time and a lot of money, and I'm sitting
15 here today, hoping that I can go forward and that it hasn't
16 all been for nought.

17 EXAMINER CATANACH: Okay, I think that's all I
18 have.

19 Mr. Brooks, do you have anything?

20 MR. BROOKS: No, I don't think so.

21 MR. CARR: Mr. Catanach, during your examination
22 of Mr. Hall you requested certain information, the number
23 of injection wells in each of the projects that he was
24 discussing, curves showing production from these various
25 projects. He has checked, he has them with him. We have

1 one copy of each. And the question is, would you like to
2 see them today and question him about them, or would you
3 like to have copies made and we'll submit those to you by
4 the first of the week?

5 EXAMINER CATANACH: I think in the interest of
6 saving some time, I think if you could just submit copies
7 of those to me --

8 MR. CARR: We'll be happy to.

9 EXAMINER CATANACH: -- at a later time.

10 I would also, Mr. Carr, ask that you take a shot
11 at drafting a plan of operation for this unit.

12 MR. CARR: A plan of operation.

13 EXAMINER CATANACH: A draft order, so to speak,
14 summarizing --

15 MR. CARR: Would you like a draft order?

16 EXAMINER CATANACH: Yes, I would like a draft
17 order.

18 MR. CARR: I didn't know what you were asking. I
19 thought maybe I could plan the operation instead of Mr.
20 Cotner. Yes, sir.

21 EXAMINER CATANACH: It might not be the first
22 time.

23 MR. CARR: Not for Mr. Cotner.

24 MR. COTNER: It would be the first time for me.

25 MR. CARR: It would be.

1 EXAMINER CATANACH: Okay, is there anything
2 further, Mr. Carr?

3 MR. CARR: Mr. Catanach, that concludes our
4 presentation in this case.

5 EXAMINER CATANACH: Okay, there being nothing
6 further, Case 12,112 will be taken under advisement.

7 (Thereupon, these proceedings were concluded at
8 3:29 p.m.)

9 * * *

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15 I do hereby certify that the foregoing is
16 a complete and correct transcript of the
17 proceedings heard by me on March 7 12/12
18 19 Dec 2002
19 David R. Catanach, Examiner
20 Oil Conservation Division
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22
23
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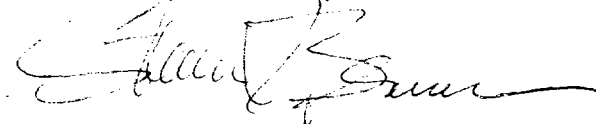
CERTIFICATE OF REPORTER

STATE OF NEW MEXICO)
) ss.
COUNTY OF SANTA FE)

I, Steven T. Brenner, Certified Court Reporter and Notary Public, HEREBY CERTIFY that the foregoing transcript of proceedings before the Oil Conservation Division was reported by me; that I transcribed my notes; and that the foregoing is a true and accurate record of the proceedings.

I FURTHER CERTIFY that I am not a relative or employee of any of the parties or attorneys involved in this matter and that I have no personal interest in the final disposition of this matter.

WITNESS MY HAND AND SEAL March 17th, 2002.



STEVEN T. BRENNER
CCR No. 7

My commission expires: October 14, 2002