

|                                        |                             |                  |                           |                               |                           |                      |  |
|----------------------------------------|-----------------------------|------------------|---------------------------|-------------------------------|---------------------------|----------------------|--|
| Operator<br><b>Leonard Oil Company</b> |                             |                  | Lease<br><b>Justis</b>    |                               |                           | Well No.<br><b>7</b> |  |
| Location of Well                       | Unit<br><b>7</b>            | Sec<br><b>20</b> | Twp<br><b>25</b>          | Rge<br><b>37</b>              | County<br><b>Lea</b>      |                      |  |
|                                        | Name of Reservoir or Pool   |                  | Type of Prod (Oil or Gas) | Method of Prod Flow, Art Lift | Prod. Medium (Tbg or Csg) | Choke Size           |  |
| Upper Compl                            | <b>Jalmat</b>               |                  | <b>Gas</b>                | <b>Flow</b>                   | <b>Casing</b>             | <b>-----</b>         |  |
| Lower Compl                            | <b>Langlo-Martin Jalmat</b> |                  | <b>Oil</b>                | <b>Flow</b>                   | <b>Tubing</b>             | <b>18/64</b>         |  |

FLOW TEST NO. 1

Both zones shut-in at (hour, date): 07:00; 6-6-1960

|                                                          | Upper Completion                                            | Lower Completion |
|----------------------------------------------------------|-------------------------------------------------------------|------------------|
| Well opened at (hour, date): <u>07:00; 6-7-1960</u>      |                                                             |                  |
| Indicate by ( X ) the zone producing.....                |                                                             | <b>X</b>         |
| Pressure at beginning of test.....                       | <b>292</b>                                                  | <b>237</b>       |
| Stabilized? (Yes or No).....                             | <b>Yes</b>                                                  | <b>Yes</b>       |
| Maximum pressure during test.....                        | <b>293</b>                                                  | <b>237</b>       |
| Minimum pressure during test.....                        | <b>292</b>                                                  | <b>23</b>        |
| Pressure at conclusion of test.....                      | <b>293</b>                                                  | <b>23</b>        |
| Pressure change during test (Maximum minus Minimum)..... | <b>+ 3</b>                                                  | <b>- 212</b>     |
| Was pressure change an increase or a decrease?.....      | <b>Increase</b>                                             | <b>Decrease</b>  |
| Well closed at (hour, date): <u>07:00; 6-8-1960</u>      | Total Time On Production <b>24 Hours</b>                    |                  |
| Oil Production                                           | Gas Production                                              |                  |
| During Test: <u>1.373</u> bbls; Grav. <u>30.0</u>        | ; During Test <u>124.7</u> MCF; GOR <u>90,691 Cu Ft/Mbl</u> |                  |
| Remarks _____                                            |                                                             |                  |

FLOW TEST NO. 2

|                                                          | Upper Completion                              | Lower Completion |
|----------------------------------------------------------|-----------------------------------------------|------------------|
| Well opened at (hour, date): <u>07:00; 6-9-1960</u>      |                                               |                  |
| Indicate by ( X ) the zone producing.....                | <b>X</b>                                      |                  |
| Pressure at beginning of test.....                       | <b>297</b>                                    | <b>232</b>       |
| Stabilized? (Yes or No).....                             | <b>Yes</b>                                    | <b>Yes</b>       |
| Maximum pressure during test.....                        | <b>297</b>                                    | <b>201</b>       |
| Minimum pressure during test.....                        | <b>153</b>                                    | <b>232</b>       |
| Pressure at conclusion of test.....                      | <b>153</b>                                    | <b>201</b>       |
| Pressure change during test (Maximum minus Minimum)..... | <b>-144</b>                                   | <b>+ 29</b>      |
| Was pressure change an increase or a decrease?.....      | <b>Decrease</b>                               | <b>Increase</b>  |
| Well closed at (hour, date): <u>07:00; 6-10-60</u>       | Total time on Production <b>24 Hours</b>      |                  |
| Oil Production                                           | Gas Production                                |                  |
| During Test: <u>None</u> bbls; Grav. <u>-----</u>        | ; During Test <u>328</u> MCF; GOR <u>None</u> |                  |
| Remarks _____                                            |                                               |                  |

I hereby certify that the information herein contained is true and complete to the best of my knowledge.

Approved JUL 7 1960 19  
New Mexico Oil Conservation Commission  
By [Signature]  
Title \_\_\_\_\_

Operator Leonard Oil Company  
By [Signature]  
**Fowler Hix**  
Title General Manager  
Date June 13, 1960

1. The first step in the process of the development of a new product is the identification of a market need. This is often done through market research, which can be conducted in a variety of ways, including surveys, focus groups, and interviews. The goal of market research is to identify the needs and preferences of potential customers, and to determine the size and growth potential of the market.

the test shall be continuously  
the following pages, the accuracy of  
the test shall be at least twice that of the  
the test.

[illegible][illegible]