

Operator Phillips Petroleum Company				Lease Santa Fe		Well No. 18	
Location of Well	Unit B	Sec 34	Twp 17S	Rge 35E	County Lea		
Name of Reservoir or Pool			Type of Prod (Oil or Gas)	Method of Prod Flow, Art Lift	Prod. Medium (Tbg or Csg)	Choke Size	
Upper Compl	Vacuum (Yates)		Oil	Art. lift	Tubing		
Lower Compl	Vacuum (San Andres)		Oil	Flow	Tubing	16/64"	

FLOW TEST NO. 1

Both zones shut-in at (hour, date): **9:00 A.M. March 5, 1961**Well opened at (hour, date): **9:00 A.M. March 6, 1961**Upper Completion
Lower CompletionIndicate by (X) the zone producing..... **x**Pressure at beginning of test..... **tbg csg 2" 1"**
38 265 458 736Stabilized? (Yes or No)..... **Yes No No No**Maximum pressure during test..... **65 375 458 736**Minimum pressure during test..... **38 265 95 536**Pressure at conclusion of test..... **65 375 95 536**Pressure change during test (Maximum minus Minimum)..... **+27 +110 -363 -200**Was pressure change an increase or a decrease?..... **Inc Inc Dec Dec**Well closed at (hour, date): **9:00 AM March 7, 1961** Total Time On Production **24 hours**Oil Production During Test: **59** bbls; Grav. **35.0** Gas Production During Test **36.53** MCF; GOR **619**Remarks **Well flowed**

FLOW TEST NO. 2

Well opened at (hour, date): **9:00 AM March 8, 1961**Upper Completion
Lower CompletionIndicate by (X) the zone producing..... **x**Pressure at beginning of test..... **tbg csg 2" 1"**
77 441 432 721Stabilized? (Yes or No)..... **Yes Yes Yes Yes**Maximum pressure during test..... **77 441 432 721**Minimum pressure during test..... **21 21 432 721**Pressure at conclusion of test..... **21 21 432 721**Pressure change during test (Maximum minus Minimum)..... **-56 -420 0 0**Was pressure change an increase or a decrease?..... **Dec Dec 0 0**Well closed at (hour, date): **9:00 AM March 9, 1961** Total time on Production **24 hours**Oil Production During Test: **10** bbls; Grav. **38.0** Gas Production During Test **14.64** MCF; GOR **1464**Remarks **Well pumped**

I hereby certify that the information herein contained is true and complete to the best of my knowledge.

Approved _____ 19
New Mexico Oil Conservation CommissionOperator **Phillips Petroleum Company**By **L. A. Sheldon**Title **District Field Tester**Date **March 16, 1961**

1. The first step in the process of creating a new product is to identify a market need. This involves conducting market research to understand the preferences and behaviors of potential customers. Once a need is identified, the next step is to develop a concept that addresses this need. This concept should be unique, valuable, and feasible. The third step is to create a prototype, which is a preliminary model of the product. This allows the team to test the concept and make necessary adjustments. The fourth step is to conduct a feasibility study, which evaluates the technical, financial, and operational aspects of the product. Finally, the team must secure funding to bring the product to market. This can be achieved through various means, such as venture capital, crowdfunding, or government grants.

